



**Apex**  
**Healthcare**  
Service • Quality • Integrity



## Restoring Health Enhancing Life

ANNUAL REPORT

**2020**





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# BUSINESS

APEX HEALTHCARE

Through manufacturing and distribution, Apex makes quality pharmaceutical and healthcare products available to our valued customers via its comprehensive supply channels.

Since our establishment in 1962, our business has been focused on making pharmaceutical and healthcare products available to customers in the markets in which we operate, through manufacturing and distribution, and in a manner which fairly rewards all stakeholders. We know our business intimately and have a growing network of loyal customers; this will remain our business for the future. Our confidence in our business stems from a conscious decision to focus resources on our area of expertise, which enables us to increase our capabilities, efficiencies and understanding of underlying trends in the industry.

# CORPORATE INFORMATION

## COMPANY SECRETARIES

Chiew Woon Wui  
SSM PC no. 201908001112 [MIA 20586]  
Chan Yoke Peng  
SSM PC no. 202008001791 [MAICSA 7053966]

## REGISTERED OFFICE

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Cheng Industrial Estate  
75250 Melaka  
Tel : +606 337 0980  
Fax : +606 337 0570

## STOCK EXCHANGE LISTING

### Bursa Malaysia Securities Berhad

Main Market  
Stock Code : 7090  
Stock Name : AHEALTH

## PRINCIPAL BANKERS

### HSBC Bank Malaysia Berhad

Registration no. 198401015221 (127776-V)  
777 Jalan Hang Tuah  
75300 Melaka

### Malayan Banking Berhad

Registration no. 196001000142 (3813-K)  
Menara Maybank  
100 Jalan Tun Perak  
50050 Kuala Lumpur

### Hong Leong Bank Berhad

Registration no. 193401000023 (97141-X)  
345 Jalan Ong Kim Wee  
75300 Melaka

### United Overseas Bank (Malaysia) Berhad

Registration no. 199301017069 (271809-K)  
Level 18 Menara UOB  
Jalan Raja Laut  
50350 Kuala Lumpur

## Board Charter

## Code of Conduct

## Sustainability Statement

## Whistleblowing Policy & Procedure

## Anti-Corruption Policy

## Privacy Policy

Information on the above can be found at  
[www.apexhealthcare.com.my](http://www.apexhealthcare.com.my)

## GROUP WEBSITES

[www.apexhealthcare.com.my](http://www.apexhealthcare.com.my)  
[www.apexpharma.com.my](http://www.apexpharma.com.my)  
[www.xepasp.com](http://www.xepasp.com)  
[www.apexpharma.com.sg](http://www.apexpharma.com.sg)  
[www.apexpharmacy.com.my](http://www.apexpharmacy.com.my)

## AUDITORS

### Ernst & Young PLT

Registration no. 202006000003 (LLP0022760-LCA) & AF 0039  
Chartered Accountants  
Level 23A Menara Milenium  
Jalan Damanlela  
Pusat Bandar Damansara  
50490 Kuala Lumpur

## LEGAL ADVISORS

### Chee Siah Le Kee & Partners

2B Jalan KLJ 4  
Taman Kota Laksamana Jaya  
75200 Melaka

### Lee Hishammuddin Allen & Gledhill

Level 6 Menara 1 Dutamas  
Solaris Dutamas  
No 1 Jalan Dutamas 1  
50480 Kuala Lumpur

## COMPANY SECRETARIAL AGENTS

### Boardroom Corporate Services Sdn Bhd

Registration no. 196001000110 (3775-X)  
12th Floor Menara Symphony  
No 5 Jalan Prof. Khoo Kay Kim  
Seksyen 13  
46200 Petaling Jaya  
Selangor Darul Ehsan  
Tel : +603 7890 4800  
Fax : +603 7890 4650

## SHARE REGISTRARS

### Boardroom Share Registrars Sdn Bhd

Registration no. 199601006647 (378993-D)  
11th Floor Menara Symphony  
No 5 Jalan Prof. Khoo Kay Kim  
Seksyen 13  
46200 Petaling Jaya  
Selangor Darul Ehsan  
Tel : +603 7890 4700  
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## INVESTOR RELATIONS

### Apex Healthcare Berhad

Registration no. 199801016979 (473108-T)  
2 Jalan SS 13/5  
47500 Subang Jaya  
Selangor Darul Ehsan  
Tel : +603 5637 6888  
Fax : +603 5636 9280  
Contact Person: Mr Leighton Kee  
Email : [enquiry@apexpharmacy.com.my](mailto:enquiry@apexpharmacy.com.my)



## Restoring Health, Enhancing Life

Apex's mission is to bring better health and quality of life to all through its businesses. Doctors and Pharmacists use our medicines and diagnostic devices to treat and manage infections, cardiovascular, metabolic, gastroenterological, rheumatic conditions and more. Consumers use our medicated powder and other healthcare related products to enhance their wellbeing. We take heart in knowing that our products play a role in the restoration of health and enhancement of life in those who use and trust them.

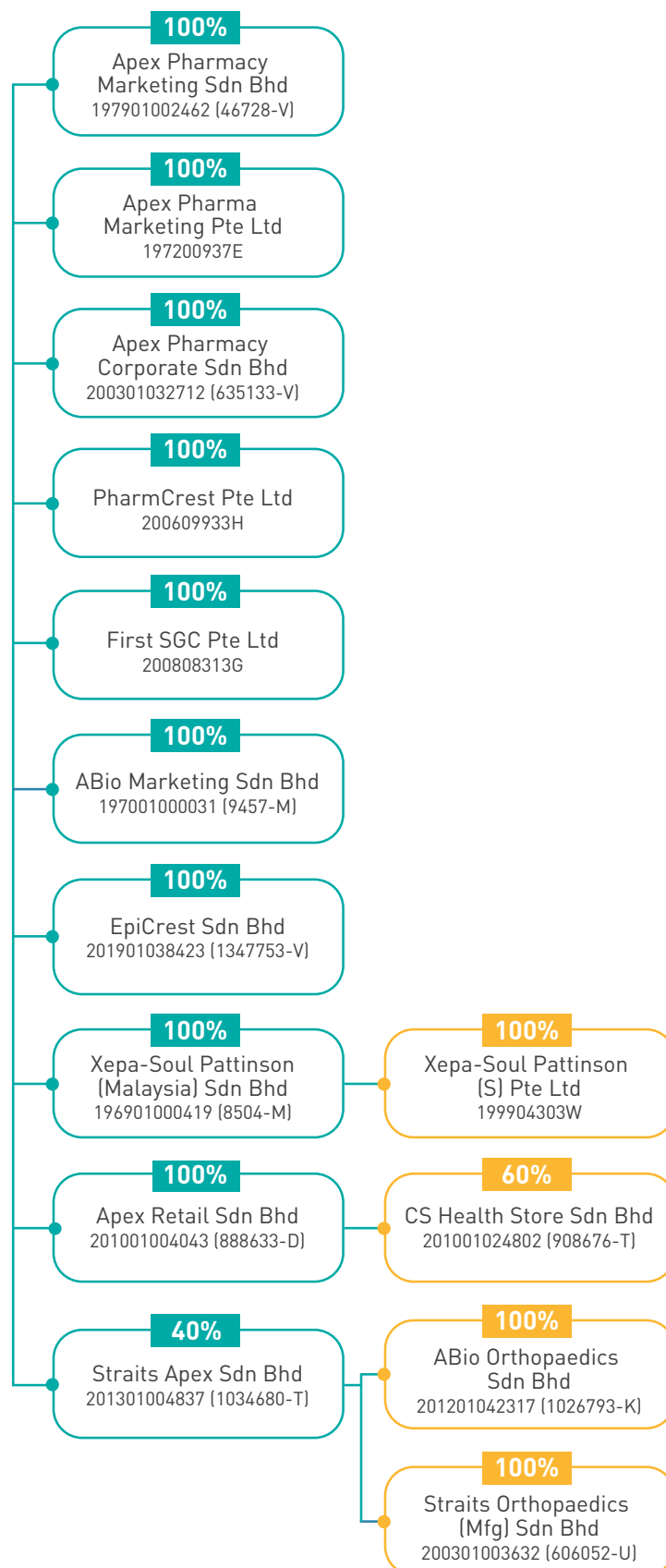
# MISSION

APEX HEALTHCARE

# CORPORATE STRUCTURE



**Apex Healthcare Berhad**  
199801016979 [473108-T]



# LETTER FROM THE CHAIRMAN

## DEAR SHAREHOLDERS

Amid the upheaval and challenges brought about by the global COVID-19 pandemic, I am heartened to report to the shareholders that Apex Healthcare Berhad ('AHB') delivered another year of continued revenue and profit growth. The Group generated revenue of RM 699 million, an increase of 1.4% over the previous year. While revenue growth may have moderated, profit before tax grew 5.8% to RM 70.2 million. At the forthcoming fully virtual Annual General Meeting ('AGM') on 20th May 2021, the Company will seek your approval for an increased final dividend of 2.8 sen per share in respect of financial year ended 31st December 2020.

2020 marked the 20th anniversary of the listing of AHB on Bursa Malaysia. From a market capitalization of RM 108 million in 2000, the value of the Group has increased 16-fold to exceed RM 1.6 billion at the end of 2020. This milestone achievement has been tempered by the onset of the COVID-19 pandemic early in 2020, the single most significant crisis of our lifetimes, with its devastating impact on health, livelihoods and economic growth. At the time of writing, the pandemic continues to rage in many parts of the world, including Malaysia, as urgent mass vaccination efforts are launched globally to subdue spread.

We felt the impact of the pandemic acutely. The movement control orders reduced patient visits to healthcare service providers. Incidences of cough, flu, fever and general illnesses declined with social distancing, heightened sanitization efforts and community-wide wearing of face masks. The result is lower purchases of pharmaceutical products by hospitals, general practitioners and pharmacies nationwide and this took a toll on our revenue.

We responded promptly to the pandemic. A group wide COVID-19 Task Force ensured robust safe management measures were implemented to protect staff health and ensure business continuity. A campaign was launched to rationalise cost and reconfigure business operations and strategies to allow the Group to flourish in the New Normal.

A key strategic thrust is the speedy enhancement of our digital capabilities to overcome restrictions on in-person meetings and travel. Apart from the initial focus on the adoption of communication platforms for uninterrupted staff and customer engagement, the Group is fast tracking e-commerce and webinar offerings to our doctors, pharmacists and other customers. Resources

are also directed towards enhancing regional integration of the Enterprise Resource Planning, Human Resource and Warehouse Management Systems. We leveraged technology to facilitate voting in absentia and remote shareholders' participation by conducting our 21st AGM on 13th July 2020 entirely on a virtual basis for the first time.

APEX, our brand neutral service provider which delivers specialist services of pharmaceutical wholesaling, sales, marketing and distribution processed over 540,000 invoices in 2020. This is a 5% decline over the previous year, as the frequency of regular orders were negatively impacted by the pandemic. Responding rapidly to acute market shortages, APEX was able to source and supply a significant volume of pandemic related products comprising medical face masks, thermometers, Vitamin C and hand sanitizers in the second quarter, ensuring that the Group's 20-year record of sustained annual revenue growth remains unbroken. To ensure readiness as a distributor of COVID-19 and vaccines, cold chain storage and distribution capability and capacity were enhanced.

In 2020, our generic pharmaceutical manufacturing subsidiary XEPA secured Good Manufacturing Practice ('GMP') clearance from the Australian Therapeutic Goods Administration ('TGA') for non-sterile dosage forms for the first time. XEPA also secured a second European Union Good Manufacturing Practice ('EU GMP') certification specifically for its new Oral Solid Dosage manufacturing plant, SPP NOVO. In Malaysia, XEPA renewed its GMP status with National Pharmaceutical Regulatory Agency ('NPRA') through a scheduled desktop audit and secured Good Distribution Practice for Medical Devices ('GDPMD') certification from the Medical Devices Authority ('MDA').

Expenditure in research and development ('R&D') increased by 12.1% as compared to 2020 and will continue



## LETTER FROM THE CHAIRMAN

(CONT'D)

to be prioritized with focused efforts in deepening the Group's pipeline of future new products in strategic key therapeutic areas. In 2020, we successfully developed and launched 6 new pharmaceutical products into the Malaysian market. As at the end of December 2020, products bearing Group Brands collectively number 619, contributing 27.3% to the Group's total revenue for 2020.

Good corporate governance ('CG') is the core of sustainable business development and growth. In September 2020, Apex Healthcare Berhad was named in the list of top 100 companies for overall CG & performance by the Minority Shareholders Watch Group ('MSWG') in its assessment of Malaysian public-listed companies using the ASEAN CG Scorecard methodology<sup>1</sup>. The Group's policy and procedures on anti-corruption are guided by the Guidelines on Adequate Procedures issued pursuant to Section 17A(5) of the Malaysian Anti-Corruption Commission Act 2009. Our Anti-Corruption Policy and Whistleblowing Policy & Procedures are found on the company's website at [www.apexhealthcare.com.my](http://www.apexhealthcare.com.my).

Amidst unprecedented and challenging circumstances, I am certain that our strategic readiness and strong financial position will enable the Group to face the future with confidence. While right sizing costs is important, we are concurrently stepping up investments that will sustain and drive continued growth in the longer term. These are directed at the research and development of new pharmaceutical and consumer healthcare products, launching of digital initiatives to reach and engage customers, building stronger e-commerce capabilities

and the opening of new international markets for the Group's products and contract manufacturing services.

2020 has changed the way we work forever, and these changes will continue to influence how organisations are structured and managed in a post-pandemic future. Agility and adaptability are needed to weather the ever-changing business environment where uncertainty and disruptions have become the norm. I am heartened by the dedication and perseverance shown by all the Group's employees to adapt and thrive in 2020. I know together, we will strive to make 2021 another year of business success in the midst of an ongoing pandemic.

I place on record my heartfelt thanks to every employee. Deep appreciation is always due to my fellow Directors for your insights and guidance. To all our shareholders, I thank you for your support and continued confidence in Apex Healthcare Berhad.

### DR KEE KIRK CHIN

Chairman & CEO

#### Reference:

- 1 Minority Shareholders Watch Group "List Of Top 100 Companies For Overall CG & Performance – 2019 (By Rank)". Available from <http://www.mswg.org.my/list-of-top-100-companies-for-overall-cg-performance-2019by-rank>

# MANAGEMENT DISCUSSION AND ANALYSIS

## A BUSINESS OVERVIEW

### A1 Business & Operations

Apex Healthcare Berhad is the investment holding company for a group of companies ('Group') engaged in the development, manufacturing, wholesaling, marketing and distribution of pharmaceuticals, consumer healthcare products, diagnostics and orthopaedic devices. The Group has direct operations in Malaysia, Singapore, Vietnam and Myanmar.

The Group employs a total of 1,411 employees (including the headcount of associated company), operating two manufacturing plants in Melaka and Penang for pharmaceuticals and orthopaedic devices respectively and a network of 7 distribution warehouses and depots throughout Malaysia and Singapore. The Group's business operations are organised into 3 reporting segments as shown in the following table:

Reporting Segments	Business Operations	Operating Companies
Manufacturing and Marketing	Manufacturing and Marketing of Pharmaceutical Products	Xepa-Soul Pattinson (Malaysia) Sdn Bhd & Xepa-Soul Pattinson (S) Pte Ltd (collectively referred to as 'XEPA')
Wholesale and Distribution	Wholesale, Marketing and Distribution of Pharmaceutical, Diagnostic and Consumer Healthcare Products	Apex Pharmacy Marketing Sdn Bhd & Apex Pharma Marketing Pte Ltd (collectively referred to as 'APEX') ABio Marketing Sdn Bhd ('ABIO')
Corporate	E-commerce and Group Properties Contract Manufacturing of Orthopaedic Devices	Apex Retail Sdn Bhd Straits Apex Sdn Bhd ('STRAITS')

## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

### A2 Objective

The Group's business objective is to be a leading pharmaceutical healthcare group in ASEAN through the development, manufacturing, wholesaling, marketing and distribution of pharmaceuticals, over-the-counter consumer healthcare products, diagnostics and orthopaedic devices with esteemed business partners for valued customers. Powering this objective is the Group's mission of ensuring that in all aspects, business operations are "Restoring Health, Enhancing Life" always.

The portfolio of healthcare products offered by the Group comprises pharmaceuticals, over-the-counter consumer healthcare products, diagnostics and surgical supplies that carry Group Brands as well as those of valued business partners for whom the Group provides regulatory, sales, marketing and distribution services. The key proprietary brands of the Group are XEPA™, AVO, AGNESIA, AEVA and HENNSON. The Group's comprehensive distribution channels reach hospitals, clinics, independent and chain pharmacies, supermarkets and health stores, enabling products to reach customers, namely doctors, pharmacists, nutritionists, retailers, and ultimately the patients or consumers seamlessly and in a timely manner.

### A3 Strategies

In the pursuit of its business objective, the Group adopts these key strategies:

- Customer-Centric Approach – Staying customer-centric enables the Group to keep a close pulse on changing needs of its customers and industry developments. This engenders customer satisfaction, and constant feedback provides valuable insights that guide the research and development of new products and service levels. The comprehensive distribution channels of the Group are designed to allow quick access to the market, enabling its products to reach its customers in a timely manner. Products are offered at a price point that is of value to its customers while ensuring that a fair profit is generated to reward all stakeholders and enabling further investments into research and development of new products and continuous upgrading of business infrastructure.
- Building Business Partnerships – The Group builds long term business relationships that focus on creating joint and lasting value for all parties. Such strategic alliances are built on risk sharing, pooling of expertise and sharing of mutual resources that enables all parties to rapidly gain competitive advantages and greater speed to market.
- Leveraging Technology – The Group leverages digital technology in order to improve customer engagement, innovation, operation processes and decision-making. The Group's Information Technology masterplan includes the harmonisation of Enterprise Resource Planning ('ERP') systems across all companies of the Group by 2023 in order to enhance integration, facilitate reporting and improve productivity. A Group Human Resource ('HR') software for all subsidiaries to automate and streamline HR processes has also been launched and will be deployed in all subsidiaries by 2022. Concurrently, a Warehouse Management System has been initiated and will be instituted in key subsidiaries to optimize warehousing operations.
- Growing Group Brands – The Group builds a portfolio of healthcare products bearing Group Brands in order to benefit from ownership of proprietary trademarks and the output of its own research & development teams. Group Brands contributed 27.3% to the revenue of the Group in 2020 and are currently marketed in 16 countries. To this end, the Group continually invests resources to grow its Group Brands portfolio adding products in strategic therapeutic areas in response to developments in the industry and customer expectations.



## MANAGEMENT DISCUSSION AND ANALYSIS

(CONT'D)

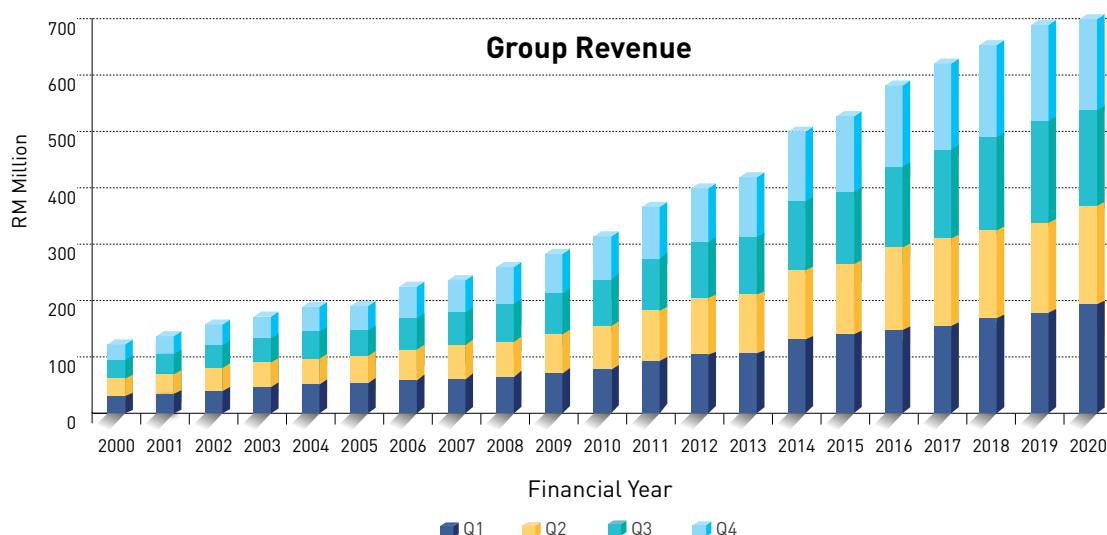
- Commitment of a Career – Strategic management of human capital is essential to maintaining a competitive advantage for sustainable business operations. The Group's recruitment and selection process ensures that candidates with the right competencies are selected for their job descriptions. The Group's Leadership Management Program aims to deepen the leadership pipeline, sharpen employees' management skills and inculcate an agile mindset to keep pace with the rapidly changing business landscape. Training and development of employees is a material sustainability matter identified by the Group that brings long-term value. As its employees commit to a career with the Apex Healthcare Berhad Group, the organisation commits to develop them to their fullest potential.

### B GROUP FINANCIAL RESULTS AND CONDITION

#### B1 Group Revenue

The Group achieved consolidated revenue of RM 699 million in 2020, 1.4% higher than 2019, marking the 20th consecutive year of revenue growth since its Initial Public Offering in 2000. In the first half year, revenue growth was helped by pandemic induced heightened market demand, leading to increased purchases by customers in order to ensure uninterrupted supplies in the first quarter, and a surge in sales of pandemic related products ('PRP') comprising face masks, thermometers, Vitamin C, COVID-19 rapid test kits and hand sanitizers to meet acute market shortage in the second quarter. In the second half year, key business units experienced contraction in sales due to subdued demand of pharmaceutical products from private hospitals, clinics and the Government sector in Malaysia, Singapore and major export markets.

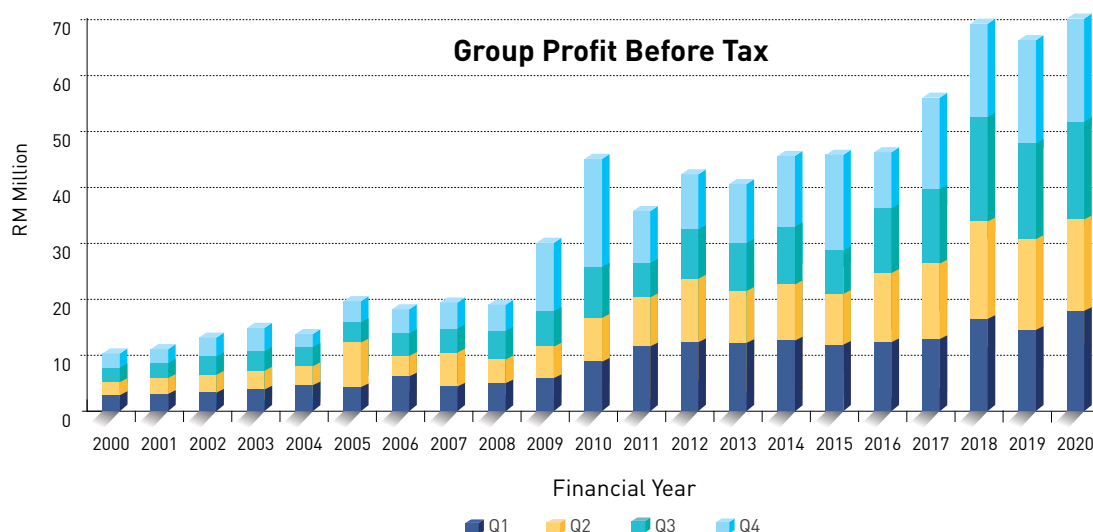
Geographically, Malaysia accounted for 66.3% of total revenue, with international operations and markets accounting for the remainder. Brands proprietary to the Group accounted for 27.3% of the Group's revenue. The following chart illustrates the Group's revenue since 2000 with additional information illustrating quarterly revenue contributions:



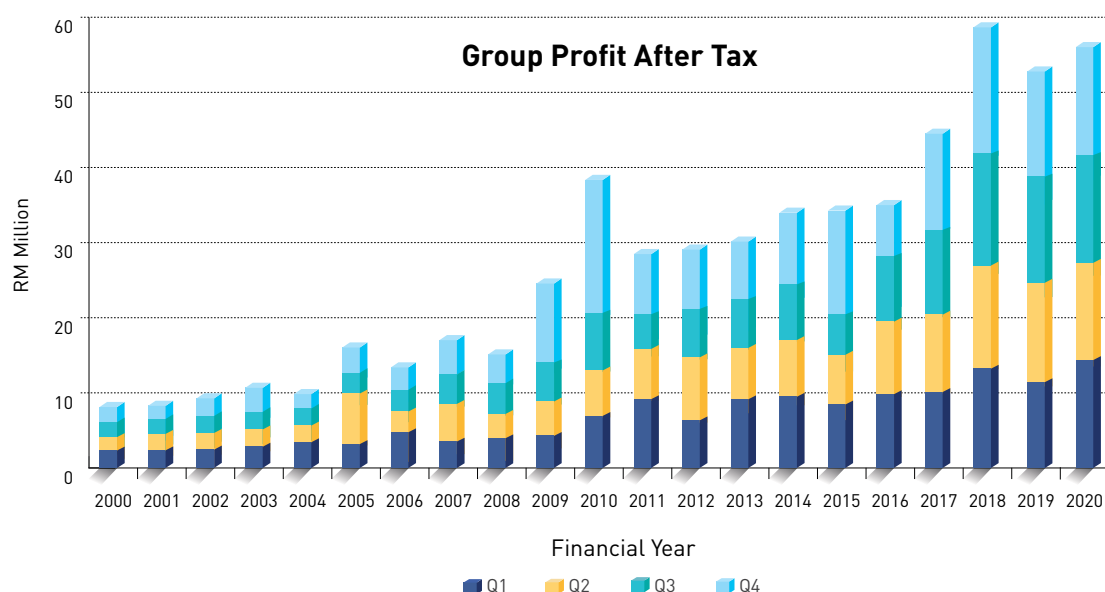
## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

### B2 Group Profit

Profit before tax for the full year was RM 70.2 million, 5.8% higher than the RM 66.3 million achieved in 2019, attributed to higher revenue from the sale of PRP in the first half of 2020, higher profit contribution by the associated company, Straits Apex Sdn Bhd and pandemic related job support grants received by Singapore subsidiaries. Share of results from associated company rose 18.6% to RM 8.7 million in 2020 from RM 7.3 million in 2019. The following chart illustrates the historical record of the Group's profit before tax since 2000:



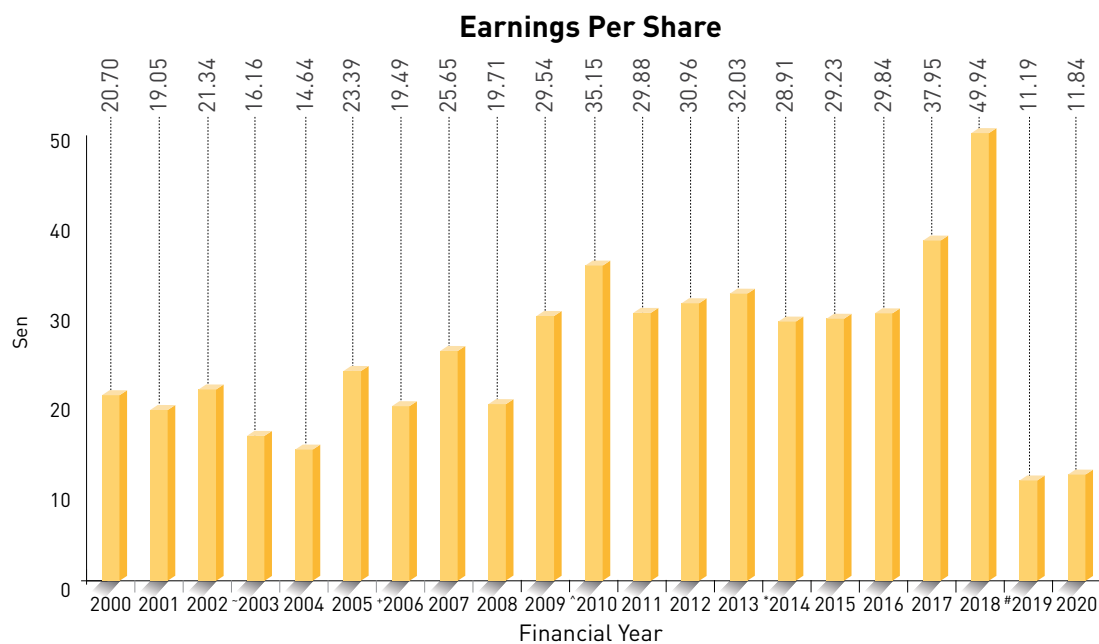
Profit after tax at RM 56.0 million was 6.1% higher than 2019. The effective tax rate for the current year at 23.0% (2019: 23.4%) was lower than the statutory rate due to a higher proportion of net-of-tax profit contributed by the Group's associated company. The following chart illustrates the Group's profit after tax since 2000:



## MANAGEMENT DISCUSSION AND ANALYSIS

(CONT'D)

Earnings per share is 11.8 sen per share in 2020. The following chart illustrates the Group's Earnings Per Share ('EPS') since 2000:



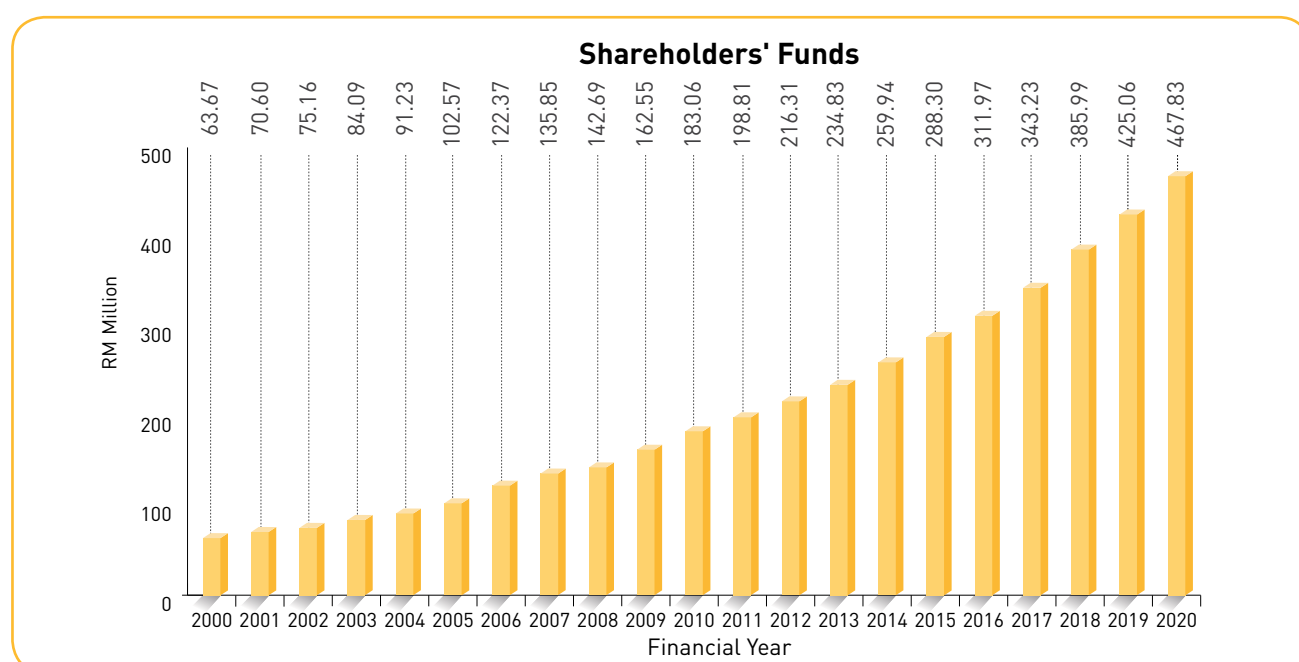
- ~ Bonus issue of 1 new ordinary share for every 2 existing shares in year 2003.
- + Private placement of 6,600,000 new ordinary shares in year 2006.
- ^ Bonus issue of 1 new ordinary share for every 4 existing shares in year 2010.
- \* Bonus issue of 1 new ordinary share for every 4 existing shares in year 2014.
- # Bonus issue of 3 new ordinary shares for every 1 existing share in year 2019.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

### B3 Financial Position and Liquidity

With careful management of working capital, the financial position and liquidity of the Group strengthened in 2020, with inventory turnover days of 47 days (2019: 45 days), trade receivables credit days of 63 days (2019: 74 days) and trade payable days of 59 days (2019: 59 days). Total liquid funds stand at RM 172.9 million on 31st December 2020, higher than the RM 120.4 million recorded at the end of financial year 2019. The Group's gearing ratio is 4.5%, as borrowings incurred to part finance the construction of the new Oral Solid Dosage manufacturing plant, SPP NOV0, was paid down to RM 21.2 million. Shareholders' funds grew to RM 468 million from RM 425 million at the end of financial year 2019. The following chart illustrates Shareholders' Funds of the Group since 2000:



### B4 Capital Expenditure, Structure and Resources

An ongoing capital expenditure project involves the purchase of a piece of 18.75 acres freehold industrial land at Mukim Pegoh, District of Alor Gajah, Melaka, for a total purchase consideration of RM 20.4 million announced in 2019. The Group has made progress payments totaling RM 7.2 million as at 31 December 2020. Another ongoing capital expenditure project is the purchase of 10,053 square feet freehold office suites in the mixed development Pavilion Damansara Heights for a consideration of RM 9.1 million announced in 2016. Construction is in progress and at 31st December 2020, the Group has made progress payments totaling RM 4.5 million. These acquisitions were funded by internal cash. Other than the above and routine annual capital expenditure, there were no other major capital expenditure commitments made in financial year 2020.

### B5 Known Trends and Events

Malaysia's Gross Domestic Product ('GDP') contracted 3.4% in the fourth quarter of 2020 amid a significant increase in COVID-19 infections, bringing the overall performance of 2020 to -5.6% following global restraint order and border closures<sup>1</sup>. While the Finance Ministry of Malaysia is maintaining its GDP growth target of between 6.5% and 7.5% for 2021<sup>2</sup>, the World Bank projects Malaysia's economic growth in 2021 to range between 5.6% and 6.7%<sup>3</sup>. The growth forecast is premised on an effective vaccine deployment, continued improvements in exports and a build-up in momentum of consumption and investment.

## MANAGEMENT DISCUSSION AND ANALYSIS

(CONT'D)

The allocation under Budget 2021 for the Ministry of Health is RM 31.9 billion, higher than RM 30.6 billion in 2020. Allocation for medical supplies and consumables amounting to RM 4.29 billion include Government Supply of Public Medical Facilities of RM 2.89 billion and Medicinal & Laboratory supplies of RM 1.4 billion<sup>4</sup>. According to the Malaysian Finance Minister, the government has sufficient flexibility to increase its 2021 allocation from RM 1 billion to RM 20 billion to fight the COVID-19 pandemic in Malaysia<sup>5</sup>.

Overall, the COVID-19 global pandemic and its impact on the world economy, volatility of foreign exchange, as well as higher operating expenses from SPP NOVO are the known trends and events that may impact the Group's operations in 2021. In this challenging backdrop, the Group will constantly review the Group's strategy and implement changes as needed in order to manage challenges and seize opportunities.

### C REVIEW OF OPERATING ACTIVITIES

The Group is organized into three reporting segments comprising four key operating businesses, namely XEPA, APEX, ABIO and STRAITS as follows:

#### C1 Manufacturing & Marketing - XEPA

##### XEPA

The Group's wholly owned subsidiary, Xepa-Soul Pattinson [Malaysia] Sdn Bhd which in turn owns a 100% equity stake in its sales and marketing subsidiary in Singapore (collectively known as 'XEPA') is involved in the development, manufacturing and marketing of XEPA branded off-patent generic pharmaceutical and medical devices.

##### Manufacturing

XEPA has been operating at Cheng Industrial Estate since 1995. A new Oral Solid Dosage manufacturing plant, SPP NOVO, was constructed at the same site with commencement of commercial production in 2019. The production and laboratory facilities of XEPA are PIC/S, ISO 17025, ISO 9001:2015 and ISO 13485 certified. XEPA was awarded a Certificate Of GMP Compliance Of A Manufacturer ('EU GMP Certificate') in 2017 by OGYEI, the National Institute of Pharmacy and Nutrition Hungary, which is the national competent authority of Hungary on behalf of the European Medicines Agency. In January 2020, XEPA secured a second EU GMP Certificate specifically for SPP NOVO. These EU GMP certifications are testaments that XEPA and its new plant, SPP NOVO are in compliance with the principles and guidelines of Good Manufacturing Practice as laid down in Directive 2003/94/EC of the European Commission.

In 2020, XEPA secured GMP clearance from the Australian Therapeutic Goods Administration ('TGA') for non-sterile dosage forms, providing additional impetus to XEPA's contract manufacturing business. The first XEPA contract manufactured products for the Australian market is poised for delivery in the first quarter of 2021. For the contract manufacturing business, XEPA's first export to the Philippines commenced in the fourth quarter of 2020. Good Distribution Practice for Medical Devices ('GDPMD') was secured by XEPA from the Medical Device Authority of Malaysia in 2020. XEPA was assessed and certified as meeting the requirements of ISO 13485:2016 for Design and Development, Manufacture and Distribution of Sterile Eye Drops and Manufacture and Distribution of External Topical Liquid in March 2020 by SGS (Malaysia) Sdn Bhd, the Conformity Assessment Body for Medical Device Authority, Malaysia.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

Due to the COVID-19 pandemic, demand has been hampered and as a consequence, production capacity utilization declined in 2020, especially for oral liquid preparations. This is because of significantly lower incidence of respiratory illnesses as a result of social distancing, heightened sanitization efforts and community-wide wearing of face masks. Future capacity expansion is contingent upon the easing of COVID-19 pandemic in existing markets, demand from the Government and export markets, and also contract manufacturing demand especially for export markets.

The COVID-19 pandemic nevertheless brought opportunities to improve agility and speed of response. XEPA utilized its development and manufacturing expertise to rapidly formulate and produce hand sanitizers from isopropyl alcohol, a common excipient used in pharmaceuticals manufacturing. These were rolled out to the market within days after the onset of the COVID-19 pandemic. As part of corporate social responsibility to support the front liners, contributions of XEPA Hand Sanitizers were made to Ibu Pejabat Polis Kontinjen Melaka, Hospital Melaka and Melaka Chief Minister's Office.

Expenditure in research and development ('R&D') rose 12.1% over the previous year, in line with XEPA's efforts to continually deepen its pipeline in strategic key therapeutic areas. An electronic quality management system ('EQMS') providing an integrated Quality Assurance architecture that allows automated routing and review and approval of documents via remote access facilitating Work From Home has been developed by the Group IT's software engineers. Phase 1 of the EQMS went live in June 2020 and phase 2 will go live when the various tests and enhancements have been deployed.

### Marketing

Private hospitals and clinics reported a 70% decline in patient load with the onset of the COVID-19 pandemic. According to the Association of Private Hospitals Malaysia, the likelihood of adults and children catching the common cold or flu is lower with more people staying home. The community-wide practice of wearing face masks, frequent washing of hands and safe distancing requirements have led to lower rate of infection. The drop in the number of patients was also a result of border closures, which left medical tourism almost at a standstill<sup>6</sup>. Similarly in Singapore, a dramatic decline in the number of people seeing doctors for infectious diseases attributed to social distancing measures and

better personal hygiene was reported<sup>7</sup>. The pharmacy channel has not been spared. Pharmacy and personal care sub-sector recorded a decline of 11.1% in the third quarter of 2020 as compared with the same quarter a year ago<sup>8</sup>.



This led to a significant decline in demand for XEPA's leading range of cough and cold pharmaceutical products. Consequently, marketing effort was stepped up for products in other therapeutic classes namely dermatological, cardiovascular and gastrointestinal. Dermatological products were among the top products of XEPA with *Defuzin* (fusidic acid), *Vizomet* (mometasone) and *Zarin* (miconazole) recording healthy growth. *Provinace* (perindopril) and *Zynor* (amlodipine) indicated for treatment of hypertension were top products from the cardiovascular therapeutic class. Gastrointestinal products have gained wider acceptance as illustrated by the strong growth of *Vencid* (pantoprazole) and *Aslene* (orlistat). Efforts to increase sales in the public sector have borne fruit with penetration of *Provinace* (perindopril), *Vencid* (pantoprazole), *Vitraq* (clopidogrel) and *Camazol* (carbimazole) into government institutions in Malaysia. In Singapore, over 30 XEPA products were sold through competitive tenders to the public sector in Singapore. To further expand its product portfolio, in 2020 XEPA launched *Zanaflox Eye Drops* (moxifloxacin) for treatment of conjunctivitis, *Altra Chewable Tablets 5 mg* (montelukast) for treatment of asthma and to control symptoms of allergy, *Covee Cream* (clotrimazole), an antifungal drug and *Oracue Gel* (choline salicylate and cetalkonium chloride) for mouth ulcer.

Amid the challenges of the pandemic and the associated movement restriction and safe distancing requirements, XEPA continued to cultivate deeper relationships with its customers by leveraging digital technology. Two national



## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)



continuing medical education for doctors and pharmacists under SHINE [Supporting Healthcare Improvement & Nurturing Excellence] were conducted in Webinar format with a real-time Question & Answer session. In September 2020, the first SHINE Webinar was conducted in collaboration with Mahsa Alumni Association Malaysia on the topic "Parameters that matter in the management of hypertension". The second SHINE Webinar entitled "Allergic dermatitis due to excessive usage of hand sanitizer" was conducted in November 2020 with participation by doctors and pharmacists in Malaysia, Singapore and Myanmar. In conjunction with World Heart Day, the Cardio Care Campaign was also organized. To entrench the brand's presence, the marketing team of XEPA continued to engage its customers through various promotional campaigns.

### C2 Wholesale and Distribution – APEX & ABIO

APEX is the Group's brand neutral service provider, offering seamless specialist services comprising pharmaceutical wholesaling, sales and marketing services for pharmaceuticals, consumer healthcare products and medical devices supported by a robust logistics and distribution system in Malaysia and Singapore. To widen the reach of the Group Brands, ABIO is a marketing company that develops and manages another portfolio of Group branded healthcare products focused on primary care.

#### APEX

APEX, comprising two wholly owned Group subsidiary companies, Apex Pharmacy Marketing Sdn Bhd ('APM') in Malaysia and Apex Pharma Marketing Pte Ltd ('APS')

in Singapore, with their respective business divisions, namely Wholesale, Pharma, Consumer Health, and Distribution, forms the backbone of the Wholesale & Distribution reporting segment of the Group. APM's distribution network of 9,679 accounts as at end 2020 enabled the business to keep a close pulse on its customers which includes clinics, pharmacies, hospitals, wholesalers and general stores. In Singapore, APS increased its network to 4,930 accounts. Besides distributing agency and general brands, APEX distributes Group Brands for key businesses of the Group, namely XEPA and ABIO. Leveraging its extensive network, APEX distributed a total of RM 32.0 million of pandemic related products ('PRP') comprising face masks, hand sanitizers, thermometer, vitamin C and COVID-19 rapid test kits in 2020. As part of the Group's sustainability initiative to support the front liners, PRP worth RM 250,000 were contributed to Hospital Kuala Lumpur in May 2020.



## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

APEX Wholesale provides pharmaceutical wholesaling services in Malaysia and Singapore. As Malaysia's largest pharmaceutical wholesaler, APEX Wholesale provides a one-stop service offering clinics, pharmacies and hospitals an extensive range of pharmaceuticals and healthcare products in a convenient and efficient manner. In 2020, revenue from Malaysian Wholesale business reached RM 126.0 million. The B2B platform 'Apex Online' initiated by APEX Wholesale in Singapore has facilitated marketing communication and ordering by doctors and other customers for pharmaceutical wholesaling in Singapore. As at the end of 2020, 29% of APEX Wholesale customers in Singapore comprising clinics and pharmacies used the B2B platform for purchasing, contributing 33% of its wholesale revenue. This platform is being progressively extended to APEX Wholesale in Malaysia. In addition to pharmaceuticals, the wholesaling arm of APEX sold 56 and 25 types of vaccines for various diseases in Malaysia and Singapore respectively in 2020.

APEX Pharma which provides sales and marketing and regulatory services for agency brands of pharmaceuticals, medical diagnostics, medical devices and medical supplies grew revenue by 7.8% over 2019 in Malaysia. Revenue at APEX Consumer Health increased by 3.7%, helped by strong growth of Nestle Health Science's range of nutritional products, namely *Nestle Nutren Diabetik*, *Nutren Optimum* and *Nutren Fibre*. Nestlé Health Science offers science-based nutritional solutions for consumers with impaired glucose tolerance as well as those who need extra nourishment for certain health conditions and aims to pioneer the development and application of evolving science to create a new role for nutrition in disease prevention and management.

APEX Distribution provides specialist warehousing and distribution services for Group branded products as well as those from external principals. A Warehouse Management System ('WMS') has been initiated to optimize warehousing operations allowing APEX Distribution to improve its competitive advantage by minimizing labour expenses, enhancing customer service and improving inventory accuracy and responsiveness. APEX Distribution meets the needs of pharmaceutical and medical companies intending to outsource their in-country logistics operations by providing cost-effective warehousing and distribution services, including cold chain management for biological products from companies such as Merck KGaA and Kyowa Kirin. Transaction volumes have moderated slightly due to the COVID-19 pandemic. In

2020, APEX Distribution processed on average almost 1,800 invoices on each working day in 2020 involving over 5,000 line items which translates to more than 540,000 invoices with approximately 1.46 million line items in a year.

In the third quarter of 2020, APS increased its cold chain distribution capabilities with the expansion of its current 2-8 °C cold room and the acquisition of a -20 °C freezer room for pharmaceuticals, vaccines and biologics. In Malaysia, the expansion of the cold chain distribution capacity was also completed before the end of 2020. The ambient storage area in the central warehouse in Subang Jaya was converted to an air-conditioned area to cater for higher volume of pharmaceuticals. The warehouse in Kota Kinabalu was relocated to a larger premise in December 2020 to accommodate rising volumes.

### ABIO

The focus of wholly owned subsidiary ABio Marketing Sdn Bhd ('ABIO') as a marketing company is to develop and market another portfolio of Group branded primary healthcare products that meet the essential needs of individuals and families at a cost that the community can afford. Supported by APEX Distribution, ABIO is able to make its portfolio of pharmaceutical and consumer health products accessible to primary health care practitioners, namely general practitioners, pharmacists and nurses who act as the first point of consultation for patients.

In 2020, ABIO Pharma continued to build its product portfolio with the launch of *Rovastin* (rosuvastatin), an anti-cholesterol medication. *Recadin* containing a combination of aspirin and glycine to inhibit blood clotting and reduces the risk of heart attack and stroke in patients with blood vessel disorders was also launched. *Clavomax* (an antibiotic containing amoxillin and clavulanic acid) which has been a key product since its launch, declined in 2020 due to lower rate of infections arising from the community-wide practice of wearing of face masks and safe distancing measures necessitated by the COVID-19 pandemic. Nevertheless, due to the pandemic, demand for *C-Rose*, which contains a combination of vitamin C and rose hips grew significantly by more than 4-fold. Within the diagnostics portfolio, revenue from its thermometers range increased significantly due to higher demand arising from the pandemic. Other key diagnostics products include *Avometer Glucose Strips* and *Cholesterol Strips*.

## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)



The key Group Brands under ABIO Consumer Health are AGNESIA, HENNSON and KAPS. In 2020, AGNESIA grew 16.7% with offerings of *Hygiene Care Powder*, *Beau Care Powder* and *Foot Care Powder* and the newly launched *Feminine Hygiene Wash*, *Antibacterial Shower Cream* and *Antibacterial Hand Wash* to its customers. AGNESIA products are exported to Singapore, Brunei, Nigeria and Mauritius. In 2020, HENNSON grew significantly by more than 5-fold helped by the sales of HENNSON Medical Face Masks which were developed in response to the COVID-19 pandemic. The range of HENNSON disposable adult diapers and underpads registered growth of 28% in Malaysia. HENNSON products are exported to Singapore and Brunei. The revenue of KAPS, a range of insect repellents was impacted by disruption to supply of its packaging material; nevertheless, its key product Buzzqito registered growth of 19%.

To increase awareness of these Group Brands, continuous campaigns through Facebook, Continuing Medical Education, engagement with e-commerce platforms, in-store promotions and various advertising and promotion activities were conducted. In conjunction



with World Alzheimer's Month in September, HENNSON partnered with Alzheimer's Disease Foundation Malaysia ('ADFM') to raise awareness and challenge the stigma that surrounds dementia. A video entitled "Understand Alzheimer" was developed supplemented by a "Buy and Donation Campaign" where RM 0.50 was donated to ADFM with every purchase of HENNSON products.

### C3 Corporate

The corporate reporting segment comprises retail pharmacies, B2C e-commerce, Group properties and the contract manufacturing of orthopaedic devices. Contract manufacturing of orthopaedic devices, components and surgical instruments for global multinational companies is conducted by the Group's associated companies namely Straits Orthopaedics (Mfg) Sdn Bhd and ABio Orthopaedics Sdn Bhd under their investment holding company Straits Apex Sdn Bhd (collectively known as 'STRAITS').



## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

### Retail Pharmacy & E-Commerce

The e-commerce platform [www.apexpharmacy.com.my](http://www.apexpharmacy.com.my) was established in 2017 to improve accessibility and enable a wider reach to customers. The e-commerce initiative is complemented by the brick-and-mortar retail pharmacy in Melaka. Over in Singapore, APS launched its B2C e-commerce platform at <https://shop.apexpharma.com.sg/> in addition to its B2B platform.

### Properties

Group properties (excluding the operating premises of XEPA and APM) are managed by the Group's wholly owned subsidiary Apex Pharmacy Corporate Sdn Bhd. The construction of the six freehold strata office suites comprising 10,053 square feet on Level 10 of Corporate Tower 2 in Pavilion Damansara Heights which was acquired in 2016 for a total consideration of RM 9.1 million is in progress and to date, 49% in progress payments have been made.

### Straits

STRAITS is engaged in the contract manufacturing of orthopaedics devices for global multinational companies, enabling the Group to diversify its earning streams. STRAITS is a leading ASEAN contract manufacturer of orthopaedic devices with a total staff strength of 583 currently operating the main production facility in Prai Industrial Estate and a clean room facility for packaging in Telok Kumbar, Penang. The third manufacturing facility at Penang Science Park was established in 2020 to meet growing demand.

## **D RISKS**

Risk assessment exercises are conducted annually for all business units with the assistance of external consultants to identify, evaluate and update known and anticipated risks of the Group. With effect from 2020, corruption risk will be included in the annual risk assessment of the Group to promote better governance culture and ethical behavior. The risks, related controls, risk responses and strategies to mitigate them are presented to the Audit Committee which also functions as the Risk Management Committee, and thenceforth to the Board of Directors. The Audit Committee monitors the implementation and progress of risk responses, aided by a program of internal audits in order to safeguard the interest of the Group and its stakeholders.

The key anticipated and known risks that the Group is exposed to which may have a material effect on the Group's operations, performance, financial condition and liquidity are economic conditions, foreign currency, regulatory compliance, data and Enterprise Resource Planning ('ERP') integrity, loss of key principals and disease epidemics.

### **D1 Economic Conditions**

The Group's financial performance may be adversely affected by the global economy as well as the economic conditions of countries in which the Group operates. Increased geopolitical uncertainty will lead to greater volatility in the financial markets, reduced liquidity and tightening of credit. Any prolonged downturn in general economic conditions would present risks for the Group's business such as a potential decrease in healthcare spending by the government and dampened consumer sentiment. Adverse economic developments in the markets that the Group operates would have an impact on its financial performance and prospects. Diversification involving product development and new market development are strategies which the Group embraces to weather the uncertain economic environment.

### **D2 Foreign Currency**

The volatility and strength of the Ringgit, susceptible to uncertainties in the global economic environment, is an identified risk to the Group. A weakened Ringgit leads to higher cost of raw materials and imported finished goods, resulting in profit margin compression. Effort is continually directed at securing more competitive pricing from alternate sources, reducing wastage and eliminating inefficiencies in operations in order to preserve profit margins.

### **D3 Regulatory Compliance**

The development, manufacturing and distribution of pharmaceuticals are closely regulated in all the markets the Group operates. Regulatory compliance is critical in ensuring uninterrupted manufacturing and distribution operations. Compliance is not restricted to current standards, but also to ensure that the Group's manufacturing and distribution infrastructure is prepared for anticipated future standards when implemented. To manage regulatory compliance risks, the Group has established procedures and mechanisms to assure full compliance and periodically invests in

## MANAGEMENT DISCUSSION AND ANALYSIS

(CONT'D)

major infrastructure upgrades in anticipation of future regulatory demands. Ongoing costs are incurred to comply with relevant laws, regulations and standards to avert any deficiencies which would result in additional costs for corrective measures. The construction of SPP NOVO and the various standards attained by the manufacturing and distribution businesses are initiatives taken to mitigate regulatory compliance risks.

Incidents of unanticipated global product safety alerts and recalls may rise. New regulations pertaining to the registration and renewal of pharmaceutical products by the regulatory authorities in the jurisdictions which the Group operates may delay approvals and increase the costs of compliance. In this regard, the Group constantly engages the regulatory and governmental authorities with active participation in pharmaceutical-related associations to prepare the Group, enabling it to anticipate and to respond to changes optimally.

### D4 Data and ERP Integrity

The strict management of proprietary, personal and confidential data and the stable operations of the Group's ERP systems is another key concern and risk, as the loss or corruption of such data and prolonged systems failures can result in loss of competitiveness and business opportunities. Any material failure of the ERP systems due to natural disasters or security breaches could affect the performance of critical business operational functions or the loss of key business data, which could materially and adversely affect business operations. Stringent controls are in place for the management of data and ERP integrity which become particularly exigent as employees work from home. ERP systems are rigorously maintained, tested and upgraded periodically to ensure operational reliability, continuity and stability. The Group's Information Technology ('Group IT') department ensures all staff are well trained on adherence to strict protocols in the management of proprietary, confidential and personal data. Data and ERP Systems integrity is subject to periodic internal audits.

### D5 Loss of Key Principals

The Group is mindful of the risks associated with high dependency on revenue contributions from key external principals. Competition is strong in the pharmaceutical distribution sector with aggressive margin pressure from

competitors. The probability of internal reorganization or business restructuring by key external principals exists, and turnover of key contact persons may impact business relationships built over time. The Group's external principals may decide not to renew their working relationship with the Group either entirely or in respect of limitation of business model or product portfolio for various reasons, including but not limited to their decision to conduct the sale and marketing of their products themselves or to change the local distributor of their products. To ensure retention of key external principals, the Group engages key external principals closely and ensure all deliverables and performance indicators are always met or exceeded.

### D6 Disease Epidemics

Outbreaks of infectious diseases are becoming more common and pose a major threat to livelihood and global economy. Economists estimate that, in the coming decades, pandemics will cause average annual economic losses of 0.7% of global GDP – a threat similar in scale to that estimated for climate change<sup>9</sup>. The COVID-19 outbreak which spreads across countries and continents resulting in a global pandemic is a case in point. As a risk mitigation measure, the Group has pandemic specific Business Continuity Plans covering the key business operational risks including human resource management, processes and business functions, supplier and customer management and communications with stakeholders. This seeks to minimize disruption to the operations and ensures that the business remains viable during outbreaks while minimizing health risk to its employees. The disruption in global supply chain arising from COVID-19 pandemic has also caused unexpected price movements. In this regard, measures to source alternative suppliers so that additional critical inventory can be secured in the event of disruptions have been drawn up and is continually enhanced as appropriate.

## E FORWARD-LOOKING STATEMENTS

### E1 Prospects for New Business

The second EU GMP certification secured by XEPA for SPP NOVO keeps the Group ahead of the regulatory curve and enables XEPA to manufacture, register and market more pharmaceutical products in existing

## MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

markets as well as expansion into new markets. The recent GMP clearance from the Australian Therapeutic Goods Administration ('TGA') is another certification landmark, consolidating XEPA's position as a Malaysian based world-class pharmaceutical manufacturer and further opens new opportunities. The first shipment of XEPA contract manufactured products for the Australian market is anticipated in 2021.

Malaysia is the largest medical device market in Southeast Asia, with a market worth USD 1.55 billion (RM 6.44 billion) with the public sector procurement accounting for about 50% of that. In the next five to ten years, Association of Malaysian Medical Industries is optimistic that Malaysia will be able to dominate certain sub-sectors of the medical device industry, like orthopaedics, high-value electronic-based medical products or plastic-based products<sup>10</sup>. The Group's contract manufacturing business of orthopaedic devices for global multinational companies by its associated companies STRAITS will be able to capitalize on this development. The addition of the third manufacturing facility at Penang Science Park is a step in the right direction. While the demand for orthopaedics components in 2020 may be dampened arising from the COVID-19 pandemic due to postponement of elective surgeries, demand is expected to recover in tandem with the easing of the pandemic.

### E2 Trend, Outlook and Sustainability

In the past five years, Malaysia's healthcare industry grew at a compounded annual growth rate of 17%<sup>11</sup>. The total sales of pharmaceuticals meanwhile amounted to RM 7.5 billion as of the third quarter of 2018<sup>12</sup>. With the rising cost of pharmaceuticals, generic drugs have emerged as a solution to substitute higher price patented drugs. The market share for generic drugs has grown from 33% in 2007 to approximately 56% in 2017. In terms of volume, Malaysia's generic drugs accounted for approximately 70% and greater use of generic drugs is expected moving forward<sup>13</sup>. The continued growth of an ageing population with chronic diseases, rising affluence and increasing life expectancy are factors provide impetus for the growth of the generics pharmaceutical industry. The allocation to the Ministry of Health under Budget 2021 has increased to RM 31.9 billion from RM 30.6 billion in 2020 and is expected to provide a stimulus to growth in the healthcare industry.

This notwithstanding, the COVID-19 pandemic has severely

impacted the global economy and Malaysia is not spared. The gradual recovery in sales that commenced in the third quarter of 2020, especially to private sector clinics and hospitals, continued into the fourth quarter. However, the pace and sustainability of this recovery in consumer spending and confidence is increasingly affected by the persistence and resurgence of COVID-19 infections and its variants in Malaysia and other countries worldwide. The necessary escalation to Movement Control Orders throughout most of Malaysia will also affect recovery.

The Group benefited from the spike in sales of pandemic related products in the second quarter of 2020 due to acute market shortages at the onset of the pandemic. This is unlikely to recur in 2021. Expansion of cold chain facilities essential for the distribution of vaccines are completed and opportunities to wholesale and distribute COVID-19 vaccines may materialize when these vaccines secure regulatory approval with sufficient availability for the private sector.

Active cost management measures to align expenses with revenue during the pandemic will continue. Concurrently, the Group is stepping up investments that will sustain and drive continued growth in the longer term. These are directed at the research and development of new pharmaceutical and consumer healthcare products, launching of digital initiatives to reach and engage customers, building stronger e-commerce capabilities and the opening of new international markets for the Group's products and contract manufacturing services.

Until widespread vaccination is achieved, the Group expects the business environment to remain challenging well into 2021. Barring unforeseen market changes and developments, the Group aims to deliver a satisfactory performance in 2021 and remains confident that its longer term prospects remain positive.

### E3 Dividends

The Board of Directors has proposed a final single-tier dividend of 2.80 sen per ordinary share in respect of financial year 2020 for shareholders' approval at the upcoming Annual General Meeting on 20th May 2021. If approved, total dividends paid and payable by the Group in respect of financial year 2020 will be 4.50 sen per ordinary share, an increase of 21.6% over that paid in respect of financial year 2019.

# MANAGEMENT DISCUSSION AND ANALYSIS (CONT'D)

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- 2 The Edge Markets "GDP growth forecast maintained at 6.5%-7.5% for 2021, says Tengku Zafrul" 22nd January 2021
- 3 The Star "World Bank: Malaysia GDP to recover in 2021 on effective vaccine deployment" 22nd February 2021
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- 5 The Malay Mail "After outcry, finance minister says govt has flexibility to increase Covid-19 funds" 15th November 2020.
- 6 Free Malaysia Today "Private hospitals and clinics see 70% fewer patients" 22nd November 2020
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- 9 World Economic Forum "Outbreak Readiness and Business Impact : Protecting Lives and Livelihoods across the Global Economy – White Paper" January 2019
- 10 The Edge Markets "Special Report: Medical devices industry is Penang's hidden gem" 20th October 2020
- 11 The Star "Focus on healthcare travel" 11th December 2020
- 12 Data from IQVIA, Accessed on 30 Nov 2018 as cited in PhAMA Industry Fact Book "Advancing the health of a forward moving nation" 2018 Edition
- 13 Affin Hwang Capital : Sector Update on Healthcare dated 22nd March 2018



## Service, Quality and Integrity, always

From the very first customer in 1962, Apex has striven to provide an efficient, professional and responsive touch in our dealings with suppliers, healthcare professionals, customers and all whom we come across. Service is an integral tenet of Apex. We will continually refine our processes and systems in order to ensure stringent certification to meet and exceed all applicable quality standards throughout the Group.

The quest to improve Quality even further from already high levels is a never-ending journey. Integrity is an inescapable part of our business and runs through our value chain from research and development, manufacturing, warehousing, sales and marketing till final delivery. We value honesty in our dealings and there is no compromise.

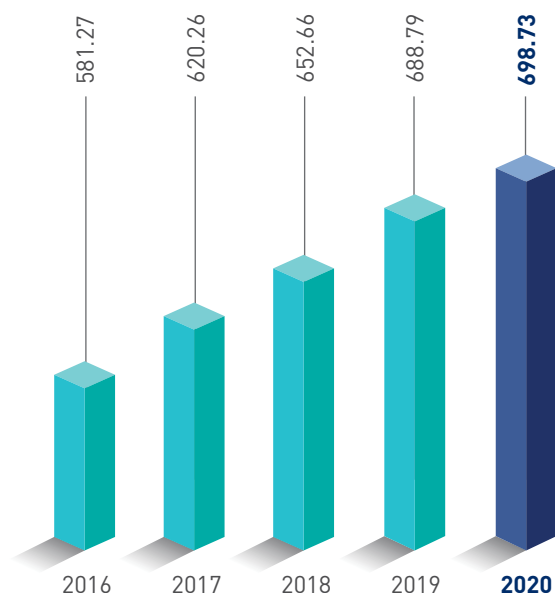


# CORE TENETS

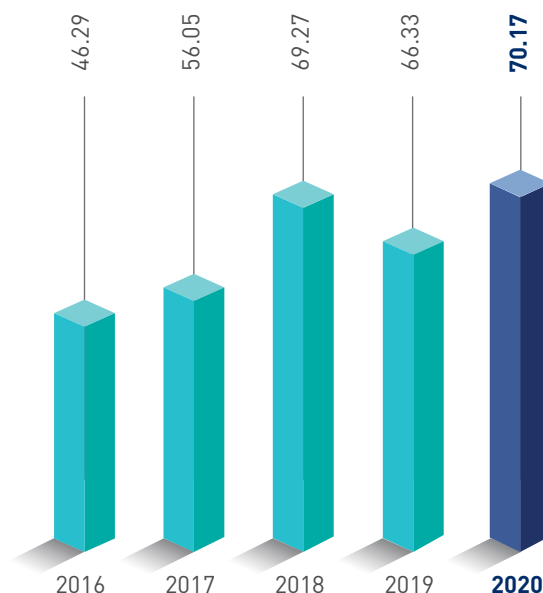
APEX HEALTHCARE

# FIVE-YEAR FINANCIAL HIGHLIGHTS

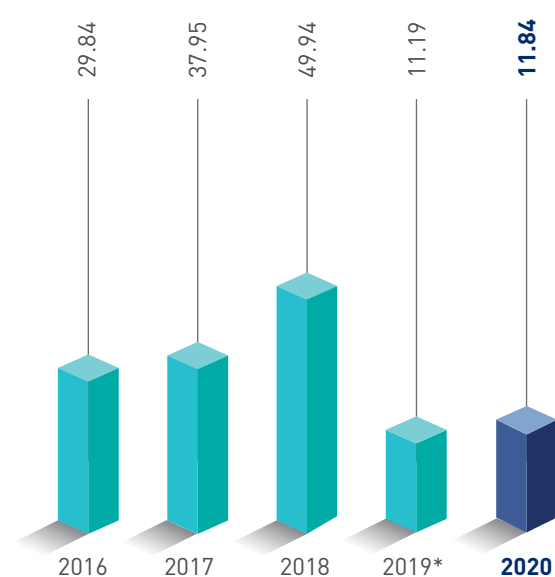
**Revenue**  
(RM Million)



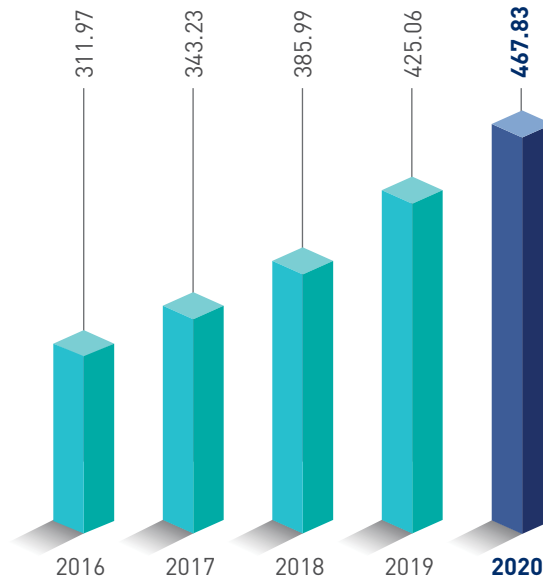
**Profit Before Tax**  
(RM Million)



**Earnings Per Share**  
(Sen)



**Shareholders' Funds**  
(RM Million)



\* Bonus issue of 3 new ordinary shares for every 1 existing share in year 2019.

# PROFILE OF DIRECTORS

## DR KEE KIRK CHIN

Chairman and CEO

Dr Kee Kirk Chin, 59, male, a Singaporean, was appointed to the Board on 15th February 2000, as the Managing Director of the Company on 3rd March 2000 and became Chairman and Chief Executive Officer on 19th May 2010. He obtained a Bachelor in Arts with Honours in 1985, a Bachelor of Medicine & Bachelor of Surgery in 1987 and a Master of Arts in 1989 from University of Cambridge, UK and a Master of Business Administration (MBA) with distinction in 1993 from University of Hull, UK. He is a registered Medical Practitioner with the Singapore Medical Council and the General Medical Council, UK. He began his career as a House Officer with National University Hospital, later joining United MediCorp Pte Ltd as Director of Business Development in 1990, becoming its Chief Executive Officer in 1996. United MediCorp had interests in several healthcare companies in six Asian countries involved in pharmaceuticals, clinical equipment, hospital support services and private hospitals. He was appointed to the Board of Yellow Ribbon Singapore on 4th April 2010 and is the Chairman of its wholly owned subsidiary, YR Industries Pte Ltd. He was awarded the Bintang Bakti Masyarakat (Public Service Star) (BBM) by the President of the Republic of Singapore in 2015.

He is the brother of Kee Kirk Chuen. He is deemed to be a major shareholder of the Company through his deemed interest in Apex Pharmacy Holdings Sdn Bhd, a major shareholder which holds 40.03% equity in the Company. Save as disclosed, he does not have any other family relationships with any other director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

## ROBERT DOBSON MILLNER

Non-Independent Non-Executive Director

Robert Dobson Millner, 70, male, an Australian, was appointed as a Non-Independent Non-Executive Director of the Company on 23rd February 2000. He is currently

a member of the Nomination Committee. He was re-designated as a member of the Remuneration Committee on 19th August 2015. He was a farmer and grazier prior to joining the Board of Washington H Soul Pattinson & Co Limited ('WHSP') in 1984, a company listed on the Australian Stock Exchange with principal activities in properties, coal mining, bulk handling, manufacturing, wholesaling and retailing of pharmaceutical products, and telecommunication. He was appointed Deputy Chairman of WHSP in 1997, becoming its Chairman in 1998. He is also the Chairman of Brickworks Limited, Milton Corporation Limited, New Hope Corporation Limited, and Director on the Boards of Australian Pharmaceutical Industries Limited and TPG Telecom, all of which are companies listed on the Australian Stock Exchange. He is a member of the Institute of Company Directors, New South Wales, Australia and a fellow of the Australian Institute of Directors.

He is the Chairman of WHSP, which holds 29.84% equity in the Company. He does not have any family relationship with any other director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

## DATUK NOHARUDDIN BIN NORDIN @ HARUN

Senior Independent Non-Executive Director

Datuk Noharuddin Bin Nordin @ Harun, 65, male, a Malaysian, was appointed as an Independent Non-Executive Director of the Company on 20th May 2015. He was appointed as a member of the Audit Committee on 19th August 2015. He was appointed as Chairman of the Nomination Committee and as Senior Independent Non-Executive Director on 23rd May 2019. He graduated with a Master of Business Administration from the University of Birmingham, UK in 1992. He has vast working experience with the Ministry of International Trade and Industry ('MITI'), Malaysia External Trade Development Corporation ('MATRADE') and Malaysian Investment Development Authority ('MIDA'). He was the Assistant Director of MITI from 1986 to 1993. He joined MATRADE in 2000 and he was the Chief Executive Officer of MATRADE

## PROFILE OF DIRECTORS

(CONT'D)

from 2006 to 2011. He was the Chief Executive Officer of MIDA from 2011 until his retirement in February 2014. He is currently a Director, and Chairman of Strategy and Business Development Committee of Kulim Technology Park Corporation Sdn Bhd. He is an Independent Director of Malaysia Venture Capital Management Berhad and Hong Leong Industries Berhad.

He does not have any family relationship with any director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

### HENG SU-LING MAE

Independent Non-Executive Director

Heng Su-Ling Mae, 50, female, a Singaporean, was appointed as an Independent Non-Executive Director of the Company on 20th November 2008. She was appointed as Chairman of the Audit Committee and ceased from office as Chairman of the Nomination Committee on 19th August 2015. She was appointed as a member of the Nomination Committee and ceased from office as a member of the Remuneration Committee on 23rd May 2019. She graduated with a Bachelor of Accountancy from Nanyang Technological University, Singapore in 1992 and is a Fellow Chartered Accountant with the Institute of Singapore Chartered Accountants. She has over 16 years of experience in an audit, corporate finance and business advisory environment with Ernst and Young, Singapore. She is an Independent Director of Singapore-listed HRnetGroup Limited, Chuan Hup Holdings Limited, Ossia International Limited and Grand Venture Technology Limited.

She does not have any family relationship with any director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. She attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

### DATUK PHANG AH TONG

Independent Non-Executive Director

Datuk Phang Ah Tong, 63, male, a Malaysian, was elected as an Independent Non-Executive Director of the Company on 24th May 2018. He was appointed as Chairman of the Remuneration Committee and a member of the Audit Committee and ceased from office as a member of the Nomination Committee on 23rd May 2019. He graduated with a Bachelor of Economics (Honours) from University of Malaya in 1981. He has had a distinguished career in the civil service of Malaysia, spanning 36 years in promoting foreign and domestic investments and assisted in developing the manufacturing and services sectors in Malaysia under the Malaysian Investment Development Authority ('MIDA') where his last held position was the Deputy Chief Executive Officer before his retirement in 2017. He has served in various capacity including being the Assistant Trade Commissioner for MIDA London and Director of MIDA New York. Upon returning to the MIDA headquarters, he was appointed the Director of Foreign Direct Investment ('FDI'), overseeing the promotion of global FDI into Malaysia. He is the Non-Executive Chairman of JF Technology Berhad and Jerasia Capital Berhad and an Independent Director of Inari Amertron Berhad and United Overseas Bank (Malaysia) Berhad. He is also the Chairman of Malaysia Automotive, Robotics and IoT Institute ('MARII'), an agency under the Ministry of International Trade and Industry ('MITI') and a Commission Member of the Malaysian Communications and Multimedia Commission ('MCMC'), a government agency under the Ministry of Communications and Multimedia.

He does not have any family relationship with any director and/or major shareholder of the Group, or any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.



## PROFILE OF DIRECTORS

(CONT'D)

### JACKSON CHEVALIER YAP-KIT-SIONG

Independent Non-Executive Director

Jackson Chevalier Yap-Kit-Siong, 69, male, a Singaporean, was appointed as a Non-Independent Non-Executive Director of the Company on 15th February 2000. He was re-designated as an Independent Non-Executive Director on 25th February 2015. He was appointed as Chairman of the Remuneration Committee on 19th August 2015 and re-designated as a member of the Remuneration Committee on 23rd May 2019. He graduated with a Bachelor of Engineering with Honours from University of Auckland, New Zealand in 1974 under a Colombo Plan Scholarship. He worked in various technical and management positions in the oil and gas sector with several multinational corporations before joining United Engineers Limited ('UEL') as Chief Operating Officer and later, Group Managing Director and Director of UEL, a company then listed on the Singapore Stock Exchange, whose principal activities are in the construction and engineering of buildings, properties and environmental projects. He retired in January 2014 as CEO and from the UEL Board in April 2014. He is an Independent Director of Singapore-listed Memiontec Holdings Limited.

He was a Director of Apex Pharmacy Holdings Sdn Bhd, a major shareholder of the Company until 18th March 2014. He does not have any family relationships with any director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

### KEE KIRK CHUEN

Non-Independent Non-Executive Director

Kee Kirk Chuen, 56, male, a Singaporean, was appointed as a Non-Independent Non-Executive Director of the Company on 18th May 2016. He obtained a Bachelor of Science (Electrical Engineering) in 1986, a Master of Engineering (M. Eng) in 1989 and a Master of Business Administration (MBA) in 1996 from Cornell University, USA. He was the Executive Director of Apex Pharmacy

International Pte Ltd from 1989 to 2004. From 2005 to 2007, he was a Deputy Director at the National Council of Social Service, Singapore and a Director of Apex Holdings Pte Ltd since 2007. He joined Temasek Foundation Cares CLG Limited, a Singapore non-profit philanthropic organisation established to improve the lives of underprivileged individuals, families and communities in Singapore in 2010 and is currently holding the position of Principal Senior Director.

He is the brother of Dr Kee Kirk Chin. He is deemed to be a major shareholder of the Company through his deemed interest in Apex Pharmacy Holdings Sdn Bhd, a major shareholder which holds 40.03% equity in the Company. Save as disclosed, he does not have any other family relationships with any other director and/or major shareholder of the Group, nor any personal interest in any business arrangement involving the Company. He attended all of the four Board Meetings held in the financial year ended 31st December 2020 and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

# PROFILE OF KEY SENIOR MANAGEMENT

## **TAN HING TAI**

Chief Operating Officer

Tan Hing Tai, 60, male, a Malaysian, was appointed as Chief Operating Officer of the Company on 1st January 2015. He is also a Director on the Board of Group subsidiary companies, Apex Pharmacy Marketing Sdn Bhd, ABio Marketing Sdn Bhd and Apex Pharma Marketing Pte Ltd.

He graduated with a Bachelor of Pharmacy from University Science Malaysia in 1985. He joined the Apex Pharmacy Group as a pharmacist in 1986 and was subsequently promoted as General Manager of Apex Pharmacy Marketing Sdn Bhd in 1998. He was appointed the Executive Director of Apex Pharmacy Marketing Sdn Bhd on 1st September 2003. He is registered with the Pharmacy Board of Malaysia and is also a member of Malaysian Pharmaceutical Society. In 2002, he obtained his Master of Business Administration (MBA) from University of Technology, Malaysia.

He does not hold any directorship in public companies and listed issuers; and does not have any family relationship with any director and/or major shareholder of the Group. He does not have any conflict of interests with the Group and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

## **CH'NG KIEN PENG**

Senior Vice President

Ch'ng Kien Peng, 55, male, a Malaysian, was appointed as Senior Vice President of the Company on 1st January 2015. He was also appointed as the Executive Director of Xepa-Soul Pattinson (Malaysia) Sdn Bhd ('Xepa'), a wholly owned subsidiary of the Company on the same date.

He graduated with a Bachelor of Pharmacy (Honours) from University Science Malaysia in 1990 and obtained his Master of Business Administration (MBA) from Heriot-Watt University, Edinburgh in 2004. In 2005, he joined Xepa as the General Manager of Manufacturing and was promoted as the Chief Operating Officer of Xepa in 2012. He was the Vice President of Malaysian Organisation of Pharmaceutical Industries ('MOPI') from 2011 to 2014 and is currently an Executive Committee member of MOPI. He is registered with the Pharmacy Board of Malaysia and is also a member of Malaysian Pharmaceutical Society.

He does not hold any directorship in public companies and listed issuers; and does not have any family relationship with any director and/or major shareholder of the Group. He does not have any conflict of interests with the Group and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

## **CHIEW WOON WUI**

Financial Controller

Chiew Woon Wui, 47, female, a Malaysian, was appointed as Financial Controller of the Company on 1st July 2014. She is one of two Joint Company Secretaries of the Company. She is a member of the Malaysian Institute of Accountants and the Malaysian Institute of Certified Public Accountants. She graduated from the University of Malaya with a Bachelor of Accounting (Hons) and began her career at KPMG, Kuala Lumpur. She joined Apex Healthcare Berhad in 2002 and was holding the position of Senior Group Finance Manager prior to her appointment as Financial Controller.

She does not hold any directorship in public companies and listed issuers; and does not have any family relationship with any director and/or major shareholder of the Group. She does not have any conflict of interests with the Group and has had no convictions for any offences within the past 5 years, other than traffic offences, if any and has not been imposed any public sanction or penalty by the relevant regulatory bodies during the financial year.

# CORPORATE GOVERNANCE OVERVIEW STATEMENT

The Board of Directors ('Board') of Apex Healthcare Berhad ('AHB' or 'the Company') is pleased to present the Corporate Governance Overview Statement ('CG Overview Statement') which has been prepared in compliance with the Main Market Listing Requirements of Bursa Malaysia Securities Berhad premised upon the corporate governance Principles as set out in the Malaysian Code on Corporate Governance ('MCCG') issued by the Securities Commission in April 2017. The CG Overview Statement is to be read together with the Corporate Governance Report ('CG Report'). The CG Report which provides the details on how the Company has applied the Practices as set out in the MCCG during the financial year 2020 can be downloaded at the Company's website at [www.apexhealthcare.com.my/corporate.php](http://www.apexhealthcare.com.my/corporate.php).

## Introduction

The Company subscribes to the ideals of good corporate governance and fair dealing in all its activities with a view to increasing shareholders' value. It recognizes that a strong governance framework is necessary for the continuous strengthening of self-discipline and the development of a good corporate governance culture. Since the introduction of the first Malaysian Code on Corporate Governance in 2000, and its subsequent revisions in 2007 and 2012, the Company has taken conscious steps and made efforts to review, adopt and embrace corporate governance as an essential component in guiding its corporate strategies. With the release of the latest MCCG, the Company remains steadfast in upholding its Principles to achieve the Intended Outcomes through implementation of MCCG Practices in its operations.

At the start of financial year 2020, AHB is not a Large Company as defined in the MCCG and hence the Practices set out in the MCCG which are applicable to Large Companies have not been adopted by the Company. The Board has taken cognisance of Step Up Practices as prescribed in the MCCG in its endeavour to attain higher standards of corporate governance. With regards to Practices that are applicable to AHB, explanations on how the Company has applied the Practices are disclosed in the CG Report. If there is departure from a Practice, explanations for the departure are also provided with disclosure of the alternative practice which AHB has adopted to achieve the Intended Outcome as set out in the MCCG.

This CG Overview Statement provides a summary of the corporate governance practices implemented by AHB during financial year 2020 with reference to the three Principles of MCCG:

## Principle A: Board Leadership and Effectiveness

Save for Practice 1.3 and Practice 7.2, the Company has complied with all the Practices under the Principle of board leadership and effectiveness. In variance from Practice 1.3, the functions of the Chairman and CEO are combined befitting the circumstances of AHB and the explanations for the alternative practice are disclosed in the CG Report. The alternative practice of disclosure of Senior Management's remuneration in relation to Practice 7.2 and the explanation for the departure are also provided. The Board is satisfied that the alternative practices of Practice 1.3 and Practice 7.2 achieve the Intended Outcome as set out in the MCCG. Overall, the Board is satisfied that the Company has put in place its corporate governance practices that are effectively led and driven by the Board with support from the Management.

## Principle B: Effective Audit and Risk Management

All the prescribed Practices under this Principle are complied with by the Company, and in this regard, the Board is satisfied that an objective and effective audit function, risk management and internal controls are in place in line with the demands of a good and robust corporate governance practices.

## Principle C: Integrity in Corporate Reporting and Meaningful Relationship with Stakeholders

Against a backdrop of COVID-19 pandemic and in line with Practice 12.3, a fully virtual Annual General Meeting was held in 2020 to leverage technology to facilitate communication and engagements with shareholders while enabling voting in absentia and shareholders' participation. However, due to the COVID-19 pandemic which resulted in movement restrictions, the Company adopted a notice period of 21 days' notice period but was unable to adopt a 28 days' notice period for its Annual General Meeting in 2020 with respect to Practice 12.1. Where circumstances permit, the Company endeavours to apply the practice of providing the Notice to the Annual General Meeting at least 28 days prior to the Annual General Meeting going above and beyond Section 316(2) of Companies Act 2016 and Paragraph 7.15 of the Main Market of Bursa Malaysia Securities Berhad which call for a 21 days' notice period. The Board is satisfied that communication by the Company with its shareholders and other stakeholders through transparent and timely communication is in place.

## CORPORATE GOVERNANCE OVERVIEW STATEMENT (CONT'D)

### Looking Ahead

The Board is mindful of the need to continually strengthen its governance practices and processes in identified key focus areas and future priorities as part of its forward-looking strategies. Moving forward, these Practices will be constantly reviewed and strengthened where needed. Key focus areas that have been identified include tenure of Independent Directors, reorganisation of Board Committees and Board Succession Planning.

The Group has developed a Board Succession Planning Policy and this is regularly reviewed with the ultimate aim of enhancing Board leadership and effectiveness. In line with the spirit of Practice 4.2 of MCCG, the tenure of Independent Directors has been enshrined as a tenet of the Company's Board Succession Planning Policy. To ensure that the decisions of the Board are made objectively in the best interests of the Company, taking into account the evolution and developments in the pharmaceutical industry, the compositions of the Board and Board Committees are constantly assessed. In this regard, reorganisation of Board Committees will be undertaken where necessary, so that the members of each Board Committee have the pertinent skills, expertise and experience in addition to the appropriate character, integrity and competence required of every Director. In terms of Board composition, effort is also directed at widening the identification of candidates suitable as future Board Directors of the Group.

### Conclusion

The Board is cognisant of the importance of the various dimensions of good corporate governance culture and in this regard, strives to ensure equal attention is paid to all Practices of MCCG such that the Intended Outcomes are achieved, taking into account the business environment, culture and needs of AHB. While there is departure of certain Practices of the Company from MCCG, the Board is satisfied that the corporate governance infrastructure of the Company is in line with the Intended Outcome of MCCG. The Board is of the view that the Company has in all material aspects satisfactorily complied with the Principles set out in MCCG and has approved this CG Overview Statement on 25th February 2021.

### ADDITIONAL INFORMATION

#### 1. Audit and Non-Audit Fees

The amount of audit and non-audit fees paid and payable to the External Auditors, Ernst & Young PLT,

and its affiliated firms by the Company and the Group for the financial year ended 31st December 2020 are as stated in the table below:

Nature of services	Company (RM)	Group (RM)
<b>Audit</b>	50,000	292,500
<b>Non-audit:</b>		
Tax filing	-	74,160
Review of the Statement on Risk Management and Internal Control	7,500	7,500
Overview of audit of associated company	11,300	11,300
Fair value valuation of Executive Share Option Scheme	10,000	10,000
<b>Total Non-audit Fees</b>	<b>28,800</b>	<b>102,960</b>

#### 2. Material Contracts

There were no material contracts of AHB and its subsidiaries involving any of its Directors and major shareholders.

#### 3. Recurrent Related Party Transactions

There were no recurrent related party transactions during the financial year.

#### 4. Directors' Responsibility for Preparing the Financial Statements

The Directors are required by the Companies Act 2016 to prepare financial statements for each financial year which have been made out in accordance with the applicable approved accounting standards and give a true and fair view of the state of affairs of the Group and Company at the end of the financial year and of the results and cashflows of the Group and Company for the financial year.

In preparing the financial statements, the Directors have:

- Selected suitable accounting policies and applied them consistently;
- Made judgements and estimates that are reasonable and prudent;
- Ensured that all applicable financial reporting standards have been followed; and
- Prepared financial statements on the going concern basis as the Directors have a



# CORPORATE GOVERNANCE OVERVIEW STATEMENT (CONT'D)

reasonable expectation, having made enquiries that the Group and the Company have adequate resources to continue in operational existence for the foreseeable future. The Directors have responsibility for ensuring that the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Group and Company and which enable them to ensure that the financial statements comply with the Companies Act 2016. The Directors have overall responsibilities for taking such steps as are reasonably open to them to safeguard the assets of the Group to prevent and detect fraud and other irregularities.

## 5. Contracts Relating to Loans

There were no contracts relating to loans by the Company which involved Directors' and Major Shareholders' interests.

## 6. Utilisation of Proceeds

The Company did not implement any fund raising exercise during the financial year.

## 7. Executive Share Option Scheme

The Executive Share Option Scheme ('ESOS') approved at the Extraordinary General Meeting held on 18th May 2016 is the only share scheme of the Company in existence as at the financial year ended 31st December 2020.

On new ordinary shares were issued on the basis of 3 bonus shares for every 1 existing share. Pursuant to ESOS Bylaws in respect of *Alteration of Share Capital During the Option Period*, the number of unexercised Option of the Company are to be adjusted accordingly. The number of options as presented below had been adjusted retrospectively to reflect the effect of 3 for 1 bonus issue. Further information on the ESOS is available in the Directors' Report and Notes to the Financial Statements.

	During the financial year ended 31 <sup>st</sup> December 2020	Since the commencement of the ESOS on 1 <sup>st</sup> July 2016
Total number of options or shares granted	1,155,000	11,787,000

Total number of options or shares lapsed (grant 1-5)	80,000	988,000
Total number of options exercised (grant 1-3)	3,175,000	6,505,000
Total options or shares outstanding	-	4,294,000

In regard to options or shares granted to a Director and Chief Executive Officer:

	During the financial year ended 31 <sup>st</sup> December 2020	Since the commencement of the ESOS on 1 <sup>st</sup> July 2016
Aggregate options or shares granted	115,000	1,095,000
Aggregate options exercised	-	700,000
Aggregate options or shares outstanding	-	395,000

In regard to options or shares granted to a Director and Senior Management:

	During the financial year ended 31 <sup>st</sup> December 2020	Since the commencement of the ESOS on 1 <sup>st</sup> July 2016
Aggregate maximum allocation in percentage	60.0%	60.0%
Actual percentage granted	43.6%	43.7%

No options were offered to and exercised by, or shares granted to and vested in Non-Executive Directors pursuant to the ESOS during the financial year ended 31st December 2020 and since the commencement of the ESOS on 1st July 2016.

# STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL

## INTRODUCTION

The Board of Directors ('the Board') of Apex Healthcare Berhad ('AHB' or 'the Group') is pleased to present its Statement on Risk Management and Internal Control, which has been prepared pursuant to Paragraph 15.26 (b) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ('Bursa Securities') and as guided by the Statement on Risk Management and Internal Control: Guidelines for Directors of Listed Issuers ('the Guidelines'), in this annual report. This statement outlines the nature and state of the risk management and internal controls of the Group during the financial year under review and up to the date of approval of this statement by the Board.

## BOARD RESPONSIBILITY

The Board has established an ongoing process for identifying, evaluating and management of significant risk faced by the Group and this is embedded in the Group's risk management and internal control system. The responsibility for reviewing the adequacy and effectiveness of the risk management and internal control system has been delegated by the Board to the Audit Committee. The Risk Management Committee of AHB, the functions of which are assumed by the Audit Committee, provides oversight on risk management matters to ensure prudent risk management over the Group's business and operations. The Audit Committee provides guidance to the Management pertaining to the Company's risk management and related policies and framework.

However, as there are inherent limitations in any risk management and internal controls systems, such systems put into effect by Management can only reduce but cannot eliminate all risks that may impede the achievement of the Group's business objectives. Therefore, such systems can only provide reasonable and not absolute assurance against any material misstatement or loss.

## RISK MANAGEMENT FRAMEWORK

The Board acknowledges that the Group's business activities involve some degree of risk that may affect the achievement of its business objectives and an effective risk management framework is an integral part of the Group's daily operations. Key Management staff and Head of Departments are delegated with the responsibility to manage identified risks within defined parameters and

standards. In addition, key risk profiles have been put in place in order to identify, evaluate and manage key risks faced by the Group.

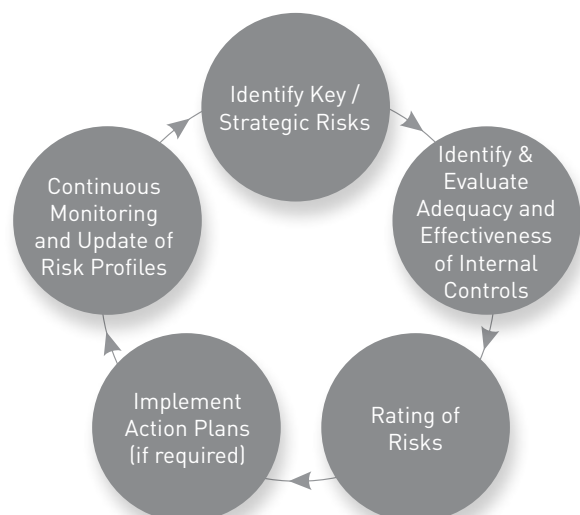
During the financial year under review, Management with the assistance of the external consultants has performed a risk management exercise which include the following:-

- Defining a yearly understanding of risk classification tolerance;
- Identifying key risks affecting business objectives and strategic plans;
- Identifying changes to risks or emerging risks and promptly bringing these to the attention of the Board where appropriate;
- Identifying and evaluating existing controls;
- Updating the Group Key Risk Profile; and
- Risk awareness workshop.

Risk are managed in accordance with Apex's Risk Management Framework, modelled largely on ISO 31000:2018 Risk Management – Principles and Guidelines, which is implemented across the entire Group.

The results of the above risk management exercise were presented to the Audit Committee on 20th May 2020. Thereafter, the results were presented to the Board. Risks identified were prioritized in terms of the possibility of their occurrence and their impact on the Group's business objectives and goals. This allows Management to allocate appropriate resources in the mitigation of such risks identified.

The key aspects of the risk management process is shown in the diagram below:-



## STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL (CONT'D)

The abovementioned practices and initiatives by Management serve as an on-going process to identify, evaluate and manage significant risks from the Group Key Risk Profile during the period under review and up to the date of approval of this statement.

Apex's risk management philosophy is built on a culture where risk exposures are mitigated to acceptable levels by a continuous and iterative process among Management. Risk awareness is enhanced through communication and workshops.

Internal controls and risk-related matters which warrant the attention of the Board are recommended by the Audit Committee to the Board for its review and approval, and decisions made by the Audit Committee are escalated to the Board for its notation.

The key anticipated and known risks that the Group are exposed to which may have a material effect on the Group's operations, performance, financial condition and liquidity are economic conditions, foreign currency, regulatory compliance, data and Enterprise Resource Planning ('ERP') integrity, loss of key principals and disease epidemics.

### Economic Conditions

The Group's financial performance may be adversely affected by the global economy as well as the economic conditions of countries in which the Group operates. Increased geopolitical uncertainty will lead to greater volatility in the financial markets, reduced liquidity and tightening of credit. Any prolonged downturn in general economic conditions would present risks for the Group's business such as a potential decrease in healthcare spending by the government and dampened consumer sentiment. Adverse economic developments in the markets that the Group operates would have an impact on its financial performance and prospects. Diversification involving product development and new market development are strategies which the Group embraces to weather the uncertain economic environment.

### Foreign Currency

The volatility and strength of the Ringgit, susceptible to uncertainties in the global economic environment, is an identified risk to the Group. A weakened Ringgit leads to higher cost of raw materials and imported finished goods, resulting in profit margin compression. Effort is continually directed at securing more competitive

pricing from alternate sources, reducing wastage and eliminating inefficiencies in operations in order to preserve profit margins.

### Regulatory Compliance

The development, manufacturing and distribution of pharmaceuticals are closely regulated in all the markets the Group operates. Regulatory compliance is critical in ensuring uninterrupted manufacturing and distribution operations. Compliance is not restricted to current standards, but also to ensure that the Group's manufacturing and distribution infrastructure is prepared for anticipated future standards when implemented. To manage regulatory compliance risks, the Group has established procedures and mechanisms to assure full compliance and periodically invests in major infrastructure upgrades in anticipation of future regulatory demands. Ongoing costs are incurred to comply with relevant laws, regulations and standards to avert any deficiencies which would result in additional costs for corrective measures. The construction of SPP NOVO and the various standards attained by the manufacturing and distribution businesses are initiatives taken to mitigate regulatory compliance risks.

Incidents of unanticipated global product safety alerts and recalls may rise. New regulations pertaining to the registration and renewal of pharmaceutical products by the regulatory authorities in the jurisdictions which the Group operates may delay approvals and increase the costs of compliance. In this regard, the Group constantly engages the regulatory and governmental authorities with active participation in pharmaceutical-related associations to prepare the Group, enabling it to anticipate and to respond to changes optimally.

### Data and ERP Integrity

The strict management of proprietary, personal and confidential data and the stable operations of the Group's ERP systems is another key concern and risk, as the loss or corruption of such data and prolonged systems failures can result in loss of competitiveness and business opportunities. Any material failure of the ERP systems due to natural disasters or security breaches could affect the performance of critical business operational functions or the loss of key business data, which could materially and adversely affect business operations. Stringent controls are in place for the management of data and ERP integrity which become particularly exigent as employees work from home. ERP systems are rigorously

## STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL

(CONT'D)

maintained, tested and upgraded periodically to ensure operational reliability, continuity and stability. The Group's Information Technology ('Group IT') department ensures all staff are well trained on adherence to strict protocols in the management of proprietary, confidential and personal data. Data and ERP Systems integrity is subject to periodic internal audits.

### Loss of Key Principals

The Group is mindful of the risks associated with high dependency on revenue contributions from key external principals. Competition is strong in the pharmaceutical distribution sector with aggressive margin pressure from competitors. The probability of internal reorganization or business restructuring by key external principals exists, and turnover of key contact persons may impact business relationships built over time. The Group's external principals may decide not to renew their working relationship with the Group either entirely or in respect of limitation of business model or product portfolio for various reasons, including but not limited to their decision to conduct the sale and marketing of their products themselves or to change the local distributor of their products. To ensure retention of key external principals, the Group engages key external principals closely and ensure all deliverables and performance indicators are always met or exceeded.

### Disease Epidemics

Outbreaks of infectious diseases are becoming more common and pose a major threat to livelihood and global economy. Economists estimate that, in the coming decades, pandemics will cause average annual economic losses of 0.7% of global GDP – a threat similar in scale to that estimated for climate change. The COVID-19 outbreak which spreads across countries and continents resulting in a global pandemic is a case in point. As a risk mitigation measure, the Group has pandemic specific Business Continuity Plans covering the key business operational risks including human resource management, processes and business functions, supplier and customer management and communications with stakeholders. This seeks to minimize disruption to the operations and ensures that the business remains viable during outbreaks while minimizing health risk to its employees. The disruption in global supply chain arising from COVID-19 pandemic has also caused unexpected price movements. In this regard, measures to source alternative suppliers so that additional critical inventory can be secured in the event of disruptions have been drawn up and is continually enhanced as appropriate.

### INTERNAL AUDIT FUNCTION

The Group's independent internal audit function is outsourced to a professional service firm to assist the Board and the Audit Committee in providing an independent assessment of the adequacy, efficiency and effectiveness of the Group's system of internal control.

The internal audit plan entails the audit scope, coverage and frequency based on a risk-based approach and is approved by the Audit Committee.

For the financial year, the outsourced internal audit function has carried out the following audits based on the internal audit plan approved by the Audit Committee:-

- Distribution and warehousing in Malaysia business units: Procurement and Inventory Control.

The result of their reviews is reported directly to the Audit Committee which includes significant internal audit findings, recommendations for improvements, Management's response and proposed action plans. Follow-up reviews of the implementation of action plans are carried out to ensure that the matters highlighted in the internal audit reports have been adequately addressed.

Based on the internal audit reviews conducted, none of the weaknesses noted has resulted in any material losses, contingencies or uncertainties that would require a separate disclosure in this annual report.

The costs incurred in maintaining the outsourced internal audit function for the financial year ended 31st December 2020 amounted to RM 53,000.

### OTHER KEY ELEMENTS OF INTERNAL CONTROL

The other key elements of the Group's system of internal control are:

#### 1. Control Environment

##### • Policies and Procedures

Clearly defined policies and procedures are in place and are undergoing constant improvements to ensure that they continue to support the Group's business activities as the Group continues to grow.



## STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL (CONT'D)

- **Organization Structure and Authorization Procedures**

The Group maintains a formal organization structure with clear lines of reporting to Board Committees and Senior Management including defined lines of accountability within which senior management operates, such as roles and responsibilities, authority limits, review and approval procedures, etc.

- **Whistleblowing Policy & Procedure**

The Group has a Whistleblowing Policy and Procedure to provide an avenue for staff or any external party to report any breach or suspected breach of any laws or regulations and the Groups' policies and procedures, in a safe and confidential manner.

- **Annual Budget**

The Group has a comprehensive budgeting system. The annual business plan and budget are approved by the Board. Budgetary control is in place for every operation of the Group, where actual performance is monitored against budgets on a quarterly basis to identify and to address significant variances.

- **Human Resource Policy**

Comprehensive and rigorous guidelines on the employment, performance appraisal and training program and retention of employees are in place, to ensure that the Group has a team of employees who are well trained and equipped with all the necessary knowledge, skills and abilities to carry out their responsibility effectively.

- **Management Styles**

The Board relies on the experience of the Group Senior Management comprising the Chief Executive Officer ('CEO'), Chief Operating Officer ('COO'), Senior Vice President ('SVP') and Financial Controller ('FC') and the respective business units' Management teams to run and manage the operations and businesses of the Group in an effective and efficient manner.

The CEO, COO, SVP, FC and Management adopt a "hands on" approach in managing the businesses of the Group. This enables the timely identification and resolution of any significant issues arising.

- **Quality Control**

Strong emphasis is placed on ensuring the manufacturing process of its pharmaceutical plant adheres strictly to health, safety and environmental regulations as required by the various authorities. The Board has ensured that safety and health regulations, environmental controls and all other legislations in connection with the industry the Group operates in have been complied with during the financial year under review.

- **Succession Planning**

Succession planning for key management staff of the Group is in place and is reviewed periodically. This is to ensure that business operations and performance will not be adversely affected by the departure of any key personnel.

### 2. Information and Communication

Pertinent information to meet the Group's business objectives is communicated through established reporting lines across the Group. This is to ensure that matters that require the Board and Senior Management's attention are highlighted for review, deliberation and resolution on a timely basis.

### 3. Review and Monitoring Process

The Group's Management teams carry out monthly monitoring and review of the Group's operations and performance, including financial results and forecasts for all business operations within the Group. In addition to the above, scheduled and ad-hoc meetings are held at operational and management levels to identify, discuss and resolve business and operational issues, as and when necessary.

The Board monitors the Group's performance by reviewing its quarterly results and operations, and examines the announcement to the Bursa Securities. These are reviewed by the Audit Committee before they are tabled to the Board for approval.

### ASSURANCE PROVIDED BY THE GROUP SENIOR MANAGEMENT

In line with the Guidelines, the Group Senior Management has provided assurance to the Board that the Group's risk management and internal control systems have operated

## STATEMENT ON RISK MANAGEMENT AND INTERNAL CONTROL

(CONT'D)

adequately and effectively, in all material aspects, to meet the Group's objectives during the financial year under review.

### REVIEW OF THE STATEMENT BY EXTERNAL AUDITORS

The External Auditors have performed limited assurance procedures on this Statement on Risk Management and Internal Control ('the Statement') in accordance with Malaysian Approved Standard on Assurance Engagements, ISAE 3000 (Revised), *Assurance Engagements Other than Audits or Reviews of Historical Financial Information* and Audit and Assurance Practice Guide 3 ('AAPG 3'), *Guidance for Auditors on Engagements to Report on the Statement on Risk Management and Internal Control included in the Annual Report* issued by the Malaysian Institute of Accountants ('MIA') for inclusion in the Annual Report of the Group for the year ended 31st December 2020, and reported to the Board on 25th March 2021 that nothing has come to their attention that causes them to believe the statement intended to be included in the Annual Report is not prepared, in all material respects, in accordance with the disclosures required by paragraphs 41 and 42 of the Guidelines, nor is the Statement factually inaccurate.

AAPG 3 does not require the External Auditors to consider whether the Statement covers all risks and controls, or to form an opinion on the adequacy and effectiveness of the Group's risk management and internal control system including the assessment and opinion by the Board of Directors and management thereon. The report from the External Auditors was made solely for, and directed solely to the Board of Directors in connection with their compliance with the listing requirements of Bursa Securities and for no other purposes or parties. The External Auditors do not assume responsibility to any other person in respect of any aspect of this report.

### CONCLUSION

The Board is of the view that the risks faced by the Group are within tolerable levels in the context of the business environment the Group operates in and the system of risk management and internal control that existed throughout the year is sound and adequate to safeguard the interest of the Group and to facilitate the evolution of its businesses.

During the year under review, nothing has come to the attention of the Board which would result in any material losses, contingencies or uncertainties that would require a separate disclosure in this Annual Report. Notwithstanding this, the Board will continue to ensure that the Group's system of risk management and internal control continuously evolve to keep up with its dynamic business environment.

The Group's system of risk management and internal control applies principally to the Group and its subsidiaries but do not apply to associated company where the Group does not have full management control nor majority Board representation. Nonetheless, the Group's interests are served through representation on the Board of Directors of the associated company as well as through the review of management accounts received.

The Board has granted its approval on 25th February 2021 that this Statement on Risk Management and Internal Control be included in the Company's Annual Report 2020.

# REPORT OF THE AUDIT COMMITTEE

The Board of Directors ('Board') of Apex Healthcare Berhad ('the Company') is pleased to present the report of the Audit Committee for the financial year ended 31st December 2020.

This Audit Committee Report provides insights on how the Audit Committee discharged its functions and duties during the financial year ended 31st December 2020 with the details as follows:-

## COMPOSITION OF AUDIT COMMITTEE AND ATTENDANCE RECORD

The Audit Committee (hereinafter referred to as the 'AC') currently consists of three members, all of whom are Independent Non-Executive Directors. The Chairman of the AC is a Chartered Accountant.

The Committee met four (4) times during the financial year ended 31st December 2020 and the attendance record is tabulated as follows:

Director	Position	Attendance				Total
		19 <sup>th</sup> Feb	20 <sup>th</sup> May	25 <sup>th</sup> Aug	18 <sup>th</sup> Nov	
Heng Su-Ling Mae (Chairman of AC)	Independent Non-Executive Director	√	√	√	√	4/4
Datuk Noharuddin Bin Nordin @ Harun	Senior Independent Non-Executive Director	√	√	√	√	4/4
Datuk Phang Ah Tong	Independent Non-Executive Director	√	√	√	√	4/4
Total Attendance		3/3	3/3	3/3	3/3	

The Terms of Reference of the AC is available at the Company's website: [www.apexhealthcare.com.my](http://www.apexhealthcare.com.my) pursuant to Paragraph 15.11 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

an annual statement from EY that the By-Laws (on Professional Ethics, Conduct and Practice) of the Malaysian Institute of Accountants are complied with;

## ACTIVITIES OF THE AUDIT COMMITTEE

During the financial year ended 31st December 2020, the AC in the discharge of its duties and functions carried out the following activities:

- Evaluated the Audit Plan presented by the External Auditors, Ernst & Young PLT ('EY') including but not limited to the audit analytics used, the assessment of professional independence, the manpower of the audit engagement team, the concept of materiality, the potential areas of audit emphasis, the coordination with the auditors of the Group Associate, the audit reliance placed with the internal auditors and the audit timeline for the full audit engagement. Included in this Audit Plan is
- Reviewed the Audit Results of the External Auditors, EY which include the audit scope changes, the significant accounting and auditing issues, the qualitative aspect of accounting policies and the summary of audit difference, if any;
- Reviewed the assistance provided by Management to the External Auditors and Internal Auditors;
- Reviewed the reports of the Internal Auditors on Principal Risks Assessment conducted with key Management for the Company and Group;
- Reviewed the Internal Audit report on Procurement and Inventory Control of Apex Pharmacy Marketing Sdn Bhd Kota Bharu Warehouse ('APM KBW');

## REPORT OF THE AUDIT COMMITTEE (CONT'D)

- Reviewed the Internal Audit report on Procurement and Inventory Control of Apex Pharmacy Marketing Sdn Bhd Penang Warehouse ('APM PGW');
- Reviewed the performance of External Auditors and recommended to the Board for re-appointment;
- Reviewed the one year Internal Audit Plan submitted by the Internal Auditors;
- Conducted private sessions with the External and Internal Auditors in the absence of the Management in conjunction with AC Meetings;
- Reviewed the draft Statement on Risk Management and Internal Control for inclusion in the Annual Report 2019;
- Verified the allocation of options pursuant to the Group's Executive Share Option Scheme ('ESOS') at the end of each financial year;
- Reviewed the draft announcement at the end of each quarter prior to approval for release to Bursa Malaysia Securities Berhad by the Board of Directors;
- Reviewed the draft financial statements at the end of financial year;
- Reviewed the Group's Summary of Corruption Risks Assessment, Anti-Corruption Policy Statement, Whistleblowing Policies and Statement, Anti-Corruption Monitoring Programme in relation to Malaysian Anti-Corruption Commission Act 2009 (Act 694); and
- Reviewed and recommended the draft AC Report to the Board for approval and inclusion in the Company's Annual Report 2019.

### INTERNAL AUDIT FUNCTION

Kloo Point Risk Management Services Sdn Bhd has been the outsourced Internal Auditors of the Group since January 2017. The cost incurred for Internal Audit Services in respect of financial year 2020 was RM 53,000.

In accordance with the Terms of Reference of the AC, the Internal Auditors report functionally to the Chairman of the AC and administratively to the Chief Executive Officer / Financial Controller.

During the financial year ended 31st December 2020, the Internal Auditors undertook the following activities:

- Attended and reported to the AC at all the four AC meetings held during the year 2020;
- Conducted a Principal Risks Assessment with key Management of the Company and Group and reported the findings to the AC;
- Reviewed and reported on Procurement and Inventory Control of APM KBW;
- Reviewed and reported on Procurement and Inventory Control of APM PGW; and
- Followed up on previous auditable activities of APM PGW to ensure compliance of recommendations of Internal Auditors by Management.



# REPORT OF THE REMUNERATION COMMITTEE

The Board of Directors ('Board') of Apex Healthcare Berhad ('the Company') is pleased to present the report of the Remuneration Committee for the financial year ended 31st December 2020.

This Remuneration Committee Report provides insights on how the Remuneration Committee discharged its functions and duties during the financial year ended 31st December 2020 with the details as follows:-

## COMPOSITION OF REMUNERATION COMMITTEE AND ATTENDANCE RECORD

The Remuneration Committee [hereinafter referred to as the 'RC'] consists of three members, the majority of whom are Independent Non-Executive Directors. The committee was established on 23rd May 2001. During the year under review, the committee met once and the attendance record is tabulated as follows:

Director	Position	Attendance	Total
		19 <sup>th</sup> Feb	
Datuk Phang Ah Tong (Chairman of RC)	Independent Non-Executive Director	√	1/1
Robert Dobson Millner	Non-Independent Non-Executive Director	√	1/1
Jackson Chevalier Yap-Kit-Siong	Independent Non-Executive Director	√	1/1
Total Attendance		3/3	

The Terms of Reference of the RC is available at the Company's website: [www.apexhealthcare.com.my](http://www.apexhealthcare.com.my) pursuant to Practice 6.2 of the Malaysian Code on Corporate Governance issued by the Securities Commission in April 2017.

## ACTIVITIES OF THE REMUNERATION COMMITTEE

During the year under review, the RC in the discharge of its duties carried out the following activities:

- Assessed the performance of the Chief Executive Officer ('CEO') and determined his performance bonus for financial year 2019 and adjustments to salary for financial year 2020;
- Reviewed and approved the recommendations of the CEO in respect of performance bonuses for financial year 2019 and salary adjustments and promotions for Senior Management of Apex Healthcare Berhad Group for financial year 2020;
- Reviewed and approved Key Performance Indicators for financial year 2020 for the CEO and Group's Senior Management;

- Reviewed and recommended the Directors' Fees and any benefits payable to Directors for financial year 2019 to be tabled for shareholders' approval in Annual General Meeting in July 2020;
- Recommended the provision of Directors' Fee and any benefits payable to Directors for financial year 2020; and
- Reviewed and recommended the draft Annual RC Report to the Board for approval and inclusion in the Company's Annual Report 2019.

## DIRECTORS' REMUNERATION

The detailed disclosure on named basis for the remuneration of individual Directors with remuneration breakdown including fees, salary, bonus, pension costs, benefits-in-kind and other emoluments for the financial year 2020 is as follows:

# REPORT OF THE REMUNERATION COMMITTEE (CONT'D)

## Company

Director	Remuneration						
	Fees	Salary	Bonus	Pension Costs	Benefits-in-kind	Emoluments	Total
<b>Executive Director</b>							
Dr Kee Kirk Chin	66,800	100,841	46,317	27,794	125,686	-	367,438
<b>Non-Executive Directors</b>							
Robert Dobson Millner	-	-	-	-	-	38,000	38,000
Datuk Noharuddin Bin Nordin @ Harun	103,900	-	-	-	-	-	103,900
Heng Su-Ling Mae	112,900	-	-	-	-	-	112,900
Datuk Phang Ah Tong	113,800	-	-	-	-	-	113,800
Jackson Chevalier Yap-Kit-Siong	80,600	-	-	-	-	-	80,600
Kee Kirk Chuen	57,800	-	-	-	-	-	57,800
<b>Total</b>	<b>535,800</b>	<b>100,841</b>	<b>46,317</b>	<b>27,794</b>	<b>125,686</b>	<b>38,000</b>	<b>874,438</b>

## Group

Director	Remuneration						
	Fees	Salary	Bonus	Pension Costs	Benefits-in-kind	Emoluments	Total
<b>Executive Director</b>							
Dr Kee Kirk Chin	66,800	821,057	2,202,039	109,694	125,686	-	3,325,276
<b>Non-Executive Directors</b>							
Robert Dobson Millner	-	-	-	-	-	38,000	38,000
Datuk Noharuddin Bin Nordin @ Harun	103,900	-	-	-	-	-	103,900
Heng Su-Ling Mae	112,900	-	-	-	-	-	112,900
Datuk Phang Ah Tong	113,800	-	-	-	-	-	113,800
Jackson Chevalier Yap-Kit-Siong	80,600	-	-	-	-	-	80,600
Kee Kirk Chuen	57,800	-	-	-	-	-	57,800
<b>Total</b>	<b>535,800</b>	<b>821,057</b>	<b>2,202,039</b>	<b>109,694</b>	<b>125,686</b>	<b>38,000</b>	<b>3,832,276</b>

# REPORT OF THE NOMINATION COMMITTEE

The Board of Directors ('Board') of Apex Healthcare Berhad ('the Company') is pleased to present the report of the Nomination Committee for the financial year ended 31st December 2020.

This Nomination Committee Report provides insights on how the Nomination Committee discharged its functions and duties during the financial year ended 31st December 2020 with the details as follows:-

## COMPOSITION OF NOMINATION COMMITTEE AND ATTENDANCE RECORD

The Nomination Committee (hereinafter referred to as the 'NC') consists of three members, the majority of whom are Independent Non-Executive Directors. The committee was established on 23rd May 2001. During the year under review, the committee met once and the attendance record is tabulated as follows:

Director	Position	Attendance	Total
		19 <sup>th</sup> Feb	
Datuk Noharuddin Bin Nordin @ Harun (Chairman of NC)	Senior Independent Non-Executive Director	√	1/1
Robert Dobson Millner	Non-Independent Non-Executive Director	√	1/1
Heng Su-Ling Mae	Independent Non-Executive Director	√	1/1
Total Attendance		3/3	

The Terms of Reference of the NC is available at the Company's website: [www.apexhealthcare.com.my](http://www.apexhealthcare.com.my) pursuant to Paragraph 15.08A(2) of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

## ACTIVITIES OF THE NOMINATION COMMITTEE

The activities of the NC during the financial year 2020 include:

- Reviewed the composition of the Board and Board Committees with regards to the mix of skills, independence and diversity in accordance with its policy as stated in the Group's Corporate Governance Report to ensure compliance;
- Assessed and reviewed the independence and continuing independence of the Independent Directors;
- Assessed the effectiveness and performance of the Board, Directors and Board Committees for the financial year 2019. This is carried out through a self-assessment document that is completed by each Director and reviewed by the NC. Assessment criteria include the following:
  - Board composition
  - Board process
  - Performance of Board Committees
  - Information provided to the Board
  - Role of the Board in strategy and planning
  - Risk management framework
  - Accountability and standard of conduct of Directors
- Reviewed and assessed on behalf of the Board the training record and needs of each Director, and proposed training courses to meet any shortfall or gaps in knowledge;
- Determined the Directors to stand for re-election at the 2020 Annual General Meeting on 13th July 2020;

## REPORT OF THE NOMINATION COMMITTEE (CONT'D)

- Reviewed the character, experience, integrity and competence of all the Directors, the Chief Executive Officer and Chief Financial Officer / Financial Controller and assessed their performance in 2019, paying attention to whether each of the Non-Executive Directors has made available sufficient time to discharge their responsibilities and duties;
- Reviewed the term of office and performance of the Audit Committee ('AC') and each of its members to ascertain that the AC and its members have carried out their duties in accordance with the AC Terms of Reference; and
- Reviewed and recommended the draft NC Report to the Board for approval and inclusion in the Company's Annual Report 2019.

Attendance Record at Board Meetings in the financial year 2020:-

Director	Position	Attendance				Total
		19 <sup>th</sup> Feb	21 <sup>st</sup> May	26 <sup>th</sup> Aug	19 <sup>th</sup> Nov	
Dr Kee Kirk Chin	Chairman & CEO	√	√	√	√	4/4
Robert Dobson Millner	Non-Independent Non-Executive Director	√	√	√	√	4/4
Datuk Noharuddin Bin Nordin @ Harun	Senior Independent Non-Executive Director and Chairman of Nomination Committee	√	√	√	√	4/4
Heng Su-Ling Mae	Independent Non-Executive Director and Chairman of Audit Committee	√	√	√	√	4/4
Datuk Phang Ah Tong	Independent Non-Executive Director and Chairman of Remuneration Committee	√	√	√	√	4/4
Jackson Chevalier Yap-Kit-Siong	Independent Non-Executive Director	√	√	√	√	4/4
Kee Kirk Chuen	Non-Independent Non-Executive Director	√	√	√	√	4/4
Total Attendance		7/7	7/7	7/7	7/7	

The Secretary was present at all Board Meetings held in the financial year 2020.



## REPORT OF THE NOMINATION COMMITTEE (CONT'D)

### DIRECTORS' TRAINING

The Directors of the Company had attended the following training programmes /seminars during the financial year ended 31st December 2020:-

Director	Date	Subject
Dr Kee Kirk Chin	23rd April 2020	COVID-19 Updates from Singapore by NUS Medicine with Prof Kishore Mahbubani
	14th August 2020	COVID-19 Vaccines and Drugs
Robert Dobson Millner	14th August 2020	COVID-19 Vaccines and Drugs
Datuk Noharuddin Bin Nordin @ Harun	14th August 2020	COVID-19 Vaccines and Drugs
Heng Su-Ling Mae	2nd July 2020	Boardroom Appointments - Making Diversity Work
	15th July 2020	COVID-19 & beyond: Charting the way forward
	4th August 2020	Corporate Governance in an Era of Extreme Risk
	14th August 2020	COVID-19 Vaccines and Drugs
Datuk Phang Ah Tong	14th August 2020	COVID-19 Vaccines and Drugs
Jackson Chevalier Yap-Kit-Siong	2nd July 2020	Boardroom Appointments - Making Diversity Work
	14th August 2020	COVID-19 Vaccines and Drugs
Kee Kirk Chuen	14th August 2020	COVID-19 Vaccines and Drugs

# SUSTAINABILITY STATEMENT

Apex Healthcare Berhad ('AHB' or 'the Group'), with its mission of "Restoring Health, Enhancing Life" upholds sustainability in all aspects of its business operations and in a way which brings value to all stakeholders.

The Sustainability Statement of AHB ('Sustainability Statement') sets out its approach towards sustainable development and management of economic, environmental and social risks and opportunities, based on a foundation of considering the impact of its business endeavours on the economic conditions of its stakeholders ('Economic'), on living and non-living natural systems ('Environmental') and on the social system ('Social').

## A. GOVERNANCE STRUCTURE

As there is no "one size fits all" approach, the Board of Directors ('the Board') of AHB adopts a sustainability governance approach that is fit for the Group's purpose considering amongst others, its culture, needs, sustainability-related risks and opportunities and level of maturity of its sustainability thinking and readiness.

The Board is responsible for embedding sustainability into the Group to complement its business strategy. The Board reviews and approves AHB's sustainability strategies and ensures that adequate resources, systems and processes are in place for managing sustainability matters. The Board sets the tone from the top and assumes the highest governance body in setting the Group's purpose, values and strategies which incorporate sustainability considerations. Ultimately, the Board is accountable for managing sustainability matters in AHB.

For the purpose of supporting the Board in implementation of sustainability-related strategies, the Board has established a Sustainability Committee which is responsible for monitoring the implementation of sustainability-related strategies, measures and actions in achieving AHB's sustainability goals as approved by the Board. The Sustainability Committee is responsible for identifying, evaluating, monitoring and managing Economic, Environmental and Social ('EES') risks and opportunities and ensuring all material sustainability matters are being considered and managed by the Apex Healthcare Group through its business operations including stakeholder engagement and materiality assessment.

The preparation of sustainability disclosures for approval by the Board as required by laws and regulations and sustainability reporting also come under the purview of the Sustainability Committee. The Sustainability Committee of AHB is an executive management committee ('EXCO') comprising the Chief Executive Officer ('CEO') as Chairman of the Sustainability Committee and members of the Executive Committee, namely the Chief Operating Officer, Senior Vice President and Financial Controller.

For the day-to-day management of sustainability issues and to support the Sustainability Committee in implementing sustainability initiatives as approved by the Board are key personnel from the subsidiaries of the Group who report to the Sustainability Committee. These personnel serve as touchpoints to gather input from the relevant departments or functions, execute sustainability plans as determined by the Sustainability Committee and support the Sustainability Committee in ensuring robust processes are in place.

## B. MATERIALITY ASSESSMENT PROCESS

### Objectives

Through the materiality assessment, AHB endeavours to optimize identification of material sustainability matters with a view to enhance the Group's strategic planning, operational management and business decision-making and enabling stakeholders to make better informed decisions.

### The Group's context and scope

The context within which the Group operates is examined to gain a broad knowledge of the sustainability issues. As sustainability is a risk management tool which helps the Group to evaluate its management of business operations, the Sustainability Committee regularly identifies and categorizes issues which the Group should take into account and assesses the impact of those issues on the business over the near, medium and long-term. The list of sustainability issues are identified from a combination of internal and external sources. The main internal sources are derived from internal

## SUSTAINABILITY STATEMENT (CONT'D)

analysis of trends that are relevant to AHB, its business strategies taking into account the Group's short, medium and long-term goals and risk management assessments of the Group as discussed during monthly Management Meetings, Sustainability Committee Meetings, Board Strategy Forum and Board Meetings. The external sources are obtained from concerns raised by stakeholders during stakeholder engagements including but not limited to Annual General Meeting and sessions with analysts and media, examination of emerging and development of relevant laws and regulations and business environment which impact on sustainability.

The scope within which materiality of sustainability issues would apply is then determined. Xepa-Soul Pattinson (Malaysia) Sdn Bhd ('XEPA') and Apex Pharmacy Marketing Sdn Bhd ('APM') are key subsidiaries of AHB. Except for disclosure pertaining to Community Investment, the Board considers it appropriate in this regard to limit the scope of the materiality assessment and by extension the sustainability disclosure to XEPA and APM. As the Group endeavours to enhance socioeconomic benefits and create a positive social impact to the immediate communities surrounding its operations specifically in Malaysia and its largest external market namely Singapore, the contributions by Apex Pharma Marketing Pte Ltd and Xepa-Soul Pattinson (S) Pte Ltd which are wholly owned subsidiaries of AHB in Singapore, are also considered in addition to AHB, XEPA and APM with regard to Community Investment. Whilst for other sustainability matters, the geographical boundary of their materiality assessment is confined within Malaysia as XEPA and APM operate predominantly in Malaysia. The scope within which materiality applies as far as operations are concerned is limited to manufacturing and distribution which are the core operations of XEPA and APM respectively.

### Stakeholder Engagement

In the overall objective of identifying and prioritising material sustainability matters, AHB engages with different stakeholder groups as such interactions are crucial to identify, prioritize and address material sustainability matters. Engagements are carried out on a regular basis with various stakeholders as they are integral to the business development and commitment of the Group to sustainability. For effective engagement with its stakeholders, various platforms are employed including but not limited to the following :

Stakeholder groups	Issues of Interest	Platforms of engagement
Employees	<ul style="list-style-type: none"> <li>• Training and development</li> <li>• Performance management</li> <li>• Career development</li> <li>• Company policies and procedures</li> <li>• Contribution of company to community</li> </ul>	<ul style="list-style-type: none"> <li>• Apex Healthcare Continuing Professional Development</li> <li>• Staff performance appraisal</li> <li>• On-Board Induction</li> <li>• Circulation of internal policies</li> <li>• Group Corporate Briefing</li> <li>• Community investment programs</li> </ul>
Shareholders	<ul style="list-style-type: none"> <li>• Group financial performance</li> <li>• Group business strategies</li> <li>• Sustainability policies</li> </ul>	<ul style="list-style-type: none"> <li>• Annual General Meeting</li> <li>• Website of AHB</li> <li>• Annual Report</li> <li>• Quarterly Reports</li> <li>• Announcements to Bursa Malaysia Securities Berhad issued by AHB from time to time</li> </ul>
Communities	<ul style="list-style-type: none"> <li>• Community investment</li> <li>• Social, health and environmental management of the Group</li> <li>• Impact of business operations</li> <li>• Ethical business conduct</li> <li>• Transparency and accountability</li> </ul>	<ul style="list-style-type: none"> <li>• B2C e-commerce websites :  <a href="http://www.apexpharmacy.com.my">www.apexpharmacy.com.my</a> (Malaysia)  <a href="https://shop.apexpharma.com.sg/">https://shop.apexpharma.com.sg/</a> (Singapore)</li> <li>• Community investment programs</li> <li>• Health screening</li> <li>• Public health talks</li> <li>• Website of AHB</li> <li>• Annual Report</li> <li>• Quarterly Reports</li> <li>• Announcements to Bursa Malaysia Securities Berhad issued by AHB from time to time</li> </ul>

## SUSTAINABILITY STATEMENT (CONT'D)

Stakeholder groups	Issues of Interest	Platforms of engagement
Customers	<ul style="list-style-type: none"> <li>• Product availability and price points</li> <li>• Product quality and efficacy</li> <li>• Delivery service</li> <li>• Competence of manufacturing and sales personnel</li> </ul>	<ul style="list-style-type: none"> <li>• Instant messaging app e.g. WhatsApp</li> <li>• Social media platform e.g. Facebook, Instagram</li> <li>• B2C e-commerce websites : <a href="http://www.apexpharmacy.com.my">www.apexpharmacy.com.my</a> (Malaysia) <a href="https://shop.apexpharma.com.sg/">https://shop.apexpharma.com.sg/</a> (Singapore)</li> <li>• B2B e-commerce websites : <a href="http://online.apexpharma.com.sg/">http://online.apexpharma.com.sg/</a> (Singapore)</li> <li>• Face-to-face meeting with sales personnel (where allowed)</li> <li>• Advertisements</li> <li>• Promotional campaigns</li> <li>• Public health talks</li> <li>• Continuing medical education talks for medical professionals</li> <li>• Health screening (where allowed)</li> <li>• Website of AHB</li> </ul>
Government	<ul style="list-style-type: none"> <li>• Compliance with laws and regulations</li> <li>• Social, health and environmental management of the Group</li> <li>• Community investment</li> </ul>	<ul style="list-style-type: none"> <li>• Dialogue, seminar and meeting</li> <li>• Membership in pharmaceutical-related organisations</li> <li>• Website of AHB</li> </ul>

The Board is cognizant of the fact that engaging with all issues and concerns expressed by all stakeholder groups are resource-intensive and inefficient. Based on the concerns as well as key discussion points expressed by AHB's stakeholder groups during the engagement sessions, the Group identifies and prioritizes issues which are most relevant to each of its stakeholder groups. Each stakeholder group is weighted by the Sustainability Committee based on their influence on AHB's achievement of strategic objectives and their dependence on AHB's operations. In the context of AHB, the prioritized stakeholder groups which been identified are Employees, Shareholders and Communities.

### Prioritization of Sustainability Matters

The sustainability issues which have been identified and categorized taking into account stakeholders' input encompass training and development of employees, reduction of energy consumption, community investment, digitalization and waste management including segregation of waste. These issues are further assessed and prioritized based on their materiality in the context of the Group.

### C. MATERIAL SUSTAINABILITY MATTERS

Sustainability matters are considered material if they reflect AHB's significant EES impacts or substantively influence the assessments and decisions of stakeholders. The Sustainability Committee employs a Materiality Matrix as a tool to determine the degree of materiality of each identified sustainability matter. This tool takes into consideration the significance of the Group's EES impacts (x-axis) and the influence of sustainability matters on stakeholder assessments and decisions (y-axis).

The closer a sustainability matter is to the upper right corner of the Materiality Matrix, the more material the sustainability matter is. AHB determines the materiality threshold to be 70% for each axis taking into consideration the context within which the Group operates. Sustainability matters that fall beyond the materiality threshold will be considered as material. The following sustainability matters are considered material to the Group as they have the greatest significance to the Group's EES impacts and substantively influence stakeholders' decisions and interests:

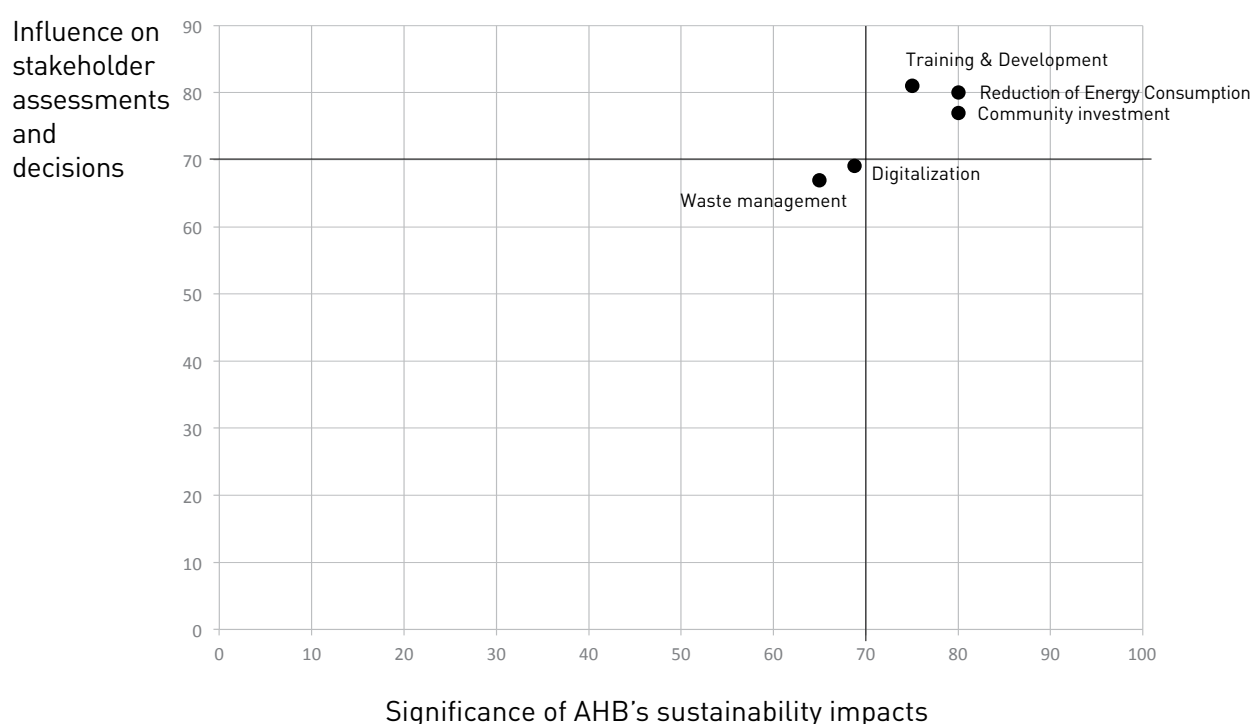


## SUSTAINABILITY STATEMENT (CONT'D)

1. Training and Development
2. Reduction of Energy Consumption
3. Community Investment

The process and outcome of the materiality assessment are reviewed by the Sustainability Committee and ultimately approved by the Board to ensure integrity and credibility of the materiality assessment.

### Materiality Matrix



#### D. MANAGEMENT OF MATERIAL SUSTAINABILITY MATTERS

##### Material Sustainability Matter: Social Training and Development

##### Policy

The Group believes that a strong culture of learning plays a vital role in enhancing sustainable growth. As a matter of policy, the training and development programs of the Group focus on programs that will enhance leadership skills, broaden professional knowledge and elevate productivity. The development of employees' skills and knowledge is part of sustainable labour practices and in line with the United Nations Sustainable Development Goals (SDGs), specifically Quality Education (Goal 4).

##### Measures and Actions

Within the Group, Apex Healthcare Berhad Continuing Professional Development ('Apex Healthcare CPD') was launched in January 2013 as part of the Group's training and development strategies. Apex Healthcare CPD provides a formalized platform for the employees to leverage their talents and to develop their skills and competencies. Since its inauguration, various programs encompassing management and leadership skills, financial management, pharmacy and therapeutics, marketing and selling skills, safety and health workshops, topics in relation to Sustainability, Personal Data Protection Act 2010, Companies Act 2016 have been conducted under the auspices of Apex Healthcare CPD for its employees.

## SUSTAINABILITY STATEMENT (CONT'D)

In 2020, the Group-wide programs that were organized include Group Corporate Briefings involving updates and engagement by the EXCO and Senior Management (1st June and 24th September) and a training on COVID-19 Vaccines and Drugs (14th August). This is in addition to specific work-related training and development programs that are held by the various departments of the Group relevant to their specific needs as provided by their respective departmental heads. The various programs were conducted online in view of safe distancing requirements and travel restrictions arising from the COVID-19 pandemic. XEPA is also recognized by the Pharmacy Board Malaysia as one of the Training Premises for Provisionally Registered Pharmacist ('PRP'). The PRPs are exposed to various areas relevant to pharmacy practice; encompassing production and packaging, laboratory testing, quality assurance, innovation and development, regulatory affairs and marketing and distribution. This accreditation further consolidates the commitment of the Group to providing training and development of junior pharmacists in their pursuit of professional excellence. In 2020, XEPA provided training for 3 PRPs.

### Indicators

#### a. Choice of Indicator

The number of training hours per annum by employee category is adopted by the Board as the indicator. The number of training hours of employees of AHB's key subsidiaries, namely XEPA and APM, which are scoped within this Sustainability Statement are organized in different job grades, namely "Manager to Senior Manager", "Executive" and "Non-Executive".

#### b. Baseline

Year 2015 is adopted as the baseline against which the data for training and development will be benchmarked to determine if the performance in this area has improved. The said year is adopted as the Board considers that the 2-year time period following the establishment of Apex Healthcare CPD will be able to provide the Group reasonable experience in formalizing its training and development programs.

#### c. Measurement of Progress

The number of training hours of employees of AHB's key subsidiaries, namely XEPA and APM, which are scoped within this Sustainability Statement from 2015 to 2020 are as follows:

No of training hours	2015	2016	2017	2018	2019	2020
Manager to Senior Manager	5,080.00	3,787.50	3,333.00	3,860.00	2,892.50	3,528.00
Executive	5,885.50	6,258.50	5,580.50	5,452.00	6,364.50	7,445.00
Non-Executive	10,470.00	9,643.00	11,254.00	10,032.00	14,422.25	16,810.00
<b>Total</b>	<b>21,435.50</b>	<b>19,689.00</b>	<b>20,167.50</b>	<b>19,344.00</b>	<b>23,679.25</b>	<b>27,783.00</b>

Despite the challenges of conducting training and development programs amid the COVID-19 pandemic, there was no let up of efforts in this regard. Continuous monitoring is conducted to provide a quantitative gauge that measures the adequacy of training and development provided to the employees. The number of training hours is reported on a yearly basis to allow the Group to track its performance and determine if any change is required to ensure the goal is still achievable.

## SUSTAINABILITY STATEMENT (CONT'D)

### Material Sustainability Matter: Environmental Reduction of Energy Consumption

#### Policy

Energy efficiency plays an essential role in climate strategy. Reduction of energy consumed is important to the Group as a cost-saving measure and vital to reduction of greenhouse gas emissions. AHB's environmental policy is foremost to improve energy efficiency and minimize energy consumption as far as possible while ensuring that the relevant regulations and standards are met. Reduction of energy consumption is part of sustainable energy efficiency initiatives and meet SDGs Responsible Consumption and Production (Goal 12) and Climate Action (Goal 13).

#### Measures and Actions

In APM's main warehouse in Subang Jaya, environmentally-responsible and efficient technologies and systems are adopted to reduce energy emission which include the progressive retrofitting of existing lighting of 48W fluorescent tubes with energy-saving 22W LED lights. In XEPA, the replacement of air-cooled chiller with new water-cooled chiller in the form of HVAC cooling system at the Liquids and Solids Production Plants in Melaka, has led to optimization of energy consumption while providing effective cooling for the production plants. XEPA is currently undertaking a Solar Renewable Energy Project at its manufacturing site in Melaka. This initiative is in alignment with Malaysia's target to increase its renewable energy in its generation mix to 20% by 2025 from 2% in 2019<sup>1,2</sup>. XEPA's Solar Renewable Energy Project is part of the business sustainability endeavours in promoting the use of renewable energy to minimize environmental harm and reduce greenhouse gas emissions and ultimately promoting health and improving the environment while minimizing overhead cost impact in the long run. Tax incentive application has been made by XEPA to the Malaysian Investment Development Authority (MIDA) to qualify for Green Investment Tax Allowance (GITA). Barring any unforeseen circumstances, the Solar Renewable Energy Project is expected to be completed by the third quarter of 2021.

#### Indicators

##### a. Choice of Indicators

The Group's indicator for energy consumption, as measured by the total energy consumed in terms of Kilowatt hour ('kWh') per million Ringgit ('RM') revenue of XEPA and APM, both entities being the key subsidiaries of AHB, is monitored monthly and reviewed regularly. The measures and actions taken are poised to improve energy efficiency and minimize energy consumption.

##### b. Baseline

The Group formalized the collection of data pertaining to energy conservation from XEPA and APM with effect from 2016 in accordance with Bursa Malaysia Securities Berhad's emphasis on a robust sustainability framework. Thus, year 2016 is adopted as the baseline.

##### c. Measurement of Progress

Average amount of energy consumption in kWh per million RM revenue by XEPA and APM from 2016 - 2020 are shown as follows:

## SUSTAINABILITY STATEMENT (CONT'D)

Average kWh per million RM revenue	2016	2017	2018	2019	2020	2020 VS 2019
XEPA	72,692	61,635	59,773	81,684	95,094	16.4%
APM	4,155	3,808	3,777	3,718	4,042	8.7%

The Group is cognizant that the metric employed for the measurement of progress of this material sustainability matter is dependent on several factors including sales mix, logistics and warehousing required and geographical distribution of products. The addition of XEPA's new Oral Solid Dosage manufacturing plant named SPP NOVO has increased the infrastructural need for electricity. Fixed costs are incurred irrespective of the volume of production, leading to an increased level of energy consumption vis-à-vis revenue. In the case of APM, the cold room facilities for the central warehouse in Subang Jaya were expanded in 2020 to support higher volume of vaccines, biologicals and pharmaceuticals. To create additional air-conditioning storage space, APM has converted part of the ambient storage area in the central warehouse to an air-conditioned area. While these upgrading activities have led to increased amount of energy consumption, the Group is of the view that they are necessary to support the growth of the business.

XEPA and APM will continue to monitor and measure the progress of their energy consumption on a monthly basis to provide a good point of reference for the Group to maximize operational efficiencies and ultimately to attain its sustainable energy efficiency objectives. As and when there are new measures and actions instituted proposed by the Management, the Sustainability Committee will review and report to the Board.

### Material Sustainability Matter: Economic Community Investment

#### Policy

To enhance socioeconomic benefits and to create a positive social impact, the Group's strategic sustainability direction as far as community investment is concerned involves voluntary contributions in the form of donations and sponsorships. Voluntary contributions by the Group is part of sustainable community investment initiatives and go a long way in meeting SDGs Zero Hunger (Goal 2), Good Health and Well-Being (Goal 3), Decent Work and Economic Growth (Goal 8) and Industry, Innovation and Infrastructure (Goal 9).

#### Measures and Actions

The Group supports cash contribution to the following causes as determined by Sustainability Committee, namely Education, Disadvantaged, and Miscellaneous; as well as non-cash contributions in the form of participation in exhibitions, roadshows, social outreach programs.

#### Indicators

##### a. Choice of Indicators

The Group's community investment is guided by contribution to the following causes: Education, Disadvantaged and Miscellaneous, the percentage of which is determined by the Sustainability Committee. The Sustainability Committee assesses and determines the quantum of contributions made by the Group as and when there are needs by the communities and may vary the weightage of contribution depending on the needs of the communities within which the Group operates.

## SUSTAINABILITY STATEMENT (CONT'D)

### b. Baseline

The Group formalized its endeavours towards community investment with effect from 2017 and as a result, year 2017 is adopted as the baseline for purpose of Economic sustainability reporting.

### c. Measurement of Progress

In response to the COVID-19 pandemic, the Group contributed RM 250,000 worth of protective suits, face shields and hoods to Hospital Kuala Lumpur on 5th May 2020, RM20,000 to the COVID-19 Pandemic Fund administered by Mercy Humanitarian Fund to support affected marginalized groups and hand sanitizers and face masks to support front liners at Ibu Pejabat Polis Kontinjen Melaka, Hospital Melaka and Melaka Chief Minister's Office. Overall, the contributions made by the Group to the community in 2020 amounted to RM 338,221, out of which RM 308,132 was related to pandemic-related cases. Other beneficiaries of notable contributions made by the Group in 2020 include Transformational Business Network Asia Limited in support of TBN Asia Virtual Conference "Survive to Thrive: Activating the Impact Ecosystem in response to COVID-19" held from 22nd to 30th May 2020 where 100% of all conference ticket sales and sponsorships would be channelled to Resilience Fund to help social enterprises affected by the COVID-19 pandemic and ElShaddai Centre Berhad which provides healthcare support to refugees, asylum seekers and other displaced and marginalized groups

To support educational causes, contribution was made to UCSI for sponsorship of Book Prize for UCSI Bachelor of Pharmacy Students. Xepa-Soul Pattinson Award for best achievement in Industrial Regulatory & Pharmaceutical Technology 2018/2019 was contributed to University Malaya to sponsor their Best Student Achievement Award for Pharmacy. Responding to the needs of the vulnerable and disadvantaged groups, contributions were also made to various organizations including Society of the Blind in Malaysia and Malaysian Association Help For The Poor Terminally Ill.

Another sustainability matter that has gained prominence in the consideration of the Group's Economic impact is Digitalization. The COVID-19 pandemic has accelerated the need to leverage digital technology to adapt to the new normal. The Group will continue to invest to enhance its digital capabilities; to ensure that employees are equipped to perform effectively in the new normal and to further deepen customer relationships by improving access to the Group's products. This is imperative in enabling the Group to harness the power of digitalization to enhance operational efficiencies, grow the business and drive results

#### References :

1. Power Technology "Malaysia needs US\$8 billion investment to achieve 20% renewable energy target by 2025" 10th September 2019
2. The Energy Bit "From 2% to 20% – Accelerating Renewable Energy Development in Malaysia, part 2" 10th June 2020





# FINANCIAL STATEMENTS

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# DIRECTORS' REPORT

The directors have pleasure in presenting their report together with the audited financial statements of the Group and of the Company for the financial year ended 31 December 2020.

## CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Apex Healthcare Berhad ("the Company") is incorporated in Malaysia. The principal activities of the Company are investment holding and the provision of management services. Corporate information of the Company are set out in Note 1 to the financial statements.

The key principal activities of the subsidiaries are the manufacturing, marketing, distribution and wholesaling of pharmaceutical and healthcare products. The name, place of incorporation, activities of its subsidiaries and the percentage of issued share capital held by the Company in each subsidiary is set out in Note 18 to the financial statements.

## RESULTS

	Group RM	Company RM
Profit, net of tax	56,011,179	25,617,707
Profit attributable to:		
Owners of the parent	56,021,701	25,617,707
Non-controlling interest	(10,522)	-
	56,011,179	25,617,707

There were no material transfers to or from reserves or provisions during the financial year other than as disclosed in the financial statements.

In the opinion of the directors, the results of the operations of the Group and of the Company during the financial year were not substantially affected by any item, transaction or event of a material and unusual nature.

## DIVIDENDS

The amounts of dividends paid by the Company since 31 December 2019 were as follows:

RM

In respect of the financial year ended 31 December 2019 as reported in the directors' report of that financial year:

Second interim single-tier dividend of 2.0 sen per share on 473,154,372 ordinary shares, approved on 10 April 2020 and paid on 16 June 2020	9,463,087
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In respect of the financial year ended 31 December 2020:

Interim single-tier dividend of 1.7 sen per share on 474,939,372 ordinary shares, declared on 26 August 2020 and paid on 30 September 2020	8,073,967
	<u>17,537,054</u>

## DIRECTORS' REPORT

(CONT'D)

### DIVIDENDS (Cont'd)

At the forthcoming Annual General Meeting, a final single-tier dividend of 2.8 sen per share in respect of the financial year ended 31 December 2020 will be proposed for shareholders' approval. As disclosed in Note 27 to the financial statements, any Executive Share Option Scheme ("ESOS") exercised prior to the dividend entitlement date will be entitled to the final dividend. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained earnings in the financial year ending 31 December 2021.

### DIRECTORS

The names of the directors of the Company in office since the beginning of the financial year to the date of this report are:

Dr. Kee Kirk Chin  
Robert Dobson Millner  
Datuk Noharuddin Bin Nordin @ Harun  
Datuk Phang Ah Tong  
Heng Su-Ling Mae  
Jackson Chevalier Yap-Kit-Siong  
Kee Kirk Chuen

The names of the directors of the subsidiaries of the Company since the beginning of the financial year to the date of this report, not including those directors listed above are:

Tan Hing Tai  
Ch'ng Kien Peng  
Chiew Woon Wui  
Kee Chin Joo  
Michele Tan  
Koh Chee Yang (alternate to Michele Tan)

In accordance with Clause 95 of the Company's Constitution, Heng Su-Ling Mae and Datuk Noharuddin Bin Nordin @ Harun retire by rotation at the forthcoming Annual General Meeting and being eligible, offers themselves for re-election.

### DIRECTORS' BENEFITS

Neither at the end of the financial year, nor at any time during that financial year, did there subsist any arrangement to which the Company was a party, whereby the directors might acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate, other than those arising from share options granted to a director under the ESOS.

Since the end of the previous financial year, no director has received or become entitled to receive a benefit (other than benefits included in the aggregate amount of remuneration received or due and receivable by the directors or the fixed salary of a full-time employee of the Company as shown in Note 10 to the financial statements) by reason of a contract made by the Company or a related corporation with any director or with a firm of which the director is a member, or with a company in which the director has a substantial financial interest.

## DIRECTORS' REPORT

(CONT'D)

### DIRECTORS' BENEFITS (Cont'd)

Fees and other benefits distinguished separately, paid to or receivable by the Directors of the Company from the Company or its subsidiary companies, inclusive of all fees, percentages, bonuses, commissions, compensation for loss of office (if any), any contribution in respect of them under any pension or retirement benefits scheme were as follows:

#### Analysis of Directors' remuneration for the financial year ended 31 December 2020

	Group RM	Company RM
Directors:		
- fees (Note 8)	535,800	535,800
- salaries	821,057	100,841
- bonus	2,202,039	46,317
- defined contribution plans	109,694	27,794
Benefits-in-kind	125,686	125,686
	3,794,276	836,438
Other emoluments	38,000	38,000
Total directors' remuneration	3,832,276	874,438

### DIRECTORS' INDEMNITY

There was no amount of insurance premium paid or payable for the directors or officers of the Company in respect of their liability for any act or omission in their capacity as directors or officers of the Company or in respect of costs incurred by them in defending or settling any claim or proceedings relating to any such liability for the financial year.

## DIRECTORS' REPORT

(CONT'D)

### DIRECTORS' INTERESTS

According to the register of directors' shareholdings, the interests of directors in office at the end of the financial year in shares in the Company and its related corporations during the financial year were as follows:

Name of directors	Number of ordinary shares			
	As at 1.1.2020	Acquired	Disposed	As at 31.12.2020
<i>Direct interest:</i>				
Dr. Kee Kirk Chin	4,721,248	420,000	-	5,141,248
Robert Dobson Millner	93,748	-	-	93,748
Datuk Noharuddin Bin Nordin @ Harun	40,000	-	-	40,000
Datuk Phang Ah Tong	10,000	-	-	10,000
Jackson Chevalier Yap-Kit-Siong	93,748	-	-	93,748
Kee Kirk Chuen	827,500	-	-	827,500

*Indirect interest:*

Dr. Kee Kirk Chin	195,705,024	47,000	-	195,752,024
Kee Kirk Chuen	195,705,024	47,000	-	195,752,024

	Number of options over ordinary shares pursuant to ESOS		
	As at 1.1.2020	Granted	As at 31.12.2020

*Direct interest:*

Dr. Kee Kirk Chin	700,000	115,000	(420,000)	395,000
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Dr. Kee Kirk Chin and Kee Kirk Chuen, by virtue of their interests in shares in the Company, are also deemed interested in shares of all the subsidiaries of the Company to the extent the Company has an interest.

Other than as disclosed above, none of the other directors in office at the end of the financial year had any interest in shares in the Company or its related corporations during the financial year.

### ISSUE OF SHARES

During the financial year, the Company increased its paid-up capital from RM120,835,621 to RM125,254,504. The increase in paid-up capital of the Company was in line with the exercise of options granted under the ESOS by the employees of the Company and its subsidiaries as disclosed in Note 27 to the financial statements.

The above mentioned ordinary shares rank pari-passu in all respect with the existing ordinary shares of the Company.



## DIRECTORS' REPORT

(CONT'D)

### EXECUTIVE SHARE OPTION SCHEME ("ESOS")

At an Extraordinary General Meeting held on 18 May 2016, the Company's shareholders approved an ESOS of up to 10% of the total number of issued shares of the Company (excluding treasury shares, if any) at any point in time during the existence of the ESOS. This ESOS shall be in force for a period of five (5) years from 1 July 2016 and may be extended by the Board of Directors at their absolute discretion for a further period of five (5) years but will not, in aggregate, exceed ten (10) years from 1 July 2016 or such longer period as may be allowed by the relevant authorities.

The details of the ESOS are disclosed in Note 27 to the financial statements.

During the financial year, the Company has granted 1,155,000 share options under the ESOS plan. These options have a vesting period of two (2) years and three (3) months from 1 March 2020 to 31 May 2022 and will expire on 30 June 2026. These options are exercisable if the employee remains in service for twenty seven (27) months from the date of grant.

Details of all the options to subscribe for ordinary shares of the Company pursuant to the ESOS as at 31 December 2020 are as follows:

Expiry date	Exercise price (RM)		Number of options	
	Pre-Bonus issue	Post-Bonus issue*	Pre-Bonus issue	Post-Bonus issue*
30 June 2026	3.36	0.84	730,000	2,920,000
30 June 2026	4.35	1.09	775,000	3,100,000
30 June 2026	4.70	1.18	762,000	3,048,000
30 June 2026	7.27	1.82	391,000	1,564,000
30 June 2026	-	2.08	-	1,155,000
<b>Total</b>			<b>2,658,000</b>	<b>11,787,000</b>

\* On 25 June 2019, the Company completed the listing and quotation for 353,343,279 bonus shares on the basis of three (3) bonus shares for every one (1) existing share held.

Details of options granted to a director are disclosed in the section on Directors' interests in this report.

### OTHER STATUTORY INFORMATION

- (a) Before the statements of comprehensive income and statements of financial position of the Group and of the Company were made out, the directors took reasonable steps:
- (i) to ascertain that proper action had been taken in relation to the writing off of bad debts and the making of allowance for doubtful debts and satisfied themselves that all known bad debts had been written off and that adequate allowance had been made for doubtful debts; and
  - (ii) to ensure that any current assets which were unlikely to realise their values as shown in the accounting records in the ordinary course of business had been written down to an amount which they might be expected so to realise.

## DIRECTORS' REPORT

(CONT'D)

### OTHER STATUTORY INFORMATION (Cont'd)

- (b) At the date of this report, the directors are not aware of any circumstances which would render:
- (i) the amount written off for bad debts or the amount of the allowance for doubtful debts in the financial statements of the Group and of the Company inadequate to any substantial extent; and
  - (ii) the values attributed to the current assets in the financial statements of the Group and of the Company misleading.
- (c) At the date of this report, the directors are not aware of any circumstances which have arisen which would render adherence to the existing method of valuation of assets or liabilities of the Group and of the Company misleading or inappropriate.
- (d) At the date of this report, the directors are not aware of any circumstances not otherwise dealt with in this report or financial statements of the Group and of the Company which would render any amount stated in the financial statements misleading.
- (e) At the date of this report, there does not exist:
- (i) any charge on the assets of the Group or of the Company which has arisen since the end of the financial year which secures the liabilities of any other person; or
  - (ii) any contingent liability of the Group or of the Company which has arisen since the end of the financial year.
- (f) In the opinion of the directors:
- (i) no contingent or other liability has become enforceable or is likely to become enforceable within the period of twelve months after the end of the financial year which will or may affect the ability of the Group or of the Company to meet their obligations when they fall due; and
  - (ii) no item, transaction or event of a material and unusual nature has arisen in the interval between the end of the financial year and the date of this report which is likely to affect substantially the results of the operations of the Group or of the Company for the financial year in which this report is made.

### SIGNIFICANT EVENT DURING THE FINANCIAL YEAR AND SUBSEQUENT EVENT

Details of significant event during the financial year and subsequent event are disclosed in Note 38 to the financial statements.

## DIRECTORS' REPORT

(CONT'D)

### AUDITORS

The auditors, Ernst & Young PLT, have expressed their willingness to continue in office.

The total amount paid to or receivable by the auditors as remuneration for their services for the current financial year as auditors of the Group and of the Company are RM321,300 and RM78,800 respectively.

To the extent permitted by law, the Group and the Company has agreed to indemnify its auditors, Ernst & Young PLT, as part of the terms of the audit engagement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young PLT during the financial year.

Signed on behalf of the Board in accordance with a resolution of the directors dated 25 March 2021.

**Dr. Kee Kirk Chin**

**Heng Su-Ling Mae**

# STATEMENT BY DIRECTORS

## PURSUANT TO SECTION 251(2) OF THE COMPANIES ACT 2016

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We, Dr. Kee Kirk Chin and Heng Su-Ling Mae, being two of the directors of Apex Healthcare Berhad, do hereby state that, in the opinion of the directors, the accompanying financial statements set out on pages 66 to 153 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020 and of their financial performance and cash flows for the financial year then ended.

Signed on behalf of the Board in accordance with a resolution of the directors dated 25 March 2021.

**Dr. Kee Kirk Chin**

**Heng Su-Ling Mae**

# STATUTORY DECLARATION

## PURSUANT TO SECTION 251(1)(B) OF THE COMPANIES ACT 2016

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I, Chiew Woon Wui, being the officer primarily responsible for the financial management of Apex Healthcare Berhad, do solemnly and sincerely declare that the accompanying financial statements set out on pages 66 to 153 are in my opinion correct, and I make this solemn declaration conscientiously believing the same to be true and by virtue of the provisions of the Statutory Declarations Act, 1960.

Subscribed and solemnly declared by  
the abovenamed Chiew Woon Wui  
at Melaka in Malaysia  
on 25 March 2021

**Chiew Woon Wui**  
**MIA 20586**

Before me,  
Shahrizah Binti Yahya (No. M084)  
Commissioner for Oaths

# INDEPENDENT AUDITORS' REPORT

## TO THE MEMBERS OF APEX HEALTHCARE BERHAD (INCORPORATED IN MALAYSIA)

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### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### *Opinion*

We have audited the financial statements of Apex Healthcare Berhad, which comprise the statements of financial position as at 31 December 2020 of the Group and of the Company, and statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and of the Company for the financial year then ended, and notes to the financial statements, including a summary of significant accounting policies, as set out on pages 66 to 153.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020, and of their financial performance and their cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia.

#### *Basis for opinion*

We conducted our audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing. Our responsibilities under those standards are further described in the *Auditors' responsibilities for the audit of the financial statements* section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Independence and other ethical responsibilities*

We are independent of the Company in accordance with the By-Laws (on Professional Ethics, Conduct and Practice) of the Malaysian Institute of Accountants ("By-Laws") and the International Code of Ethics for Professional Accountants (including International Independence Standards) ("IESBA Code"), and we have fulfilled our other ethical responsibilities in accordance with the By-Laws and the IESBA Code.

#### *Key audit matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the Group and of the Company for the current year. We have determined that there are no key audit matters to communicate in our report on the financial statements of the Company. The key audit matters for the audit of the financial statements of the Group are described below. These matters were addressed in the context of our audit of the financial statements of the Group and of the Company as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditors' responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis of our audit opinion on the accompanying financial statements.

#### **Inventory - Costing of manufactured goods and write-down of inventories**

*(Refer Note 22 – Inventories, 2.14 Summary of significant accounting policies: Inventories, and 3.2(b) Key sources of estimation uncertainty: Write down of inventories)*



# INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF APEX HEALTHCARE BERHAD  
(INCORPORATED IN MALAYSIA) (CONT'D)

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (Cont'd)

*Key audit matters (Cont'd)*

### **Inventory - Costing of manufactured goods and write-down of inventories (Cont'd)**

As at the reporting date, the Group held an inventory balance of RM92 million, which represents 23% of current assets of the Group, as disclosed in Note 22 of the financial statements. The Group's raw materials and pharmaceutical products held for resale are measured using a weighted average basis based on purchased cost. The finished goods and work in progress are measured using standard costing which includes cost of direct materials, labour and a proportion of manufacturing overheads based on normal operating capacity which involves element of estimation in allocation of the manufacturing overheads. Write-down of inventories is assessed at year-end by management and judgements are involved in estimating the net realizable value ("NRV") of these inventories using sales forecasts. We considered this to be a key audit matter given the magnitude of the inventory balance and level of judgements involved in determining the cost and NRV of inventories.

As part of our audit procedures, we:

- Obtained an understanding of management's process in the application of the weighted average cost to the Group's raw material and pharmaceutical products held for resale;
- On a sampling basis, agreed the costs of raw materials and pharmaceutical products for resale to purchase invoices and reperformed the computation of the weighted average cost basis;
- Obtained an understanding of management's process in the application of the standard costing, including the allocation of manufacturing overheads to the Group's finished goods and work in progress;
- On a sampling basis, tested the allocation of costs of raw materials, labour costs, and manufacturing overhead to the respective products of finished goods and work in progress which are measured using standard cost, reperformed the computation of the elements which made up the standard cost and compared the standard cost against the actual cost and inquired with management on variances noted;
- Obtained an understanding of management's process in the write-down of inventories based on the Group's policy; and
- On a sampling basis, tested the NRV to the sale invoices of these inventories after the reporting date.

### **Trade Receivables – Impairment of trade receivables**

*(Refer Note 21 – Trade receivables, Note 2.15 Summary of significant accounting policies: Financial assets, Note 3.2(a) Impairment of financial assets at amortised cost and Note 34(c) – Credit risk)*

As at the reporting date, trade receivables of the Group amounted to RM122 million, which represents 31% of the current assets of the Group, as disclosed in Note 21 to the financial statements.

## INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF APEX HEALTHCARE BERHAD  
(INCORPORATED IN MALAYSIA) (CONT'D)

### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (Cont'd)

#### *Key audit matters (Cont'd)*

#### **Trade Receivables – Impairment of trade receivables (Cont'd)**

The valuation of trade receivables requires management judgement due to the credit risks associated with each individual trade receivable and the existing and future economic environment. Management assesses the recoverability of trade receivables by reviewing customers' aging profile, credit history, historical credit loss experience and status of subsequent settlement, and determines whether an impairment provision is required. *MFRS 9 Financial Instruments* requires management to perform an impairment assessment of trade receivables using a simplified Expected Credit Loss ("ECL") model. Under the simplified ECL model, credit losses are required to be recognised earlier, of which significant judgements and estimations were made by management to form expectations of the Group's customers' credit risk, lifetime expected credit losses, and other forward-looking estimates. Due to the significant degree of judgement and estimations involved in assessing the impairment of trade receivables and the significance of the trade receivables balance, we considered this as a key area of audit focus.

Our audit procedures include, amongst others, the following:

- Obtained an understanding of the Group's credit control procedures and assessing the design, implementation and operating effectiveness of key internal controls over granting of credit to customers;
- On a sampling basis, sent confirmations and reviewed for the subsequent collectability by way of obtaining evidence of subsequent receipts from the trade receivables;
- Obtained and reviewed management's assumptions used to calculate the trade receivables impairment under the simplified ECL model by reviewing historical collection trends of receivables in arriving at the actual loss and evaluating the appropriateness of the forward-looking estimates in arriving at the loss rates; and
- Assessed the adequacy of the Group's disclosures on trade receivables in accordance with *MFRS 7 Financial Instruments: Disclosures* in the financial statements.

#### *Information other than the financial statements and auditors' report thereon*

The directors of the Company are responsible for the other information. The other information comprises the Group's 2020 Annual Report, but does not include the financial statements of the Group and of the Company and our auditors' report thereon, which we obtained prior to the date of this auditors' report, which is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements of the Group and of the Company does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements of the Group and of the Company, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements of the Group and of the Company or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the Group's 2020 Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors of the Company and take appropriate action.

## INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF APEX HEALTHCARE BERHAD  
(INCORPORATED IN MALAYSIA) (CONT'D)

### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (Cont'd)

#### *Responsibilities of the directors for the financial statements*

The directors of the Company are responsible for the preparation of financial statements of the Group and of the Company that give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act 2016 in Malaysia. The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements of the Group and of the Company that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements of the Group and of the Company, the directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

#### *Auditors' responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements of the Group and of the Company as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with approved standards on auditing in Malaysia and International Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements of the Group and of the Company, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements of the Group and of the Company or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group or the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements of the Group and of the Company, including the disclosures, and whether the financial statements of the Group and of the Company represent the underlying transactions and events in a manner that achieves fair presentation.

## INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF APEX HEALTHCARE BERHAD  
(INCORPORATED IN MALAYSIA) (CONT'D)

### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS (Cont'd)

#### *Auditors' responsibilities for the audit of the financial statements (Cont'd)*

As part of an audit in accordance with approved standards on auditing in Malaysia and International Standards on Auditing, we exercise professional judgement and maintain professional scepticism throughout the audit. We also [Cont'd]:

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements of the Group. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the Group and of the Company for the current year and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Other matters

This report is made solely to the members of the Company, as a body, in accordance with Section 266 of the Companies Act 2016 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**Ernst & Young PLT**  
202006000003 (LLP0022760-LCA) & AF 0039  
Chartered Accountants

Kuala Lumpur, Malaysia  
25 March 2021

**Edwin Joseph Francis**  
No. 03370/05/2022 J  
Chartered Accountant

# STATEMENTS OF COMPREHENSIVE INCOME

## FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020

	Note	Group		Company	
		2020 RM	2019 RM	2020 RM	2019 RM
<b>Revenue</b>	4	<b>698,729,097</b>	688,785,909	<b>28,224,216</b>	27,169,600
Cost of sales/services rendered	5	<b>(550,513,827)</b>	(534,107,181)	<b>(2,388,873)</b>	(2,353,667)
<b>Gross profit</b>		<b>148,215,270</b>	154,678,728	<b>25,835,343</b>	24,815,933
Other income	6	<b>9,188,455</b>	6,726,966	<b>1,938,147</b>	1,496,884
Administrative expenses		<b>(27,364,002)</b>	(29,076,753)	<b>(1,162,052)</b>	(2,025,738)
Selling and marketing expenses		<b>(65,926,058)</b>	(69,985,071)	<b>(5,037)</b>	(5,037)
Other expenses		<b>(1,456,124)</b>	(1,726,375)	<b>(132,911)</b>	(105,331)
<b>Operating profit</b>		<b>62,657,541</b>	60,617,495	<b>26,473,490</b>	24,176,711
Finance costs	7	<b>(1,145,066)</b>	(1,584,922)	-	-
Share of after tax results on associate		<b>8,661,908</b>	7,301,797	-	-
<b>Profit before tax</b>	8	<b>70,174,383</b>	66,334,370	<b>26,473,490</b>	24,176,711
Income tax expense	11	<b>(14,163,204)</b>	(13,562,108)	<b>(855,783)</b>	(673,936)
<b>Profit, net of tax</b>		<b>56,011,179</b>	52,772,262	<b>25,617,707</b>	23,502,775
<b>Other comprehensive (loss)/income</b>					
<i>Other comprehensive (loss)/income to be reclassified to profit or loss in subsequent periods, net of tax:</i>					
Foreign currency translation		<b>(6,128)</b>	161,657	-	-
<b>Other comprehensive (loss)/income to be reclassified to profit or loss in subsequent periods, representing total other comprehensive (loss)/income</b>		<b>(6,128)</b>	161,657	-	-
<b>Total comprehensive income for the financial year, net of tax</b>		<b>56,005,051</b>	52,933,919	<b>25,617,707</b>	23,502,775



# STATEMENTS OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020  
(CONT'D)

	Note	Group		Company	
		2020 RM	2019 RM	2020 RM	2019 RM
<b>Profit attributable to:</b>					
Owners of the parent		<b>56,021,701</b>	52,749,891	<b>25,617,707</b>	23,502,775
Non-controlling interest		<b>(10,522)</b>	22,371	-	-
		<b>56,011,179</b>	52,772,262	<b>25,617,707</b>	23,502,775
<b>Total comprehensive income</b>					
<b>attributable to:</b>					
Owners of the parent		<b>56,015,573</b>	52,911,548	<b>25,617,707</b>	23,502,775
Non-controlling interest		<b>(10,522)</b>	22,371	-	-
		<b>56,005,051</b>	52,933,919	<b>25,617,707</b>	23,502,775
<b>Earnings per share attributable</b>					
<b>to owners of the parent</b>					
<b>(sen per share):</b>					
- Basic	12	<b>11.84</b>	11.19		
- Diluted	12	<b>11.80</b>	11.15		

The accompanying accounting policies and explanatory information form an integral part of the financial statements.

# STATEMENTS OF FINANCIAL POSITION

## AS AT 31 DECEMBER 2020

		Group		Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
Assets					
Non-current assets					
Property, plant and equipment	14	170,657,128	170,152,217	89,274	143,994
Investment properties	15	10,588,616	10,654,720	-	-
Intangible assets	16	1,386,241	1,670,573	-	-
Right-of-use assets	17(a)	6,265,563	5,936,037	-	-
Investment in subsidiaries	18	-	-	56,377,941	56,377,941
Investment in an associate	19	33,781,925	25,120,017	7,406,622	7,406,622
Deferred tax assets	20	845,000	685,000	-	-
Trade and other receivables	21	-	-	15,360,000	10,185,000
		223,524,473	214,218,564	79,233,837	74,113,557
Current assets					
Inventories	22	92,065,084	86,505,104	-	-
Trade and other receivables	21	129,343,101	159,362,699	96,821,166	129,660,705
Prepayments		941,619	832,991	21,674	7,406
Tax recoverable		2,070,316	1,833,831	-	-
Derivative financial instruments	23	42,387	23,633	-	-
Short term deposits and investment	24	90,096,029	55,057,963	65,887,339	26,821,141
Cash and bank balances	24	82,832,804	65,331,606	1,111,614	367,152
		397,391,340	368,947,827	163,841,793	156,856,404
Total assets		620,915,813	583,166,391	243,075,630	230,969,961

# STATEMENTS OF FINANCIAL POSITION

AS AT 31 DECEMBER 2020  
(CONT'D)

		Group		Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
Equity and liabilities					
Current liabilities					
Trade and other payables	25	117,659,492	120,056,183	3,213,721	3,472,589
Borrowings	26	21,214,272	5,857,152	-	-
Lease liabilities	17(b)	737,495	961,752	-	-
Derivative financial instruments	23	-	11,946	-	-
Income tax payable		1,503,525	1,399,911	93,334	88,168
		141,114,784	128,286,944	3,307,055	3,560,757
Net current assets		256,276,556	240,660,883	160,534,738	153,295,647
Non-current liabilities					
Borrowings	26	-	18,285,696	-	-
Lease liabilities	17(b)	5,808,356	5,130,332	-	-
Deferred tax liabilities	20	6,027,161	5,934,785	-	-
		11,835,517	29,350,813	-	-
Total liabilities		152,950,301	157,637,757	3,307,055	3,560,757
Net assets		467,965,512	425,528,634	239,768,575	227,409,204
Equity attributable to owners of the parent					
Share capital	27	125,254,504	120,835,621	125,254,504	120,835,621
Other reserves	28	11,768,471	11,914,764	1,233,190	1,373,355
Retained earnings	29	330,807,328	292,312,518	113,280,881	105,200,228
		467,830,303	425,062,903	239,768,575	227,409,204
Non-controlling interest		135,209	465,731	-	-
Total equity		467,965,512	425,528,634	239,768,575	227,409,204
Total equity and liabilities		620,915,813	583,166,391	243,075,630	230,969,961

The accompanying accounting policies and explanatory information form an integral part of the financial statements.

# STATEMENTS OF CHANGES IN EQUITY

## FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020

		Equity attributable to owners of the parent	Share capital (Note 27)	Share option reserve (Note 28)	Foreign currency translation reserve (Note 28)	Retained earnings (Note 29)	Non-controlling interest
	RM	RM	RM	RM	RM	RM	RM
<b>Group</b>							
<b>At 1 January 2020</b>	425,528,634	425,062,903	120,835,621	1,373,355	10,541,409	292,312,518	465,731
Profit, net of tax	56,011,179	56,021,701	-	-	-	56,021,701	(10,522)
Other comprehensive loss	(6,128)	(6,128)	-	-	(6,128)	-	-
Total comprehensive income	56,005,051	56,015,573	-	-	(6,128)	56,021,701	(10,522)
Share-based payment transactions							
- Issuance of shares pursuant to ESOS	3,572,500	3,572,500	3,572,500	-	-	-	-
- Share options granted	716,381	716,381	-	716,381	-	-	-
- Share options exercised	-	-	846,383	(846,383)	-	-	-
- Share options expired transfer to retained earnings	-	-	-	(10,163)	-	10,163	-
	4,288,881	4,288,881	4,418,883	(140,165)	-	10,163	-
<b>Transaction with owners</b>							
Dividends on ordinary shares, representing total transactions with owners	(17,857,054)	(17,537,054)	-	-	-	(17,537,054)	(320,000)
<b>At 31 December 2020</b>	467,965,512	467,830,303	125,254,504	1,233,190	10,535,281	330,807,328	135,209

# STATEMENTS OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020  
(CONT'D)

		Attributable to owners of the parent				Distributable			
		Equity attributable to owners of the parent	Share capital (Note 27)	Share option reserve (Note 28)	Foreign currency translation reserve (Note 28)	Retained earnings (Note 29)	Non-controlling interest		
	RM	RM	RM	RM	RM	RM	RM	RM	RM
<b>Group</b>									
<b>At 1 January 2019</b>	386,461,061	385,993,701	118,806,493	1,014,771	10,379,752	255,792,685	467,360		
Profit, net of tax	52,772,262	52,749,891	-	-	-	52,749,891	22,371		
Other comprehensive income	161,657	161,657	-	-	161,657	-	-		
Total comprehensive income	52,933,919	52,911,548	-	-	161,657	52,749,891	22,371		
Share-based payment transactions									
- Issuance of shares pursuant to ESOS	1,633,200	1,633,200	1,633,200	-	-	-	-		
- Share options granted	787,252	787,252	-	787,252	-	-	-		
- Share options exercised	-	-	395,928	(395,928)	-	-	-		
- Share options expired transfer to retained earnings	-	-	-	(32,740)	-	32,740	-		
	2,420,452	2,420,452	2,029,128	358,584	-	32,740	-		
<b>Transaction with owners</b>									
Dividends on ordinary shares, representing total transactions with owners	(16,286,798)	(16,262,798)	-	-	-	(16,262,798)	(24,000)		
<b>At 31 December 2019</b>	425,528,634	425,062,903	120,835,621	1,373,355	10,541,409	292,312,518	465,731		



# STATEMENTS OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020  
(CONT'D)

			Non- distributable share option reserve (Note 28) RM	Distributable Retained earnings (Note 29) RM	Equity, total RM
Note	Share capital (Note 27) RM				
<b>Company</b>					
<b>At 1 January 2020</b>	<b>120,835,621</b>		<b>1,373,355</b>	<b>105,200,228</b>	<b>227,409,204</b>
Profit, net of tax, representing total comprehensive income	-		-	<b>25,617,707</b>	<b>25,617,707</b>
Issuance of shares pursuant to ESOS	<b>3,572,500</b>		-	-	<b>3,572,500</b>
Share-based payment transactions					
- Share options granted	-		<b>716,381</b>	-	<b>716,381</b>
- Share options exercised	<b>846,383</b>		<b>(846,383)</b>	-	-
- Share options expired	-		<b>(10,163)</b>	-	<b>(10,163)</b>
<b>Transaction with owners</b>					
Dividends on ordinary shares, representing total transactions with owners		13	-	<b>(17,537,054)</b>	<b>(17,537,054)</b>
<b>At 31 December 2020</b>	<b>125,254,504</b>		<b>1,233,190</b>	<b>113,280,881</b>	<b>239,768,575</b>
<b>At 1 January 2019</b>					
	118,806,493		1,014,771	97,960,251	217,781,515
Profit, net of tax, representing total comprehensive income	-		-	23,502,775	23,502,775
Issuance of shares pursuant to ESOS	1,633,200		-	-	1,633,200
Share-based payment transactions					
- Share options granted	-		787,252	-	787,252
- Share options exercised	395,928		(395,928)	-	-
- Share options expired	-		(32,740)	-	(32,740)
<b>Transaction with owners</b>					
Dividends on ordinary shares, representing total transactions with owners		13	-	<b>(16,262,798)</b>	<b>(16,262,798)</b>
<b>At 31 December 2019</b>	<b>120,835,621</b>		<b>1,373,355</b>	<b>105,200,228</b>	<b>227,409,204</b>

The accompanying accounting policies and explanatory information form an integral part of the financial statements.

# STATEMENTS OF CASH FLOWS

## FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020

	Note	Group		Company	
		2020 RM	2019 RM	2020 RM	2019 RM
<b>Operating activities</b>					
Profit before tax		<b>70,174,383</b>	66,334,370	<b>26,473,490</b>	24,176,711
<u>Adjustments for:</u>					
Property, plant and equipment					
- depreciation	8	<b>15,145,698</b>	14,543,978	<b>82,706</b>	90,596
- written off	8	<b>19,758</b>	55,732	<b>3</b>	6
Depreciation of investment properties	8	<b>59,994</b>	59,994	-	-
Depreciation of right-of-use assets	8	<b>932,743</b>	1,058,196	-	-
Intangible assets					
- amortisation	8	<b>311,329</b>	361,657	-	-
- written off	8	<b>3</b>	-	-	-
Gain on disposal of property, plant and equipment	6	<b>(182,965)</b>	(371,784)	-	-
Interest expense on:					
- bank borrowings	7	<b>747,177</b>	1,158,837	-	-
- lease liabilities	7	<b>397,889</b>	426,085	-	-
Interest income on:					
- advances to subsidiaries	6	-	-	<b>(1,231,048)</b>	(494,400)
- loan to an associate and subsidiary of an associate	6	<b>(123,856)</b>	(373,780)	<b>(123,856)</b>	(373,780)
- short term deposits and investment	6	<b>(1,664,423)</b>	(1,774,291)	<b>(581,184)</b>	(626,712)
Dividend income	4	-	-	<b>(24,020,000)</b>	(23,020,000)
Net fair value (gain)/loss on derivative financial instruments	8	<b>(30,700)</b>	49,472	-	-
Share options granted	9	<b>716,381</b>	787,252	<b>115,003</b>	119,898
Total adjustments carried forward		<b>16,329,028</b>	15,981,348	<b>(25,758,376)</b>	(24,304,392)

# STATEMENTS OF CASH FLOWS

FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020  
(CONT'D)

		Group		Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
Operating activities (Cont'd)					
Total adjustments brought forward		16,329,028	15,981,348	(25,758,376)	(24,304,392)
Share of results in an associate		(8,661,908)	(7,301,797)	-	-
Expected credit losses on					
trade receivables	8	1,409,728	689,283	-	-
Bad debts written off	8	188,365	1,130,474	-	-
Reversal of expected credit losses					
on trade receivables	8	(734,608)	(705,283)	-	-
Inventories written off	8	81,810	1,284,595	-	-
Inventories written down	8	1,145,155	1,289,384	-	-
Reversal of inventories written down	8	(635,653)	(646,094)	-	-
Net unrealised foreign exchange loss	8	206,072	151,536	-	-
Total adjustments		9,327,989	11,873,446	(25,758,376)	(24,304,392)
Operating cash in/(out)flows before changes in working capital					
		79,502,372	78,207,816	715,114	(127,681)
Changes in working capital					
Inventories		(6,151,292)	(5,327,157)	-	-
Trade and other receivables		25,130,624	(1,373,407)	(28,057)	(17,696)
Subsidiaries		-	-	24,481,438	(4,300,710)
Associate		3,774,052	4,772,880	3,774,052	4,772,880
Trade and other payables		(2,404,296)	2,404,411	(244,815)	(80,746)
Total changes in working capital		20,349,088	476,727	27,982,618	373,728
Cash flows generated from operations					
		99,851,460	78,684,543	28,697,732	246,047
Taxes paid		(14,363,699)	(10,384,472)	(850,617)	(257,109)
Dividends received	4	-	-	24,020,000	23,020,000
Net cash flows generated from operating activities					
		85,487,761	68,300,071	51,867,115	23,008,938

**STATEMENTS OF CASH FLOWS**  
FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020  
(CONT'D)

		Group		Company	
	Note	2020 RM	2019 RM	2020 RM	2019 RM
<b>Investing activities</b>					
Purchase of plant and equipment	14	(15,827,449)	(14,467,417)	(27,989)	(40,381)
Purchase of investment properties	15	-	(911,827)	-	-
Purchase of intangible assets	16	(27,000)	(255,024)	-	-
Proceeds from disposal of plant and equipment		292,797	423,181	-	-
Dividend paid to non-controlling interests		(320,000)	(24,000)	-	-
Interest received		1,788,279	2,148,071	1,936,088	1,494,892
Net changes in short term deposits and investment		(37,398,794)	(31,991,669)	(39,066,198)	(9,914,847)
<b>Net cash flows used in investing activities</b>		<b>(51,492,167)</b>	<b>(45,078,685)</b>	<b>(37,158,099)</b>	<b>(8,460,336)</b>
<b>Financing activities</b>					
Proceeds from issuance of shares		3,572,500	1,633,200	3,572,500	1,633,200
Repayment of term loans		(2,928,576)	(5,750,602)	-	-
Dividends paid	13	(17,537,054)	(16,262,798)	(17,537,054)	(16,262,798)
Interest paid		(747,177)	(1,158,837)	-	-
Government grant received		-	6,771,000	-	-
Payment of lease liabilities	17	(1,206,391)	(1,328,234)	-	-
<b>Net cash flows used in financing activities</b>		<b>(18,846,698)</b>	<b>(16,096,271)</b>	<b>(13,964,554)</b>	<b>(14,629,598)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>15,148,896</b>	<b>7,125,115</b>	<b>744,462</b>	<b>(80,996)</b>
Effect of exchange rate changes on cash and cash equivalents		(8,426)	119,788	-	-
<b>Cash and cash equivalents at 1 January</b>		<b>71,491,606</b>	<b>64,246,703</b>	<b>367,152</b>	<b>448,148</b>
<b>Cash and cash equivalents at 31 December</b>	24	<b>86,632,076</b>	<b>71,491,606</b>	<b>1,111,614</b>	<b>367,152</b>

The accompanying accounting policies and explanatory information form an integral part of the financial statements.

# NOTES TO THE FINANCIAL STATEMENTS

## FOR THE FINANCIAL YEAR ENDED 31 DECEMBER 2020

### 1. CORPORATE INFORMATION

Apex Healthcare Berhad ("the Company") is a public limited liability company incorporated and domiciled in Malaysia, and is listed on the Main Market of Bursa Malaysia Securities Berhad. The registered office of the Company is located at 1-5, Jalan TTC 1, Cheng Industrial Estate, 75250 Melaka.

The principal activities of the Company are investment holding and provision of management services.

There have been no significant changes in the nature of these principal activities during the financial year.

Related companies refer to companies within the Apex Healthcare Berhad group.

The financial statements for the financial year ended 31 December 2020 were authorised for issue by the Board of Directors in accordance with a resolution of the directors on 25 March 2021.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

The financial statements of the Group and of the Company have been prepared in accordance with Malaysian Financial Reporting Standards ("MFRS") as issued by Malaysian Accounting Standards Board, International Financial Reporting standards as issued by the International Accounting Standards Board, and the requirements of the Companies Act 2016 in Malaysia.

The financial statements have been prepared on a historical cost basis unless otherwise indicated in the accounting policies below.

The financial statements are presented in Ringgit Malaysia ("RM") except when otherwise indicated.

#### 2.2 Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year except as follows:

On 1 January 2020, the Group and the Company adopted the following revised conceptual framework and amended MFRSs mandatory for annual financial periods beginning on or after 1 January 2020.

Description	Effective for annual periods beginning on or after
Revised Conceptual Framework for Financial Reporting	1 January 2020
Amendments to MFRS 3: Definition of a Business	1 January 2020
Amendments to MFRS 101 and MFRS 108: Definition of Material	1 January 2020
Amendments to MFRS 9, MFRS 139 and MFRS 7: Interest Rate Benchmark Reform	1 January 2020

The adoption of the above revised conceptual framework and amended MFRSs did not have any material effect on the financial statements of the Group and of the Company.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.3 Standards issued but not yet effective

The new and amended standards that are issued but not yet effective up to the date of issuance of the Group's and the Company's financial statements are disclosed below. The Group and the Company intend to adopt these standards, if applicable, when they become effective.

Description	Effective for annual periods beginning on or after
Amendment to MFRS 16 Leases: Covid-19-Related Rent Concessions	1 June 2020
Amendments to MFRS 9, MFRS 139, MFRS 7, MFRS 4 and MFRS 16: Interest Rate Benchmark Reform - Phase 2	1 January 2021
Amendments to MFRS 3: Reference to the Conceptual Framework	1 January 2022
Amendments to MFRS 116: Property, Plant and Equipment (Proceeds before Intended Use)	1 January 2022
Amendments to MFRS 137: Onerous Contracts (Costs of Fulfilling a Contract)	1 January 2022
Annual Improvement to MFRS Standards 2018 - 2020 Cycle	1 January 2022
MFRS 17 Insurance Contracts	1 January 2023
Amendments to MFR 101: Classification of Liabilities as Current or Non-current	1 January 2023
Amendments to MFRS 10 and MFRS 128: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture	Deferred

The directors expect that the adoption of the above new and amended standards will not have material impact on the financial statements in the period of initial application.

#### 2.4 Subsidiary companies and basis of consolidation

##### (a) Subsidiaries

Subsidiaries are entities over which the Group has the ability to control the financial and operating policies so as to obtain benefits from their activities.

In the Company's separate financial statements, investments in subsidiaries are stated at cost less impairment losses. On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is included in profit or loss.

##### (b) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Group and its subsidiaries as at 31 December 2020. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- (i) Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- (ii) Exposure, or rights, to variable returns from its involvement with the investee; and
- (iii) The ability to use its power over the investee to affect its returns.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.4 Subsidiary companies and basis of consolidation (Cont'd)

##### (b) Basis of consolidation (Cont'd)

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (i) The contractual arrangement with the other vote holders of the investee;
- (ii) Rights arising from other contractual arrangements; and
- (iii) The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the financial year are included in the statements of financial position and statements of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income ("OCI") are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary,

- (i) Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- (ii) Derecognises the carrying amount of any non-controlling interests;
- (iii) Derecognises the cumulative translation differences recorded in equity;
- (iv) Recognises the fair value of the consideration received;
- (v) Recognises the fair value of any investment retained; and
- (vi) Recognises any surplus or deficit in profit or loss.

Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.4 Subsidiary companies and basis of consolidation (Cont'd)

##### (c) Transactions with non-controlling interests

Non-controlling interests represent the portion of profit or loss and net assets in subsidiaries not held by the Group and are presented separately in profit or loss of the Group and within equity in the consolidated statements of financial position, separately from parent shareholders' equity. Transactions with non-controlling interests are accounted for using the entity concept method, whereby, transactions with non-controlling interests are accounted for as transactions with owners. On acquisition of non-controlling interests, the difference between the consideration and book value of the share of the net assets acquired is recognised directly in equity. Gain or loss on disposal to non-controlling interests is recognised directly in equity.

#### 2.5 Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity. Contingent consideration classified as an asset or liability that is financial instrument and within the scope of *MFRS 9 Financial Instruments*, is measured at fair value with the changes in fair value recognised in the profit or loss in accordance with *MFRS 9 Financial Instruments*. Other contingent consideration that is not within the scope of *MFRS 9 Financial Instruments* is measured at fair value at each reporting date with changes in fair value recognised in profit or loss.

Subsidiaries are consolidated using the acquisition method of accounting except for certain subsidiaries, as disclosed in Note 18, which were acquired prior to 1 January 2002 using the merger method of accounting. These subsidiaries continue to be accounted for using the merger method of accounting.

Under the merger method of accounting, the results of the subsidiaries are presented as if the companies had been combined throughout the current and previous financial years. Any difference between the consideration paid and the share capital of the acquired subsidiary is reflected within equity as merger reserve. The merger reserve has been subsequently set off against retained earnings.

## NOTES TO THE FINANCIAL STATEMENTS

### (CONT'D)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### 2.5 Business combinations and goodwill (Cont'd)

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest) and any previous interest held over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assess whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of the net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to a cash-generating unit ("CGU") and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed of in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

### 2.6 Fair value measurement

The Group measures financial instruments such as derivatives at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability; or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group would use, if any, valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.6 Fair value measurement (Cont'd)

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1	Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
Level 2	Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; or
Level 3	Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group's management determines the policies and procedures for both recurring fair value measurement, such as derivative financial instruments.

External valuers are involved for valuation of significant assets, such as properties and significant liabilities, such as contingent consideration. Selection criteria of external valuers include market knowledge, reputation, independence and whether professional standards are maintained. The management decides, after discussions with the Group's external valuers, which valuation techniques and inputs to use for each case.

At each reporting date, the management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, the management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The management, in conjunction with the Group's external valuers, also compares the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 2.7 Current versus non-current classification

The Group and the Company present assets and liabilities in statement of financial position based on current/non-current classification. An asset is current when it is:

- (i) Expected to be realised or intended to be sold or consumed in normal operating cycle;
- (ii) Held primarily for the purpose of trading;

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.7 Current versus non-current classification (Cont'd)

The Group and the Company present assets and liabilities in statement of financial position based on current/non-current classification. An asset is current when it is (Cont'd):

- (iii) Expected to be realised within twelve months after the reporting period; or
- (iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- (i) It is expected to be settled in normal operating cycle;
- (ii) It is held primarily for the purpose of trading;
- (iii) It is due to be settled within twelve months after the reporting period; or
- (iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group and the Company classify all other liabilities as non-current. Deferred tax assets and liabilities are classified as non-current assets and liabilities.

#### 2.8 Foreign currencies

##### (a) Functional and presentation currency

The individual financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The consolidated financial statements are presented in Ringgit Malaysia ("RM"), which is also the Company's functional currency.

##### (b) Foreign currency transactions and balances

Transactions in foreign currencies are measured in the respective functional currencies of the Company and its subsidiaries and are recorded on initial recognition in the functional currencies at exchange rates approximating those ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the rate of exchange ruling at the reporting date.

Non-monetary items denominated in foreign currencies that are measured at historical cost are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items denominated in foreign currencies measured at fair value are translated using the exchange rates at the date when the fair value was determined.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.8 Foreign currencies (Cont'd)

##### (b) Foreign currency transactions and balances (Cont'd)

Exchange differences arising on the settlement of monetary items or on translating monetary items at the reporting date are recognised in profit or loss except for exchange differences arising on monetary items that form part of the Group's net investment in foreign operations, which are recognised initially in other comprehensive income and accumulated under foreign currency translation reserve in equity. The foreign currency translation reserve is reclassified from equity to profit or loss of the Group on disposal of the foreign operation. Tax charges and credits attributable to exchange differences on these monetary items are also recorded in other comprehensive income.

Exchange differences arising on the translation of non-monetary items carried at fair value are included in profit or loss for the period except for the differences arising on the translation of non-monetary items in respect of which gains and losses are recognised directly in equity. Exchange differences arising from such non-monetary items are also recognised directly in equity.

##### (c) Foreign operations

The assets and liabilities of foreign operations are translated into RM at the rate of exchange ruling at the reporting date and income and expenses are translated at exchange rates at the dates of the transactions. The exchange differences arising on the translation are taken directly to other comprehensive income. On disposal of a foreign operation, the cumulative amount recognised in other comprehensive income and accumulated in equity under foreign currency translation reserve relating to that particular foreign operation is recognised in the profit or loss.

Goodwill and fair value adjustments arising on the acquisition of foreign operations are treated as assets and liabilities of the foreign operations and are recorded in the functional currency of the foreign operations and translated at the closing rate at the reporting date.

#### 2.9 Property, plant and equipment

All items of property, plant and equipment are initially recorded at cost. The cost of an item of property, plant and equipment is recognised as an asset if, and only if, it is probable that future economic benefits associated with the item will flow to the Group and the Company and the cost of the item can be measured reliably.

Subsequent to recognition, property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses. When significant parts of property, plant and equipment are required to be replaced in intervals, the Group and the Company recognise such parts as individual assets with specific useful lives and depreciation, respectively. Likewise, when a major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognised in profit or loss as incurred. Freehold land is measured at cost less any accumulated impairment losses.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.9 Property, plant and equipment (Cont'd)

Freehold land has an unlimited useful life and therefore is not depreciated. Leasehold land are depreciated over the period of their respective lease term. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets, at the annual rates stated below:

Leasehold land	32 - 82 years
Buildings	2 - 3%
Plant, machinery and factory equipment	10 - 15%
Furniture, fittings and equipment	10 - 33 1/3%
Motor vehicles	20%
Renovation	10 - 20%

Capital-in-progress included in property, plant and equipment are not depreciated as these assets are not yet available for use.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

The residual values, useful life and depreciation method are reviewed at each financial year-end, and adjusted prospectively, if appropriate.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on derecognition of the asset is included in the profit or loss in the year the asset is derecognised.

#### 2.10 Investment Properties

Investment properties are initially measured at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and any accumulated impairment losses. All other repair and maintenance costs are recognised in profit or loss as incurred. The investment properties are depreciated in accordance with that for property, plant and equipment as described in Note 2.9.

Investment properties are derecognised when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property is recognised in profit or loss in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use. Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purpose.

Investment properties under construction included in investment properties are measured at cost and are not depreciated as these assets are not yet available for use.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.11 Intangible assets

Intangible assets acquired separately are measured initially at cost. The cost of intangible assets acquired in a business combination is their fair values as at the date of acquisition. Following initial recognition, intangible assets are measured at cost less any accumulated amortisation and accumulated impairment losses.

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite useful lives are amortised over the estimated useful lives and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortisation period and the amortisation method are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in profit or loss, in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives or not yet available for use are not amortised, but are tested for impairment annually either individually or at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is derecognised.

##### (a) Research and development cost

All research costs are recognised in the profit or loss as incurred.

##### (b) Trademark

Trademark was acquired through business combinations. The useful life of trademark is estimated to be indefinite because based on the current market share of the trademark, management believes there is no foreseeable limit to the period over which the trademark are expected to generate net cash flows to the Group. Trademark is stated at cost less any impairment losses. They are not amortised but tested for impairment annually or more frequently when indicators of impairment are identified.

##### (c) Computer software

Software costs, considered to have finite useful lives, are stated at cost less any impairment losses and amortised using the straight-line basis over the commercial lives of the underlying products not exceeding 5 years. Impairment is assessed whenever there is an indication of impairment and the amortisation period and method are also reviewed at least at each reporting date.

## NOTES TO THE FINANCIAL STATEMENTS

### (CONT'D)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### 2.12 Impairment of non-financial assets

The Group and the Company assess at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when an annual impairment assessment for an asset is required, the Group and the Company make an estimate of the asset's recoverable amount.

An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value-in-use. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units ("CGU")).

In assessing value-in-use, the estimated future cash flows expected to be generated by the asset are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is written down to its recoverable amount. Impairment losses recognised in respect of a CGU or groups of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to those units or groups of units and then, to reduce the carrying amount of the other assets in the unit or groups of units on a pro-rata basis.

Impairment losses including impairment on inventories, are recognised in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. A previously recognised impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increase cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised previously. Such reversal is recognised in profit or loss. Impairment loss on goodwill is not reversed in a subsequent period.

### 2.13 Investment in an associate

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

The Group's investment in its associate is accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is not tested for impairment individually.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.13 Investment in an associate (Cont'd)

The statement of profit or loss reflects the Group's share of the results of operations of the associate. Any change in other comprehensive income of those investees is presented as part of the Group's other comprehensive income. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate is eliminated to the extent of the interest in the associate.

The aggregate of the Group's share of profit or loss of an associate is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and non-controlling interests in the subsidiaries of the associate.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and then recognises the loss as 'Share of profit of an associate' in the profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

In the Company's separate financial statements, investments in associates are accounted for at cost less impairment losses. On disposal of such investments, the difference between net disposal proceeds and their carrying amounts is included in profit or loss.

#### 2.14 Inventories

Inventories are valued at the lower of cost and net realisable value. Costs incurred in bringing each product to its present location and condition are accounted for, as follows:

##### (a) Raw materials

Purchase cost on a weighted average basis.

##### (b) Finished goods and work in progress

Cost of direct materials and labour and a proportion of manufacturing overheads based on the normal operating capacity, but excluding borrowing costs.

##### (c) Pharmaceutical products held for resale

Purchase cost on a weighted average basis.

## NOTES TO THE FINANCIAL STATEMENTS

### (CONT'D)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

### 2.14 Inventories (Cont'd)

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

### 2.15 Financial assets

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### (a) Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income ("OCI"), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under MFRS 15.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's and the Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### (b) Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.15 Financial assets (Cont'd)

##### (b) Subsequent measurement (Cont'd)

The Group and the Company have no financial assets carried at fair value through OCI, for both debt and equity instruments.

##### (i) Financial assets at amortised cost (debt instruments)

The Group and the Company measure financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest rate ("EIR") method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

The Group's and the Company's financial assets at amortised cost includes trade receivables and other receivables included under other non-current financial assets.

##### (ii) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model. Notwithstanding the criteria for debt instruments to be classified at amortised cost or at fair value through OCI, as described above, debt instruments may be designated at fair value through profit or loss on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

Financial assets at fair value through profit or loss are carried in the statement of financial position at fair value with net changes in fair value recognised in the profit or loss.

This category includes derivative instruments and listed equity investments which the Group and the Company had not irrevocably elected to classify at fair value through OCI. Dividends on listed equity investments are also recognised as other income in the profit or loss when the right of payment has been established.

Financial assets at fair value through profit or loss could be presented as current or non-current. Financial assets that is held primarily for trading purposes are presented as current whereas financial assets that is not held primarily for trading purposes are presented as current or non-current based on the settlement date.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.15 Financial assets (Cont'd)

##### (c) Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised when:

- The rights to receive cash flows from the asset have expired; or
- The Group and the Company have transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group and the Company have transferred substantially all the risks and rewards of the asset, or (b) the Group and the Company have neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group and the Company have transferred its rights to receive cash flows from an asset or have entered into a pass-through arrangement, they evaluate if, and to what extent, they have retained the risks and rewards of ownership. When they have neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group and the Company continue to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group and the Company also recognise an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group and the Company have retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group and the Company could be required to repay.

#### 2.16 Impairment of financial assets

The Group and the Company recognise an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group and the Company expect to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months ("a 12-month ECL"). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default ("a lifetime ECL").

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience. The Group considers forward-looking factors do not have significant impact to its credit risk given the nature of its industry and the amount of ECLs is insensitive to changes to forecast economic conditions.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.16 Impairment of financial assets (Cont'd)

The Group and the Company consider a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group and the Company may also consider a financial asset to be in default when internal or external information indicates that the Group and the Company are unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group and the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### 2.17 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and at banks and short term deposits and investment with a maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. These also include bank overdrafts that form an integral part of the Group's and of the Company's cash management.

#### 2.18 Provisions

Provisions are recognised when the Group or the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of economic resources will be required to settle the obligation and the amount of the obligation can be estimated reliably. When the Group or the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in profit or loss, net of any reimbursement.

Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of economic resources will be required to settle the obligation, the provision is reversed. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance costs.

#### 2.19 Financial liabilities

##### (a) Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's and the Company's financial liabilities include lease liabilities, trade and other payables and loans and borrowings.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.19 Financial liabilities (Cont'd)

##### (b) Subsequent measurement

For purposes of subsequent measurement, financial liabilities are classified in two categories:

- Financial liabilities at fair value through profit or loss
- Financial liabilities at amortised cost

##### Financial liabilities at amortised cost

After initial recognition, lease liabilities, trade and other payables and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

This category generally applies to lease liabilities, trade and other payables and borrowings as further disclosed in Notes 17(b), 25 and 26 respectively.

The other category of financial liabilities is not applicable to the Group and the Company.

##### (c) Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the profit or loss.

##### (d) Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

#### 2.20 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset. All other borrowing costs are expensed in the period in which they occur. Borrowing costs consist of interest and other costs that the Group and the Company have incurred in connection with the borrowing of funds.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.21 Employee benefits

##### (a) Short term benefits

Wages, salaries, bonuses and social security contributions are recognised as an expense in the financial year in which the associated services are rendered by employees. Short term accumulating compensated absences such as paid annual leave are recognised when services are rendered by employees that increase their entitlement to future compensated absences. Short term non-accumulating compensated absences such as sick leave are recognised when the absences occur.

##### (b) Defined contribution plans

The Group and the Company participate in the national pension schemes as defined by the laws of the countries in which it has operations. The Malaysian companies in the Group make contributions to the Employees Provident Fund ("EPF") in Malaysia, a defined contribution pension scheme. The Group's foreign subsidiaries in the Republic of Singapore make contributions to their country's Central Provident Fund ("CPF"). Contributions to defined contribution pension schemes are recognised as an expense in the period in which the related service is performed.

##### (c) Share options plan

Executives of the Group and the Company receive remuneration in the form of share options as consideration for services rendered. The cost of these equity-settled transactions with executives is measured by reference to the fair value of the options at the date on which the options are granted. This cost is recognised in profit or loss, with a corresponding increase in the share option reserve over the vesting period. The cumulative expense recognised at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's and the Company's best estimate of the number of options that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in cumulative expense recognised at the beginning and end of that period.

No expense is recognised for options that do not ultimately vest, except for options where vesting is conditional upon a market or non-vesting condition, which are treated as vested irrespective of whether or not the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied. The share option reserve is transferred to retained earnings upon expiry of the share options. When the options are exercised, the share option reserve is transferred to share capital if new shares are issued, or to treasury shares if the options are satisfied by the reissuance of treasury shares.

#### 2.22 Non-current assets held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition subject only to terms that are usual and customary.

Non-current assets held for sale are measured at the lower of their carrying amount and fair value less costs to sell.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.23 Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### (a) Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### (i) Right-of-use assets

The Group recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets as follow:

Office premises	3 - 6 years
Office equipment	5 years
Leasehold land	34 years

##### (ii) Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognised as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.23 Leases (Cont'd)

##### (a) Group as a lessee (Cont'd)

###### (iii) Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases of office equipment that are considered to be low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

##### (b) Group as a lessor

The Group and the Company classified its leases as either operating leases or finance leases. Leases where the Group and the Company retain substantially all the risks and rewards of ownership of the leased assets are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income.

If the Group and the Company transfer substantially all the risks and rewards incidental to ownership of the leased assets, leases are classified as finance leases and are capitalised at an amount equal to the net investment in the lease.

#### 2.24 Revenue

Revenue from contracts with customers is recognised by reference to each distinct performance obligation in the contract with customer. Revenue from contracts with customers is measured at its transaction price, being the amount of consideration which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, net of sales and services tax, returns, rebates and discounts. Transaction price is allocated to each performance obligation on the basis of the relative standalone selling prices of each distinct good or services promised in the contract. Depending on the substance of the contract, revenue is recognised when the performance obligation is satisfied, which may be at a point in time or over time.

The Group has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer. The Group recognises revenue from contracts with customers for the sale of goods and provision of services based on the five-step model as set out below:

##### (a) Identify contract with a customer

A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria that must be met.

##### (b) Identify performance obligations in the contract

A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.24 Revenue (Cont'd)

The Group has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer. The Group recognises revenue from contracts with customers for the sale of goods and provision of services based on the five-step model as set out below (Cont'd):

##### (c) Determine the transaction price

The transaction price is the amount of consideration to which the Group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties.

If the consideration in a contract includes a variable amount, the Group estimates the amount of consideration to which it will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

Generally, the Group receives progress payment in advance from its customers. Using the practical expedient in MFRS 15, the Group does not adjust the promised amount of consideration for the effects of a significant financing component if it expects, at contract inception, that the period between the transfer of the promised good or service to the customer and when the customer pays for that good or service will be one year or less.

##### (d) Allocate the transaction price to the performance obligation in the contract

For a contract that has more than one performance obligation, the Group allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the Group expects to be entitled in exchange for satisfying each performance obligation.

##### (e) Recognise revenue when (or as) the Group satisfies a performance obligation

The Group satisfies a performance obligation and recognises revenue over time if the Group's performance:

- (i) do not create an asset with an alternative use to the Group and has an enforceable right to payment for performance obligation completed to-date; or
- (ii) create or enhance an asset that the customer controls as the asset is created or enhanced; or
- (iii) provide benefits that the customer simultaneously receives and consumes as the Group performs.

For performance obligations where any one of the above conditions are met, revenue is recognised over time at which the performance obligation is satisfied.

For performance obligations that the Group satisfies over time, the Group determined that the input method is the best method in measuring progress of the services because there is direct relationship between the Group's effort and the transfer of service to the customer.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.24 Revenue (Cont'd)

The following describes the performance obligation in contracts with customers:

##### (1) Sale of goods

Revenue is recognised net of sales taxes and discounts upon transfer of control of the goods or services to the customer. Revenue is not recognised to the extent where there are significant uncertainties regarding recovery of the consideration due, associated costs or the possible return of goods.

##### (2) Other revenue

Revenue from other sources are recognised as follows:

- (a) Revenue from rendering of services is recognised net of services taxes and discounts at point of time as and when the services are performed.
- (b) Dividend income is recognised at point of time when the Group's and the Company's right to receive payment is established.
- (c) Interest income is recognised on the accrual basis, using the effective interest method, unless recoverability is in doubt, in which case, it is recognised on receipt basis.
- (d) Rental income from investment properties is recognised on a straight-line basis over the lease terms. The aggregate costs of incentives provided to lessees are recognised as a reduction of rental income over the lease term on a straight-line basis. The income recognition is not within the scope of MFRS 15.
- (e) Management service fees are recognised at point of time as and when services are rendered.

#### Trade receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due). Refer to accounting policies of financial assets in Note 2.15.

#### 2.25 Government grant

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the related costs, for which it is intended to compensate, are expensed. When the grant relates to an asset, it is recognised as income in equal amounts over the expected useful life of the related asset.

When the Group receives grants of non-monetary assets, the asset and the grant are recorded at nominal amounts and released to profit or loss over the expected useful life of the asset, based on the pattern of consumption of the benefits of the underlying asset by equal annual instalments.

The Group has elected to present the grant as a reduction in the carrying amount of the asset. The grant is then recognised in profit or loss over the useful life of the depreciable asset by way of a reduced depreciation charge.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.26 Income taxes

##### (a) Current tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current taxes are recognised in profit or loss except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity.

##### (b) Deferred tax

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be utilised.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.26 Income taxes (Cont'd)

##### (b) Deferred tax (Cont'd)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in other comprehensive income or directly in equity and deferred tax arising from a business combination is adjusted against goodwill on acquisition.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

##### (c) Sales and Service Tax ("SST")

When SST is incurred, SST is recognised as part of the expense or cost of acquisition of the asset applicable as SST is not recoverable from the taxation authority.

Whereas, revenue is recognised net of the amount of SST billed as it is payable to the taxation authority. SST payable to the taxation authority is included as part of payables in the statements of financial position.

#### 2.27 Segment reporting

For management purposes, the Group is organised into operating segments based on their products and services which are independently managed by the respective segment managers responsible for the performance of the respective segments under their charge. The segment managers report directly to the management of the Company who regularly review the segment results in order to allocate resources to the segments and to assess the segment performance. Additional disclosures on each of these segments are shown in Note 36, including the factors used to identify the reportable segments and the measurement basis of segment information.

#### 2.28 Share capital and share issuance expenses

An equity instrument is any contract that evidences a residual interest in the assets of the Group and the Company after deducting all of its liabilities. Ordinary shares are equity instruments.

Ordinary shares are recorded at the proceeds received, net of directly attributable incremental transaction costs. Ordinary shares are classified as equity. Dividends on ordinary shares are recognised in equity in the period in which they are declared.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

#### 2.29 Contingencies

A contingent liability or asset is a possible obligation or asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of uncertain future event(s) not wholly within the control of the Group and of the Company.

Contingent liabilities and assets are not recognised in the statements of financial position of the Group and of the Company.

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

#### 3.1 Judgements made in applying accounting policies

The preparation of the Group's and of the Company's financial statements requires management to make judgements and estimates that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures at the reporting date. However, uncertainty about these estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

In the process of applying the Group's and the Company's accounting policies, management has made the following judgements, apart from those involving estimations, which have the most significant effect on the amounts recognised in the financial statements:

##### (a) Classification between investment properties and property, plant and equipment

The Group has developed certain criteria based on *MFRS 140 Investment Property* in making judgement whether a property qualifies as an investment property. Investment property is a property held to earn rental or for capital appreciation or both.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions could be sold separately (or leased out separately under a finance lease), the Group would account for the portions separately. If the portions could not be sold separately, the property is an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgement is made on an individual property basis to determine whether ancillary services are so significant that a property does not qualify as investment property.

##### (b) Operating lease commitments – Group as lessor

The Group has entered into commercial property leases on its investment properties. The commercial properties combined leases of land and buildings. At the inception of the lease, it was not possible to obtain a reliable estimate of the split of the fair values of the lease interest between the land and the buildings.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Cont'd)

#### 3.1 Judgements made in applying accounting policies (Cont'd)

##### (b) Operating lease commitments – Group as lessor (Cont'd)

Therefore, the Group evaluated based on terms and conditions of the arrangement, whether the land and the buildings were clearly operating leases or finance leases. The Group assessed the following:

- (i) The land titles do not pass to the lessee, and
- (ii) The rentals paid to the Group for the commercial properties are increased to the market rent at regular intervals, and the lessee does not participate in the residual value of the building.

Management judged that the Group retains all the significant risks and rewards of ownership of these properties, thus accounted for the contracts as operating leases.

#### 3.2 Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

##### (a) Impairment of financial assets at amortised cost

The Group and the Company assess at each reporting date impairments on financial assets at amortised cost to be based on a forward-looking ECL model. ECL is the difference between the contractual cash flows due in accordance with the terms of the contract and the cash flows the Group and the Company expect to receive. The Group and the Company apply the simplified approach, which allows expected lifetime credit losses to be recognised for trade receivables. The ECL is determined based on the Group's and the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The carrying amount of the Group's and the Company's financial assets at amortised cost at reporting date is disclosed in Note 21.

##### (b) Write down of inventories

The Group reviews at each reporting date for excess inventory and obsolescence. Inventories are written down to reflect the current net realisable value, which represent the management's estimation of the value recoverable through sale. The carrying amount of the Group's inventories at reporting date is disclosed in Note 22.

##### (c) Impairment of trademark

The Group determines whether the trademark is impaired at least on an annual basis. This requires an estimation of the value-in-use of the cash-generating units ("CGU") to which the trademark is allocated. Estimating a value-in-use amount requires management to make an estimate of the expected future cash flows from the CGU and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The carrying amount of the trademark as at 31 December 2020 is RM1,080,400 (2019: RM1,080,400). Further details are disclosed in Note 16.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 3. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (Cont'd)

#### 3.2 Key sources of estimation uncertainty (Cont'd)

##### (d) Deferred tax assets

Deferred tax assets are recognised for all unused tax losses, unabsorbed capital allowance and other deductible temporary differences to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based on the likely timing and level of future taxable profits together with future tax planning strategies.

Assumptions about generation of future taxable profits depend on management's estimates of future cash flows. These depends on estimates of future production and sales volume, operating costs, capital expenditure, dividends and other capital management transactions. Judgement is also required about application of income tax legislation. These judgements and assumptions are subject to risks and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets recognised in the statements of financial position and the amount of unrecognised tax losses and unrecognised temporary differences.

As at 31 December 2020, the carrying value of deferred tax assets of the Group was RM845,000 (2019: RM685,000). Unrecognised tax losses and unutilised capital allowance of the Group amounted to RM669,924 (2019: RM530,778). Further details are disclosed in Note 20.

##### (e) Taxes

Uncertainties exist with respect to the interpretation of complex tax regulations and the amount and timing of future taxable income. Given the differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax provisions already recorded. The Group and the Company establish provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the relevant tax authority.

##### (f) Share options

The Group measures the cost of equity-settled transactions with executives by reference to the fair value of the share options at the date at which they are granted. Judgement is required in determining the most appropriate valuation model for the share options granted which is depending on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the expected life of the share option, volatility and dividend yield and making assumptions about them. Further details are disclosed in Note 27.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 4. REVENUE

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Sale of pharmaceutical products	<b>698,665,533</b>	688,697,349	-	-
Rental income from investment properties	<b>63,564</b>	88,560	-	-
Dividend income from subsidiaries	-	-	<b>24,020,000</b>	23,020,000
Management service fees from subsidiaries	-	-	<b>4,204,216</b>	4,149,600
	<b>698,729,097</b>	688,785,909	<b>28,224,216</b>	27,169,600
<b>Timing of revenue recognition</b>				
At a point in time	<b>698,665,533</b>	688,697,349	<b>24,020,000</b>	23,020,000
Over time	<b>63,564</b>	88,560	<b>4,204,216</b>	4,149,600
	<b>698,729,097</b>	688,785,909	<b>28,224,216</b>	27,169,600

### 5. COST OF SALES/SERVICES RENDERED

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Cost of goods sold on pharmaceutical products	<b>550,471,238</b>	534,057,954	-	-
Direct cost arising from investment properties that generated rental income	<b>42,589</b>	49,227	-	-
Cost relating to rendering of management services	-	-	<b>2,388,873</b>	2,353,667
	<b>550,513,827</b>	534,107,181	<b>2,388,873</b>	2,353,667

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 6. OTHER INCOME

Included in other income are the following:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Interest income on:				
- advances to subsidiaries	-	-	1,231,048	494,400
- loan to an associate and subsidiary of an associate	123,856	373,780	123,856	373,780
- short term deposits and investment	1,664,423	1,774,291	581,184	626,712
Rental receivable from operating leases, other than those relating to investment properties	681,824	1,148,530	-	-
Gain on disposal of property, plant and equipment	182,965	371,784	-	-
Gain on foreign exchange:				
- realised	934,774	779,807	1,982	1,932
- unrealised	53,995	317,535	-	-
Product development fee	395,325	566,076	-	-
Commission received	329,574	262,739	-	-
Insurance claims received	23,732	40,403	-	-

### 7. FINANCE COSTS

	Group	
	2020 RM	2019 RM
Interest expense on:		
- bank borrowings	747,177	1,158,837
- lease liabilities (Note 17(b))	397,889	426,085
	<b>1,145,066</b>	<b>1,584,922</b>

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 8. PROFIT BEFORE TAX

The following items have been included in arriving at profit before tax:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Auditors' remuneration				
- statutory audit	292,500	288,500	50,000	50,000
- other services	28,800	33,800	28,800	33,800
Employee benefits expense (Note 9)	67,966,804	69,523,203	1,853,073	1,781,057
Directors' fees (Note 10)	535,800	572,610	535,800	572,610
Property, plant and equipment				
- depreciation (Note 14)	15,145,698	14,543,978	82,706	90,596
- written off	19,758	55,732	3	6
Depreciation of investment properties (Note 15)	59,994	59,994	-	-
Intangible assets				
- amortisation (Note 16)	311,329	361,657	-	-
- written off	3	-	-	-
Depreciation of right-of-use assets (Note 17(a))	932,743	1,058,196	-	-
Net fair value (gain)/loss on derivative financial instruments (Note 23)	(30,700)	49,472	-	-
Net foreign exchange (gain)/loss				
- realised	(729,025)	266,682	1,094	2,461
- unrealised	206,072	151,536	-	-
Research and development cost	5,142,655	4,587,759	-	-
Trade receivables:				
- allowance for expected credit losses	1,409,728	689,283	-	-
- bad debts written off	188,365	1,130,474	-	-
- reversal of expected credit losses (Note 21(a))	(734,608)	(705,283)	-	-
Reversal of inventories written down (Note 22)	(635,653)	(646,094)	-	-
Inventories written off (Note 22)	81,810	1,284,595	-	-
Inventories written down (Note 22)	1,145,155	1,289,384	-	-

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 9. EMPLOYEE BENEFITS EXPENSE

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Wages and salaries	<b>57,690,539</b>	59,139,214	<b>1,266,363</b>	1,318,680
Contributions to defined contribution plans	<b>7,607,783</b>	7,719,130	<b>223,345</b>	218,969
Social security contributions	<b>521,010</b>	521,983	<b>6,115</b>	6,109
Share options granted	<b>716,381</b>	787,252	<b>115,003</b>	119,898
Other benefits	<b>1,431,091</b>	1,355,624	<b>242,247</b>	117,401
	<b>67,966,804</b>	69,523,203	<b>1,853,073</b>	1,781,057

Included in employee benefits expense of the Group and of the Company are an executive director's remuneration other than director's fees and benefits-in-kind amounting to RM3,132,790 and RM174,952 (2019: RM2,549,578 and RM140,710) respectively. Details of directors' remuneration is further disclosed in Note 10.

### 10. DIRECTORS' REMUNERATION

The details of remuneration receivable by directors of the Company during the financial year are as follows:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Directors:				
- fees (Note 8)	<b>535,800</b>	572,610	<b>535,800</b>	572,610
- salaries	<b>821,057</b>	808,848	<b>100,841</b>	99,288
- bonus	<b>2,202,039</b>	1,657,548	<b>46,317</b>	18,138
- defined contribution plans	<b>109,694</b>	83,182	<b>27,794</b>	23,284
Benefits-in-kind	<b>125,686</b>	134,585	<b>125,686</b>	134,585
	<b>3,794,276</b>	3,256,773	<b>836,438</b>	847,905
Other emoluments	<b>38,000</b>	59,760	<b>38,000</b>	59,760
Total directors' remuneration	<b>3,832,276</b>	3,316,533	<b>874,438</b>	907,665

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 11. INCOME TAX EXPENSE

### Major components of income tax expense

The major components of income tax expense for the financial years ended 31 December 2020 and 2019 are:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Statements of comprehensive income:</b>				
Current income tax:				
- Malaysian income tax	<b>13,176,717</b>	11,330,303	<b>849,061</b>	659,480
- Foreign tax	<b>1,009,492</b>	1,123,866	-	-
- Under/(over) provision in respect of previous financial year	<b>44,619</b>	(246,879)	<b>6,722</b>	14,456
	<b>14,230,828</b>	12,207,290	<b>855,783</b>	673,936
Deferred tax (Note 20):				
- Relating to origination and reversal of temporary differences	<b>103,232</b>	1,416,754	-	-
- Over provision in respect of previous financial year	<b>(170,856)</b>	(61,936)	-	-
	<b>(67,624)</b>	1,354,818	-	-
Income tax expense recognised in profit or loss	<b>14,163,204</b>	13,562,108	<b>855,783</b>	673,936

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 11. INCOME TAX EXPENSE (Cont'd)

#### Reconciliation between tax expense and accounting profit

The reconciliation between tax expense and the product of accounting profit multiplied by the applicable corporate tax rate for the financial years ended 31 December 2020 and 2019 are as follows:

	2020 RM	2019 RM
<b>Group</b>		
Profit before tax	<b>70,174,383</b>	66,334,370
Tax at Malaysian statutory tax rate of 24% (2019: 24%)	<b>16,841,852</b>	15,920,249
Different tax rates in other countries	<b>(1,372,626)</b>	(488,752)
<u>Adjustments:</u>		
Share of results of an associate	<b>(2,078,858)</b>	(1,752,431)
Income not subject to tax	<b>(378,843)</b>	(370,545)
Non-deductible expenses	<b>1,307,097</b>	1,873,294
Double deduction for tax purposes	<b>(62,576)</b>	(106,017)
Utilisation of current year's reinvestment allowances	-	(1,227,497)
Deferred tax assets not recognised in respect of deductible temporary differences	<b>33,395</b>	22,622
Under/(over) provision of income tax in respect of previous financial year	<b>44,619</b>	(246,879)
Over provision of deferred tax in respect of previous financial year	<b>(170,856)</b>	(61,936)
Income tax expense recognised in profit or loss	<b>14,163,204</b>	13,562,108
<b>Company</b>		
Profit before tax	<b>26,473,490</b>	24,176,711
Tax at Malaysian statutory tax rate of 24% (2019: 24%)	<b>6,353,638</b>	5,802,411
<u>Adjustments:</u>		
Income not subject to tax	<b>(5,977,601)</b>	(5,774,700)
Non-deductible expenses	<b>473,024</b>	631,769
Under provision of income tax in respect of previous financial year	<b>6,722</b>	14,456
Income tax expense recognised in profit or loss	<b>855,783</b>	673,936

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 11. INCOME TAX EXPENSE (Cont'd)

Domestic income tax is calculated at the Malaysian statutory tax rate of 24% (2019: 24%) of the estimated assessable profit for the financial year.

Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

The above reconciliation is prepared by aggregating separate reconciliations for each national jurisdiction.

### 12. EARNINGS PER SHARE

#### (i) Basic

Basic earnings per share is calculated by dividing profit for the financial year, net of tax, attributable to owners of the parent by the weighted average number of ordinary shares in issue during the financial year.

	Group 2020	2019
Profit, net of tax attributable to owners of the parent (RM)	<b>56,021,701</b>	52,749,891
Weighted average number of ordinary shares in issue (units)	<b>473,047,705</b>	471,301,038
Basic earnings per share (sen)	<b>11.84</b>	11.19

#### (ii) Diluted

The diluted earnings per share is calculated by dividing profit for the financial year, net of tax, attributable to owners of the parent by the weighted average number of ordinary shares in issue during the financial year after adjusted for the dilutive effects of share options granted to employees.

	Group 2020	2019
Profit, net of tax attributable to owners of the parent (RM)	<b>56,021,701</b>	52,749,891
Weighted average number of ordinary shares in issue (units)	<b>473,047,705</b>	471,301,038
Effect of dilution - Share options (units)	<b>1,818,154</b>	1,969,480
	<b>474,865,859</b>	473,270,518
Diluted earnings per share (sen)	<b>11.80</b>	11.15

There have been no other transactions involving ordinary shares or potential dilution of ordinary shares between the reporting date and the date of authorisation of these financial statements.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 13. DIVIDENDS

	Group/Company	
	2020	2019
	RM	RM
<b>In respect of financial year ended 31 December 2020:</b>		
- Interim single-tier dividend of 1.7 sen per share on 474,939,372 ordinary shares	8,073,967	-
<b>In respect of financial year ended 31 December 2019:</b>		
- Second interim single-tier dividend of 2.0 sen per share on 473,154,372 ordinary shares	9,463,087	-
- Interim single-tier dividend of 1.7 sen per share on 471,654,372 ordinary shares	-	8,018,121
<b>In respect of financial year ended 31 December 2018:</b>		
- Final single-tier dividend of 1.75 sen per share on 471,124,372 ordinary shares*	-	8,244,677
	<b>17,537,054</b>	<b>16,262,798</b>

\* The dividend per share had been adjusted to reflect the effect of the issuance of 3 for 1 bonus issue on 24 June 2019.

At the forthcoming Annual General Meeting, a final single-tier dividend of 2.8 sen per share in respect of the financial year ended 31 December 2020 will be proposed for shareholders' approval. As disclosed in Note 27 to the financial statements, any ESOS exercised prior to the dividend entitlement date will be entitled to the final dividend. The financial statements for the current financial year do not reflect this proposed dividend. Such dividend, if approved by the shareholders, will be accounted for in equity as an appropriation of retained earnings in the financial year ending 31 December 2021.

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 14. PROPERTY, PLANT AND EQUIPMENT

Group	Freehold land RM	Buildings freehold on land RM	Leasehold land RM	Buildings on leasehold land* RM	Plant, machinery and factory equipment RM	Furniture, fittings and equipment RM	Motor vehicles RM	Renovation RM	Capital-in-progress RM	Total RM
<b>At 31 December 2020</b>										
<b>Cost</b>										
At 1 January 2020	8,418,400	8,487,576	7,824,600	84,710,057	91,602,088	66,256,220	4,985,095	502,062	7,030,236	279,816,334
Additions	-	-	-	12,435	975,631	3,276,435	579,545	97,983	10,885,420	15,827,449
Disposals	-	-	-	-	(92,750)	(190,654)	(527,041)	-	-	(810,445)
Transfers	-	-	-	-	971,904	-	-	-	(971,904)	-
Written off	-	-	-	(6,480)	(18,440)	(3,928,784)	(74,958)	(16,300)	-	(4,044,962)
<b>At 31 December 2020</b>	<b>8,418,400</b>	<b>8,487,576</b>	<b>7,824,600</b>	<b>84,716,012</b>	<b>93,438,433</b>	<b>65,413,217</b>	<b>4,962,641</b>	<b>583,745</b>	<b>16,943,752</b>	<b>290,788,376</b>
<b>Accumulated depreciation</b>										
At 1 January 2020	-	2,308,746	911,890	10,705,784	54,365,020	37,920,295	3,145,851	306,531	-	109,664,117
Depreciation charge for the financial year (Note 8)	-	154,931	89,642	1,834,338	6,592,864	5,662,322	756,947	54,654	-	15,145,698
Disposals	-	-	-	-	(91,617)	(81,958)	(527,038)	-	-	(700,613)
Written off	-	-	-	-	(18,436)	(3,874,378)	(74,952)	(10,188)	-	(3,977,954)
<b>At 31 December 2020</b>	<b>-</b>	<b>2,463,677</b>	<b>1,001,532</b>	<b>12,540,122</b>	<b>60,847,831</b>	<b>39,626,281</b>	<b>3,300,808</b>	<b>350,997</b>	<b>-</b>	<b>120,131,248</b>
<b>Net carrying amount</b>										
At 31 December 2020	<b>8,418,400</b>	<b>6,023,899</b>	<b>6,823,068</b>	<b>72,175,890</b>	<b>32,590,602</b>	<b>25,786,936</b>	<b>1,661,833</b>	<b>232,748</b>	<b>16,943,752</b>	<b>170,657,128</b>

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 14. PROPERTY, PLANT AND EQUIPMENT (Cont'd)

Group	Freehold land		Buildings on freehold land		Leasehold land		Buildings on leasehold land*		Plant, machinery and factory equipment		Motor vehicles		Renovation		Capital-in-progress		Total	
	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM
<b>At 31 December 2019</b>																		
<b>Cost</b>																		
At 1 January 2019	8,418,400	8,487,576	7,824,600	84,649,193	84,372,919	59,505,046	5,152,100	475,765	15,282,652	274,168,251								
Additions	-	-	-	60,864	5,183,437	2,895,993	510,523	26,297	5,790,303	14,467,417								
Disposals	-	-	-	-	(1,048,849)	(67,341)	(677,528)	-	-	(1,793,718)								
Transfers	-	-	-	-	9,875,041	4,167,678	-	-	(14,042,719)	-								
Written off	-	-	-	-	(9,460)	(245,156)	-	-	-	(254,616)								
Government grant	-	-	-	-	(6,771,000)	-	-	-	-	(6,771,000)								
<b>At 31 December 2019</b>	<b>8,418,400</b>	<b>8,487,576</b>	<b>7,824,600</b>	<b>84,710,057</b>	<b>91,602,088</b>	<b>66,256,220</b>	<b>4,985,095</b>	<b>502,062</b>	<b>7,030,236</b>	<b>279,816,334</b>								
<b>Accumulated depreciation</b>																		
At 1 January 2019	-	2,153,815	822,248	8,809,101	49,093,741	32,803,036	3,020,206	255,640	-	96,957,787								
Depreciation charge for the year (Note 8)	-	154,931	89,642	1,793,126	6,283,446	5,373,048	798,894	50,891	-	14,543,978								
Disposals	-	-	-	-	(1,002,936)	(66,136)	(673,249)	-	-	(1,742,321)								
Written off	-	-	-	-	(9,231)	(189,653)	-	-	-	(198,884)								
Exchange differences	-	-	-	103,557	-	-	-	-	-	103,557								
<b>At 31 December 2019</b>	<b>-</b>	<b>2,308,746</b>	<b>911,890</b>	<b>10,705,784</b>	<b>54,365,020</b>	<b>37,920,295</b>	<b>3,145,851</b>	<b>306,531</b>	<b>-</b>	<b>109,664,117</b>								
<b>Net carrying amount</b>																		
At 31 December 2019	8,418,400	6,178,830	6,912,710	74,004,273	37,237,068	28,335,925	1,839,244	195,531	7,030,236	170,152,217								

\* RM27,950,637 (2019: RM28,785,967) of the net carrying amount of buildings on leasehold land is ascribable to land held on short lease being a lease with an unexpired period of less than fifty years.

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 14. PROPERTY, PLANT AND EQUIPMENT (Cont'd)

	<b>Furniture, fittings and equipment RM</b>
<b>Company</b>	
<b>Cost</b>	
At 1 January 2019	878,610
Additions	40,381
Written off	(21,046)
<b>At 31 December 2019</b>	<b>897,945</b>
Additions	27,989
Written off	(5,837)
<b>At 31 December 2020</b>	<b>920,097</b>
<b>Accumulated depreciation</b>	
At 1 January 2019	684,395
Depreciation charge for the financial year (Note 8)	90,596
Written off	(21,040)
<b>At 31 December 2019</b>	<b>753,951</b>
Depreciation charge for the financial year (Note 8)	82,706
Written off	(5,834)
<b>At 31 December 2020</b>	<b>830,823</b>
<b>Net carrying amount</b>	
At 31 December 2019	143,994
At 31 December 2020	89,274

Acquisitions of property, plant and equipment were financed as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020 RM</b>	<b>2019 RM</b>	<b>2020 RM</b>	<b>2019 RM</b>
Cash	<b>15,827,449</b>	14,467,417	<b>27,989</b>	40,381

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 15. INVESTMENT PROPERTIES

	Investment properties RM	Investment properties under construction RM	Total RM
<b>Group</b>			
<b>Cost</b>			
At 1 January 2019	7,229,288	3,595,802	10,825,090
Additions	-	911,827	911,827
<b>At 31 December 2019/At 31 December 2020</b>	<b>7,229,288</b>	<b>4,507,629</b>	<b>11,736,917</b>
<b>Accumulated depreciation</b>			
At 1 January 2019	1,016,093	-	1,016,093
Depreciation (Note 8)	59,994	-	59,994
Exchange differences	6,110	-	6,110
<b>At 31 December 2019</b>	<b>1,082,197</b>	<b>-</b>	<b>1,082,197</b>
Depreciation (Note 8)	59,994	-	59,994
Exchange differences	6,110	-	6,110
<b>At 31 December 2020</b>	<b>1,148,301</b>	<b>-</b>	<b>1,148,301</b>
<b>Net carrying amount</b>			
At 31 December 2019	6,147,091	4,507,629	10,654,720
At 31 December 2020	6,080,987	4,507,629	10,588,616

Investment properties under construction relates to the purchase of six (6) freehold strata office suites comprising the entire Level 10 of Corporate Tower 2 in the newly launched mixed development, Pavilion Damansara Heights, for a total consideration RM9.1 million. A 10% deposit, nett of prompt payment discount, was paid upon signing of the sales and purchase agreements ("SPAs") on 19 July 2016. The vacant possession was originally expected to be delivered within forty-eight (48) months from the date of the SPAs but is now granted relief under the Temporary Measures for Reducing the Impact of Coronavirus (Covid-19) Act which came in force on 23 October 2020. Barring any unforeseen circumstances the developer expects to hand over the vacant possession in early of year 2022.

Investment properties of the Group are measured at cost less accumulated depreciation and accumulated impairment loss. The management undertakes annual valuation on the investment properties to assess whether there is any indication of impairment.

The fair value measurement of the properties as at 31 December 2020 are carried out by C H Williams Talhar & Wong Sdn. Bhd. and RHT Valuation Pte. Ltd. and are determined primarily using comparison methods.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 15. INVESTMENT PROPERTIES (Cont'd)

The fair value measurement using comparison method draws reference to transactions of similar properties in surrounding with adjustments made for differences in location, terrain, size and shape of the land, tenure, title restrictions, if any and other relevant characteristics.

Fair value measurement hierarchy for investment properties is as follows:

	Valuation method	Date of valuation	Fair value measurement using significant unobservable inputs (Level 3) RM
<b>As at 31 December 2020</b>			
Commercial properties	Comparison method	31 December 2020	1,650,000
Warehouse	Comparison method	31 December 2020	11,700,000
<b>As at 31 December 2019</b>			
Commercial properties	Comparison method	31 December 2019	1,650,000
Warehouse	Comparison method	31 December 2019	11,700,000

### 16. INTANGIBLE ASSETS

	Trademark RM	Computer software RM	Total RM
<b>Group</b>			
<b>Cost</b>			
At 1 January 2019	1,080,400	3,785,984	4,866,384
Additions	-	255,024	255,024
<b>At 31 December 2019</b>	1,080,400	4,041,008	5,121,408
Additions	-	27,000	27,000
Write off	-	(28,700)	(28,700)
<b>At 31 December 2020</b>	1,080,400	4,039,308	5,119,708

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 16. INTANGIBLE ASSETS (Cont'd)

	Trademark RM	Computer software RM	Total RM
<b>Accumulated amortisation</b>			
At 1 January 2019	-	3,089,178	3,089,178
Amortisation (Note 8)	-	361,657	361,657
<b>At 31 December 2019</b>	-	3,450,835	3,450,835
Amortisation (Note 8)	-	311,329	311,329
Write off	-	(28,697)	(28,697)
<b>At 31 December 2020</b>	-	3,733,467	3,733,467
<b>Net carrying amount</b>			
At 31 December 2019	1,080,400	590,173	1,670,573
At 31 December 2020	1,080,400	305,841	1,386,241

#### Impairment testing of trademark

The intangible asset relating to trademark arose as a result of the acquisition of a subsidiary, Apex Pharma Marketing Pte. Ltd. ("APS") in prior years, where a fair value was ascribed to the AGNESIA trademark and all other intellectual property rights in relation to the AGNESIA trademark based on a valuation carried out by management as at 31 December 2005. APS operates in Singapore and its principal activity is as disclosed in Note 18. The management undertakes impairment review of the trademark with indefinite useful life annually or more frequently if events or changes in circumstances indicate a potential impairment.

#### Key assumptions used in value-in-use calculations

The recoverable amount of the cash generating unit ("CGU") is determined based on value-in-use calculations using the royalty relief method. This method discounts to present value the estimated future royalties that would be payable for its use were it owned by a third party net of direct expenses necessarily incurred in connection with the trademark. The estimated future royalties have been derived based on projected revenue arising from sale of products marketed under the trademark approved by management covering a five-year period. The key assumptions used for value-in-use calculations are:

	2020 %	2019 %
Royalties rate		
- Local market	10.0	10.0
- Foreign market	2.0	2.0
Growth rate	5.0	5.0
Discount rate	11.0	11.0



## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 16. INTANGIBLE ASSETS (Cont'd)

#### Key assumptions used in value-in-use calculations (Cont'd)

The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of trademark:

(i) Royalties rate

The royalty rate is based on a range for each application of the brand by reviewing comparable licensing agreements and industry royalty rates.

(ii) Growth rate

The management believes that the growth rates used are appropriate for the business segments in which the entity operates after considering the marketability, control and size and diversity factors relating to the product.

(iii) Discount rate

The discounted rate used reflects specific risks relating to the relevant segments.

#### Sensitivity to changes in assumptions

With regards to the assessment of value-in-use, management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the CGU to materially exceed its recoverable amount.

### 17. LEASES

#### Group as a lessee

##### (a) Right-of-use assets

	Office premises RM	Office equipment RM	Leasehold land RM	Total RM
<b>Group</b>				
<b>Cost</b>				
At 1 January 2019/ At 31 December 2019/ At 1 January 2020	2,547,153	129,848	4,317,232	6,994,233
Additions	1,748,712	-	-	1,748,712
Written off	(1,796,356)	-	-	(1,796,356)
<b>At 31 December 2020</b>	<b>2,499,509</b>	<b>129,848</b>	<b>4,317,232</b>	<b>6,946,589</b>

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 17. LEASES (Cont'd)

#### Group as a lessee (Cont'd)

##### (a) Right-of-use assets (Cont'd)

	Office premises RM	Office equipment RM	Leasehold land RM	Total RM
<b>Accumulated depreciation</b>				
At 1 January 2019	-	-	-	-
Depreciation charge for the financial year (Note 8)	(892,090)	(36,264)	(129,842)	(1,058,196)
<b>At 31 December 2019</b>	(892,090)	(36,264)	(129,842)	(1,058,196)
Depreciation charge for the financial year (Note 8)	(766,637)	(36,264)	(129,842)	(932,743)
Written off	1,309,913	-	-	1,309,913
<b>At 31 December 2020</b>	(348,814)	(72,528)	(259,684)	(681,026)
<b>Net carrying amount</b>				
at 31 December 2019	1,655,063	93,584	4,187,390	5,936,037
at 31 December 2020	2,150,695	57,320	4,057,548	6,265,563

##### (b) Lease liabilities

	Group	
	2020 RM	2019 RM
<b>Non-current</b>		
Lease liabilities	5,808,356	5,130,332
<b>Current</b>		
Lease liabilities	737,495	961,752
Total lease liabilities	6,545,851	6,092,084

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 17. LEASES (Cont'd)

#### Group as a lessee (Cont'd)

#### (b) Lease liabilities (Cont'd)

The movement of lease liabilities during the financial year is as follows:

	Group 2020 RM	2019 RM
At 1 January	6,092,084	-
Effects of <i>MFRS 16 Leases</i> adoption	-	6,994,233
Additions	1,748,712	-
Written off	(486,443)	-
Interest charged (Note 7)	397,889	426,085
Payments of:		
- Principal	(808,502)	(902,149)
- Interest	(397,889)	(426,085)
At 31 December	<b>6,545,851</b>	6,092,084

The following are the amounts recognised in profit or loss:

	Group 2020 RM	2019 RM	Company 2020 RM	2019 RM
Depreciation of right-of-use assets (Note 8)	932,743	1,058,196	-	-
Interest expense on lease liabilities (Note 7)	397,889	426,085	-	-
Expense relating to short-term leases and low-value assets	684,498	792,751	357,035	481,828
	<b>2,015,130</b>	2,277,032	<b>357,035</b>	481,828

The Group had total cash outflows for leases of RM1,890,889 (2019: RM2,120,985) during the financial year.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 17. LEASES (Cont'd)

#### Group as a lessor

The Group has entered into operating leases on its office buildings and warehouse. These leases have terms of between 1 and 3 years. Rental income recognised by the Group during the financial year is RM745,388 (2019: RM1,237,090).

Future minimum rentals receivable under non-cancellable operating leases as at 31 December are as follows:

	Group	
	2020 RM	2019 RM
Within one year	464,624	354,605
After one year but not more than five years	174,737	54,120
	<b>639,361</b>	<b>408,725</b>

### 18. INVESTMENT IN SUBSIDIARIES

	Company	
	2020 RM	2019 RM
Unquoted shares, at cost	<b>56,377,941</b>	<b>56,377,941</b>

Details of the Group's subsidiaries are as follows:

Name of companies	Country of incorporation	Principal activities	% of ownership interest held by the Group*		% of ownership interest held by non-controlling interest	
			2020 %	2019 %	2020 %	2019 %
<i>Held by the Company:</i>						
Xepa-Soul Pattinson (Malaysia) Sdn. Bhd. <sup>a,c</sup>	Malaysia	Manufacturing and marketing of pharmaceutical products	100	100	-	-
Apex Pharmacy Marketing Sdn. Bhd. <sup>a,c</sup>	Malaysia	Marketing and distribution of pharmaceutical products	100	100	-	-
ABio Marketing Sdn. Bhd. <sup>a,c</sup>	Malaysia	Marketing and distribution of healthcare products	100	100	-	-

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 18. INVESTMENT IN SUBSIDIARIES (Cont'd)

Name of companies	Country of incorporation	Principal activities	% of ownership interest held by the Group*		% of ownership interest held by non-controlling interest	
			2020 %	2019 %	2020 %	2019 %
<b>Held by the Company:</b>						
Apex Retail Sdn. Bhd. <sup>a</sup>	Malaysia	Retailing of pharmaceutical products, property rental and management services	100	100	-	-
Apex Pharmacy Corporate Sdn. Bhd. <sup>a</sup>	Malaysia	Property management and management services	100	100	-	-
EpiCrest Sdn. Bhd. <sup>a</sup>	Malaysia	Dormant	100	100	-	-
Apex Pharma Marketing Pte. Ltd. <sup>b</sup>	Singapore	Marketing and distribution of pharmaceutical products	100	100	-	-
PharmCrest Pte. Ltd. <sup>b</sup>	Singapore	Brands management and development of pharmaceutical and healthcare products	100	100	-	-
First SGC Pte. Ltd. <sup>b</sup>	Singapore	Investment holding	100	100	-	-
<b>Held through Xepa-Soul Pattinson (Malaysia) Sdn. Bhd.:</b>						
Xepa-Soul Pattinson (S) Pte. Ltd. <sup>b</sup>	Singapore	Marketing and distribution of pharmaceutical products	100	100	-	-
<b>Held through Apex Retail Sdn. Bhd.:</b>						
CS Health Store Sdn. Bhd. <sup>a</sup>	Malaysia	Retailing of pharmaceutical products	60	60	40	40

a Audited by Ernst & Young PLT, Malaysia

b Audited by member firm of Ernst & Young Global in the Republic of Singapore

c Consolidated using merger accounting

\* Equals to the proportion of voting rights held

The non-controlling interest in respect of CS Health Store Sdn. Bhd. is not material to the Group.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 18. INVESTMENT IN SUBSIDIARIES (Cont'd)

#### (a) Acquisition and incorporation of subsidiaries

On 18 December 2019, the Company acquired one (1) ordinary share of RM1.00, representing 100% equity interest in the share capital of EpiCrest Sdn. Bhd. ("EPICREST"). EPICREST was incorporated on 23 October 2019 as a private limited company with an issued and paid-up share capital of RM1.00 comprising of 1 ordinary share.

### 19. INVESTMENT IN AN ASSOCIATE

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Unquoted shares, at cost	<b>6,976,000</b>	6,976,000	<b>6,976,000</b>	6,976,000
Share of post-acquisition reserves of the joint venture prior to becoming an associate	<b>(694,552)</b>	(694,552)	-	-
Share of post-acquisition reserves	<b>32,084,901</b>	23,422,993	-	-
Fair value adjustments on interest free loan	-	-	<b>430,622</b>	430,622
Accumulated impairment loss	<b>(4,164,424)</b>	(4,164,424)	-	-
Accumulated dividend received	<b>(420,000)</b>	(420,000)	-	-
	<b>33,781,925</b>	25,120,017	<b>7,406,622</b>	7,406,622

The investment in an associate is continuously tested for impairment by comparing the carrying amount of the investment against its recoverable amount, which is based on value-in-use. The value-in-use is determined by discounting future cash flows including a terminal value. The future cash flows are projected based on the associate's historical average cash flows, adjusted with the associate's future business plan, which is the best estimate of immediate future performance. Various assumptions are used in estimating future cash flows particularly in respect of budgeted revenue growth and rates, profit margin, future market and economic challenges arising from uncertain global trade policies. The discount rate used is 11% (2019: 11%) and the recoverable amount is sensitive to the discount rate used as well as the expected future cash-inflows and the growth rate used for extrapolation purposes.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 19. INVESTMENT IN AN ASSOCIATE (Cont'd)

#### Sensitivity to changes in assumptions

On the basis that all other assumptions in the calculation remain constant, an increase of 1% in discount rate would reduce the Group's profit before tax by 7%. Conversely, a decrease of 1% in discount rate would improve the Group's profit before tax by 9%. The changes in the discount rate has an immaterial impact on the Group's total assets.

(a) Details of the Group's associate are as follows:

Name of companies	Country of incorporation	% of ownership interest held by the Group*		Accounting model applied
		2020 %	2019 %	
Straits Apex Sdn. Bhd. #	Malaysia	40	40	Equity method
<b><i>Subsidiaries of Straits Apex Sdn. Bhd.</i></b>				
ABio Orthopaedics Sdn. Bhd. #	Malaysia	40	40	Equity method
Straits Orthopaedics (Mfg) Sdn. Bhd. #	Malaysia	40	40	Equity method

\* Equals to the proportion of voting rights held

# Audited by a firm other than Ernst & Young PLT, Malaysia

Straits Apex Sdn. Bhd. and its subsidiaries are collectively referred to as SA Group. The associate has the same reporting period as the Group. No quoted market prices are available for the shares of Straits Apex Sdn. Bhd. as the company is a private limited company. Straits Apex Sdn. Bhd. is an investment holding company.

The principal activities of Straits Orthopaedics (Mfg) Sdn. Bhd. is manufacturing and sales of medical implants, medical instruments and components.

ABio Orthopaedics Sdn. Bhd. is currently a sub-contractor of Straits Orthopaedics (Mfg) Sdn. Bhd. performing orthopaedics subcontracting works primarily in the areas of trauma, instrumentation and spine.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 19. INVESTMENT IN AN ASSOCIATE (Cont'd)

- (b) Summarised financial information of SA Group is set out below. The summarised information represents the amounts in the financial statements of the associate and not the Group's share of the amounts.

- (i) Summarised consolidated statement of financial position

	2020 RM	2019 RM
Non-current asset	94,090,270	102,430,794
Current assets	77,254,762	56,525,293
Total assets	171,345,032	158,956,087
Non-current liabilities	50,677,432	33,148,672
Current liabilities	35,162,787	61,957,372
Total liabilities	85,840,219	95,106,044
Net assets	85,504,813	63,850,043
<b>Equity attributable to:</b>		
Owners of the associated company	85,504,813	63,850,043

- (ii) Summarised consolidated statement of comprehensive income

	2020 RM	2019 RM
Revenue	133,137,435	126,154,693
Profit before tax	24,538,650	23,376,968
Profit after tax, representing total comprehensive income	21,654,770	18,254,491
<b>Profit attributable to:</b>		
Owners of the parent	21,654,770	18,254,491

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 19. INVESTMENT IN AN ASSOCIATE (CONT'D)

- (c) Reconciliation of the summarised consolidated financial information presented above to the carrying amount of the Group's interest in associate

	2020 RM	2019 RM
<b>Net assets at 1 January</b>	<b>63,850,043</b>	45,595,552
Profit for the financial year, net of tax	<b>21,654,770</b>	18,254,491
<b>Net assets at 31 December</b>	<b>85,504,813</b>	63,850,043
Interest in associate as at financial year end	<b>40%</b>	40%
	<b>34,201,925</b>	25,540,017
Effect of former joint venture becoming an associate	<b>3,233,364</b>	3,233,364
Goodwill	<b>931,060</b>	931,060
Less: Accumulated impairment loss	<b>(4,164,424)</b>	(4,164,424)
Less: Accumulated dividend received	<b>(420,000)</b>	(420,000)
Carrying value of Group's interest in associate	<b>33,781,925</b>	25,120,017

### 20. DEFERRED TAX

Deferred tax as at 31 December relates to the following:

	As at 1 January 2019 RM	Recognised in profit or loss (Note 11) RM	As at 31 December 2019 RM	Recognised in profit or loss (Note 11) RM	As at 31 December 2020 RM
<b>Group</b>					
<b>Deferred tax liability:</b>					
Property, plant and equipment	6,857,990	1,315,296	8,173,286	163,050	8,336,336
<b>Deferred tax asset:</b>					
Others*	(2,963,023)	39,522	(2,923,501)	(230,674)	(3,154,175)
	<b>3,894,967</b>	<b>1,354,818</b>	<b>5,249,785</b>	<b>(67,624)</b>	<b>5,182,161</b>

\* Consists of allowance for inventories written down and estimated credit losses on trade receivables.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 20. DEFERRED TAX (Cont'd)

Presented after appropriate offsetting as follows:

	2020 RM	Group 2019 RM
Deferred tax assets	(845,000)	(685,000)
Deferred tax liabilities	6,027,161	5,934,785
	<b>5,182,161</b>	<b>5,249,785</b>

#### Tax consequences of proposed dividends

There are no income tax consequences attached to the dividends to the shareholders proposed by the Company but not recognised as a liability in the financial statements (Note 13).

#### Deferred tax assets not recognised

Deferred tax assets have not been recognised in respect of the following items:

	2020 RM	Group 2019 RM
Unutilised tax losses	480,423	353,524
Unabsorbed capital allowances	189,501	177,254
	<b>669,924</b>	<b>530,778</b>

At the reporting date, the Group has unutilised tax losses and unabsorbed capital allowance of approximately RM480,423 (2019: RM353,524) and RM189,501 (2019: RM177,254) respectively that are available for offset against future taxable profits of the companies in which the losses and capital allowances arose, for which no deferred tax asset is recognised due to uncertainty of their recoverability. The availability of unutilised tax losses for offsetting against future taxable profits of the respective subsidiaries in Malaysia are subject to a 7-year limitation on the carry forward of those losses under the Finance Bill 2018 and guidelines issued by the tax authority. The availability of the unused tax losses and unabsorbed capital allowances for offsetting against future taxable profits of the respective subsidiaries in Malaysia are also subject to no substantial changes in shareholdings under the Income Tax Act, 1967 and guidelines issued by the tax authority.

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 21. TRADE AND OTHER RECEIVABLES

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Current</b>				
<b>Trade receivables</b>				
Third parties	125,161,321	144,209,158	-	-
Less: Allowance for expected credit loss	(3,457,786)	(2,949,400)	-	-
Trade receivables, net	121,703,535	141,259,758	-	-
<b>Other receivables</b>				
Loan to an associate	-	3,774,052	-	3,774,052
Amounts due from subsidiaries				
- interest bearing	-	-	-	2,175,000
- non-interest bearing	-	-	96,747,318	123,651,594
Deposits	2,315,146	2,691,248	3,500	3,500
Sundry receivables	5,324,420	11,637,641	70,348	56,559
	7,639,566	18,102,941	96,821,166	129,660,705
	129,343,101	159,362,699	96,821,166	129,660,705
<b>Non-current</b>				
<b>Other receivables</b>				
Amounts due from subsidiaries				
- interest bearing	-	-	15,360,000	10,185,000
	-	-	15,360,000	10,185,000
Total trade and other receivables	129,343,101	159,362,699	112,181,166	139,845,705
Add: Short term deposits and investment and cash and bank balances (Note 24)	172,928,833	120,389,569	66,998,953	27,188,293
Total financial assets measured at amortised cost	302,271,934	279,752,268	179,180,119	167,033,998

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 21. TRADE AND OTHER RECEIVABLES (Cont'd)

#### (a) Trade receivables

Trade receivables are non-interest bearing and are generally on 30 to 120 days (2019: 30 to 120 days) terms. They are recognised at their original invoice amounts which represent their fair values on initial recognition.

The currency exposure profile of trade receivables is as follows:

	2020 RM	Group 2019 RM
Ringgit Malaysia ("RM")	90,680,010	105,103,297
Singapore Dollar ("SGD")	27,717,370	30,603,895
United States Dollar ("USD")	3,208,474	5,283,729
Others	97,681	268,837
	<b>121,703,535</b>	<b>141,259,758</b>

#### Ageing analysis of trade receivables

The ageing analysis of the Group's trade receivables is as follows:

	2020 RM	Group 2019 RM
Neither past due nor impaired	100,786,781	121,522,610
1 to 30 days past due not impaired	15,129,850	12,553,965
31 to 60 days past due not impaired	3,254,413	4,201,477
61 to 90 days past due not impaired	681,043	1,901,920
More than 90 days past due not impaired	1,851,448	1,079,786
	<b>20,916,754</b>	<b>19,737,148</b>
Impaired	3,457,786	2,949,400
	<b>125,161,321</b>	<b>144,209,158</b>

#### Receivables that are neither past due nor impaired

Trade receivables that are neither past due nor impaired relates to customers with good track record with the Group. Based on past experience, the Board believes that no allowance for impairment is necessary in respect of those balances.

None of the Group's trade receivables that are neither past due nor impaired have been renegotiated during the financial year.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 21. TRADE AND OTHER RECEIVABLES (Cont'd)

#### (a) Trade receivables (Cont'd)

##### Receivables that are past due but not impaired

The Group has trade receivables amounting to RM20,916,754 (2019: RM19,737,148) that are past due at the reporting date but not impaired.

Receivables that are past due but not impaired relate to customers that the Group still deems to be creditworthy. Based on the past experience, the Board believes that no allowance of impairment is necessary in respect of those balances.

The receivables that are past due but not impaired are unsecured in nature.

##### Receivables that are impaired

The Group's trade receivables that are impaired at the reporting date and the movement of the allowance accounts used to record the expected credit losses are as follows:

	2020 RM	Group 2019 RM
Trade receivables - nominal amounts	3,457,786	2,949,400
Less: Allowance for expected credit losses	(3,457,786)	(2,949,400)
	-	-

Movement in allowance for expected credit losses accounts:

	2020 RM	Group 2019 RM
At beginning of financial year	2,949,400	2,997,813
Charge for the financial year (Note 8)	1,409,728	689,283
Written off	(166,734)	(32,413)
Reversal of expected credit losses (Note 8)	(734,608)	(705,283)
At end of financial year	3,457,786	2,949,400

Trade receivables that are individually determined to be impaired at the reporting date relate to debtors that are in significant financial difficulties and have defaulted on payments. These receivables are not secured by any collateral or credit enhancements.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 21. TRADE AND OTHER RECEIVABLES (Cont'd)

#### (b) Amounts due from subsidiaries

The amounts due from subsidiaries are unsecured and are repayable on demand except for an amount of RM15,360,000 (2019: RM10,185,000) which is expected to be repaid in more than 12 months. The weighted average effective interest rate for amounts due from subsidiaries which are interest bearing at reporting date is 2.5% (2019: 4.00%) per annum.

#### (c) Other receivables

The Group and the Company have no significant concentration of credit risk that may arise from exposures to a single debtor or group of debtors.

#### (d) Loan to an associate

The loan of RM5,000,000 is an unsecured interest bearing loan. The loan had an interest free period from the date the loan was given until 28 September 2015. Thereafter, the loan bears interest at 4.5% per annum and was revised to 5.5% per annum from October 2017. This balance have been fully repaid during the financial year.

### 22. INVENTORIES

	2020 RM	Group 2019 RM
<b>Cost</b>		
Raw materials	<b>13,941,767</b>	9,011,870
Work-in-progress	<b>1,272,620</b>	1,460,581
Finished goods	<b>19,261,789</b>	19,458,933
Pharmaceutical products held for resale	<b>57,588,908</b>	56,573,720
	<b>92,065,084</b>	86,505,104

During the financial year, the amount of inventories recognised as an expense in cost of sales of the Group was RM503,725,931 (2019: RM485,335,639).

The Group has recorded a charge to profit or loss pertaining to inventories written down of RM1,145,155 (2019: RM1,289,384) and inventories written off amounting to RM81,810 (2019: RM1,284,595) respectively. A reversal of inventories written down of the Group amounting to RM635,653 (2019: RM646,094) was also made during the current financial year. All of these are disclosed in Note 8.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 23. DERIVATIVE FINANCIAL INSTRUMENTS

	Contract/ Notional amount RM	Assets/ (Liabilities) RM
<b>Group</b>		
<b>As at 31 December 2020</b>		
<b>Non-hedging derivatives:</b>		
Forward currency contracts		
- in respect of sales transactions	4,754,201	1,754
- in respect of purchases transactions	(1,526,445)	40,633
		<u>42,387</u>
<b>As at 31 December 2019</b>		
<b>Non-hedging derivatives:</b>		
Forward currency contracts		
- in respect of sales transactions	5,814,716	(11,946)
- in respect of purchases transactions	(1,676,336)	23,633
		<u>11,687</u>

The Group uses forward currency contracts to manage some of the transaction exposure. These contracts are not designated as cash flow or fair value hedges and are entered into for periods consistent with currency transaction exposure and fair value changes exposure. Such derivatives do not qualify for hedge accounting.

Forward currency contracts are used to hedge the Group's sales and purchase denominated in SGD for which firm commitment existed at the reporting date, extending to January 2021 (2019: February 2020) for its purchases and April 2021 (2019: April 2020) for its sales.

During the financial year, the Group recognised a net gain of RM30,700 (2019: net loss of RM49,472) (Note 8) arising from fair value changes of derivative instruments. The fair value changes are attributable to changes in foreign exchange spot and forward rates. The method and assumptions applied in determining the fair values of derivatives are disclosed in Note 33.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 24. SHORT TERM DEPOSITS AND INVESTMENT AND CASH AND BANK BALANCES

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Short term deposits and investment with:				
Licensed finance companies	65,887,339	26,821,141	65,887,339	26,821,141
Licensed banks	24,208,690	28,236,822	-	-
Total short term deposits and investment	90,096,029	55,057,963	65,887,339	26,821,141
Cash at banks and on hand	82,832,804	65,331,606	1,111,614	367,152
Total short term deposits and investment and cash and bank balances (Note 21)	172,928,833	120,389,569	66,998,953	27,188,293

Cash at banks earn interest at floating rates based on daily bank deposit rates. Short term deposits are made for varying periods of between 30 to 33 days (2019: 15 to 34 days) depending on the immediate cash requirements of the Group and of the Company, and earn interest rates at the respective short-term deposit rates.

Included in the short term deposits and investment of the Group and of the Company is RM65,887,339 (2019: RM26,821,141) placed with money market fund held for investment purposes and deposits with licensed banks with tenure more than 3 months amounting to RM20,409,418 (2019: RM22,076,822). Both of these does not form part of cash and cash equivalents.

As at the reporting date, the weighted average interest rate and the number of days to maturity for short term deposits and investment of the Group and Company of RM90,096,029 (2019: RM55,057,963) and RM65,887,339 (2019: RM26,821,141) were as follows:

	Group		Company	
	2020	2019	2020	2019
Weighted average interest rate (%)	1.70	2.96	1.80	3.22
Average maturity days	11	47	1	1

For the purpose of the statements of cash flows, cash and cash equivalents comprise the following at the reporting date:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Short term deposits with tenure less than 3 months with licensed banks	3,799,272	6,160,000	-	-
Cash and bank balances	82,832,804	65,331,606	1,111,614	367,152
Cash and cash equivalents	86,632,076	71,491,606	1,111,614	367,152

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 25. TRADE AND OTHER PAYABLES

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<b>Current</b>				
<b>Trade payables</b>				
Third parties	82,751,283	79,405,835	-	-
<b>Other payables</b>				
Amount due to a subsidiary	-	-	1,566,264	1,580,317
Other payables	11,180,005	16,624,692	48,202	38,367
Other accruals	23,728,204	24,025,656	1,599,255	1,853,905
	<b>34,908,209</b>	<b>40,650,348</b>	<b>3,213,721</b>	<b>3,472,589</b>
Total trade and other payables	<b>117,659,492</b>	<b>120,056,183</b>	<b>3,213,721</b>	<b>3,472,589</b>
Add: Borrowings (Note 26)	<b>21,214,272</b>	<b>24,142,848</b>	-	-
Add: Lease liabilities (Note 17(b))	<b>6,545,851</b>	<b>6,092,084</b>	-	-
Total financial liabilities carried at amortised cost	<b>145,419,615</b>	<b>150,291,115</b>	<b>3,213,721</b>	<b>3,472,589</b>

The currency profile of the Group's and of the Company's payables is as follows:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Ringgit Malaysia	74,890,036	75,333,206	3,213,721	3,472,589
Singapore Dollar	37,948,761	40,349,265	-	-
United States Dollar	3,730,500	3,621,121	-	-
Euro	1,090,195	494,196	-	-
Others	-	258,395	-	-
	<b>117,659,492</b>	<b>120,056,183</b>	<b>3,213,721</b>	<b>3,472,589</b>

#### (a) Trade payables

Trade payables are non-interest bearing and the normal trade credit terms granted to the Group range from 30 to 120 days (2019: 30 to 120 days).

#### (b) Other payables

These amounts are non-interest bearing. Other payables are normally settled on an average term of 90 days (2019: 90 days).

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 25. TRADE AND OTHER PAYABLES (Cont'd)

#### (c) Amount due to a subsidiary

The amount is unsecured, non-interest bearing and is repayable on demand.

### 26. BORROWINGS

	Group	
	2020 RM	2019 RM
<b>Short term borrowings</b>		
Secured:		
Term loans	21,214,272	5,857,152
<b>Long term borrowings</b>		
Secured:		
Term loans	-	18,285,696
<b>Total borrowings</b>	<b>21,214,272</b>	<b>24,142,848</b>

The remaining maturities of the loans as at 31 December 2020 are as follows:

	Group	
	2020 RM	2019 RM
Within one year	21,214,272	5,857,152
Later than 1 year but not later than 2 years	-	18,285,696
	<b>21,214,272</b>	<b>24,142,848</b>

On 9 January 2017, a wholly-owned subsidiary of the Group, Xepa-Soul Pattinson (Malaysia) Sdn. Bhd. accepted the offer of RM37,000,000 term loan facilities from a commercial bank in Malaysia to part-finance the construction of a new oral solid dosage plant and the purchase of plant and machineries.

The term loans are denominated in Ringgit Malaysia and secured by a RM37,000,000 Corporate Guarantee provided by Apex Healthcare Berhad.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 26. BORROWINGS (Cont'd)

The term loans are repayable monthly commencing from January 2019 until December 2021.

The weighted average interest rates per annum of borrowings that were effective as at reporting date were as follows:

	<b>Group</b>
	<b>2020</b>
	<b>%</b>
	<b>2019</b>
	<b>%</b>
Term loans	<b>2.79</b>
	<b>4.17</b>

### 27. SHARE CAPITAL

	<b>Group/Company</b>			
	<b>Number of ordinary shares</b>		<b>Amount</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>Units</b>	<b>Units</b>	<b>RM</b>	<b>RM</b>
<b>Issued and fully paid</b>				
At beginning of the financial year	<b>472,939,372</b>	471,914,372	<b>120,835,621</b>	118,806,493
Issuance of shares pursuant to ESOS	<b>3,175,000</b>	1,025,000	<b>4,418,883</b>	2,029,128
At end of the financial year	<b>476,114,372</b>	472,939,372	<b>125,254,504</b>	120,835,621

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regards to the Company's residual assets.

At an extraordinary general meeting held on 18 May 2016, the Company's shareholders approved establishment of an Executive Share Option Scheme ("ESOS") which is governed by the By-Laws.

The salient features of the ESOS are as follows:

- (a) The maximum number of new shares of the Company, which may be available under the scheme, shall not exceed in aggregate 10% of the total number of issued shares of the Company at any point in time during the existence of the ESOS;
- (b) An executive employee of the Group shall be eligible to participate in the ESOS if, as at the date of the ESOS offer, such executive employee:
  - (i) has attained the age of at least eighteen (18) years and is not an undischarged bankrupt;
  - (ii) is in the employment of any corporation within the Group and/or its subsidiaries, which are not dormant, who has been confirmed in service and has not served a notice to resign nor received a notice of termination;

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 27. SHARE CAPITAL (Cont'd)

- (b) An executive employee of the Group shall be eligible to participate in the ESOS if, as at the date of the ESOS offer, such executive employee (Cont'd):
- (iii) is an executive director, is appointed and remains appointed as an executive director of the Group and/or its subsidiaries, which are not dormant; and/or
  - (iv) is under such categories and criteria that the ESOS Committee may from time to time decide at its discretion.

In the case of a director or a chief executive or a major shareholder of the Company and/or persons connected to them, their specific allotments under the ESOS shall be approved by the shareholders of the Company in a general meeting.

It is the intention of the Company that only the executive director(s) of the Company shall be eligible to participate in the ESOS and all the non-executive directors of the Company shall not be entitled to participate in the ESOS.

- (c) The ESOS shall be in force for a period of five (5) years from 1 July 2016 and may be extended by the Board at its absolute discretion, without having to obtain approval from the Company's shareholders, for a further period of up to five (5) years, but will not in aggregate exceed ten (10) years from 1 July 2016 or such longer period as may be allowed by the relevant authorities;
- (d) The option price may be subjected to a discount of not more than 10% of the average of the market quotation of the shares as shown in the daily official list issued by Bursa Malaysia Securities Berhad for the five (5) trading days immediately preceding the offer date, or at par value of the shares of the Company, whichever is higher;
- (e) The option may be exercised by the grantee by notice in writing to the Company in the prescribed form during the option period in respect of all or any part of the new shares of the Company comprised in the ESOS;
- (f) All new ordinary shares issued upon exercise of the options granted under the ESOS will rank pari passu in all respects with the existing ordinary shares of the Company, except that new ordinary shares allotted and issued, will not be entitled to any dividends, rights, allotments and/or other distributions declared, where the entitlement date of which is prior to date of allotment and issuance of the new shares;
- (g) The option granted to eligible employees will lapse when they are no longer in employment with the Group.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 27. SHARE CAPITAL (Cont'd)

The option prices and the details in the movement of the options granted are as follows:

Grant date	Exercisable date	Expiry date	Exercise price		Balance at 1.1.2020		Granted	Exercised	Lapsed	Balance at 31.12.2020
			Pre-Bonus issue RM	Post-* RM	Pre-Bonus issue	Post-*				
1.9.2016	1.9.2018	30.6.2026	3.36	0.84	7,500	30,000	-	(30,000)	-	-
1.9.2017	1.9.2019	30.6.2026	4.35	1.09	520,000	2,080,000	-	(1,820,000)	-	260,000
1.3.2018	1.6.2020	30.6.2026	4.70	1.18	695,000	2,780,000	-	(1,325,000)	(40,000)	1,415,000
1.3.2019	1.6.2021	30.6.2026	7.27	1.82	376,000	1,504,000	-	-	(12,000)	1,492,000
1.3.2020	1.6.2022	30.6.2026	-	2.08	-	-	1,155,000	-	(28,000)	1,127,000
					1,598,500	6,394,000	1,155,000	(3,175,000)	(80,000)	4,294,000

\* On 25 June 2019, the Company completed the listing and quotation for 353,343,279 bonus shares on the basis of three (3) bonus shares for every one (1) existing share held.

During the financial year, the Company has granted 1,155,000 share options (with a vesting period of two (2) years and three (3) months from 1 March 2020 to 31 May 2022). The Board has approved for the date of expiration of these ESOS to be extended to 30 June 2026 (previously 30 June 2021). The options which have lapsed during the financial year were due to resignation of employees.

The fair value of ESOS granted during the financial year was estimated using the Binomial Option Pricing model, taking into account the terms and conditions upon which the options were granted. The fair value of share options measured at grant date and the assumptions are as follows:

	1 March 2020	1 March 2019 *	1 March 2018 *	1 September 2017 *	1 September 2016 *
Fair value of ESOS at grant date (RM)	0.793	1.520	1.046	1.094	0.791
Weighted average share price (RM)	2.30	8.08	5.21	4.75	3.75
Exercise price (RM)	2.08	7.27	4.70	4.35	3.36
Expected volatility (%)	31%	22%	21%	24%	20%
Expected life (years)**	6	7	8	9	10
Risk free rate (%)	3.76%	3.76%	3.89%	3.73%	3.46%
Expected dividend yield (%)	1.60%	2.67%	2.65%	2.39%	2.90%

The expected volatility reflects the assumption that the historical volatility is indicative of future trends, which may not necessarily be the actual outcome. No other features of the option was incorporated into the measurement of fair value.

\* Not adjusted to reflect the effect of three (3) for one (1) bonus issue on 25 June 2019.

\*\* The extension of the ESOS for another 5 years to 30 June 2026 was approved by the Board on 23 May 2019.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 28. OTHER RESERVES

	Note	Group 2020 RM	Group 2019 RM	Company 2020 RM	Company 2019 RM
Share option reserve	(a)	1,233,190	1,373,355	1,233,190	1,373,355
Foreign currency translation reserve	(b)	10,535,281	10,541,409	-	-
		<b>11,768,471</b>	<b>11,914,764</b>	<b>1,233,190</b>	<b>1,373,355</b>

#### (a) Share option reserve

	Group/Company 2020 RM	Group/Company 2019 RM
Share options under ESOS:		
At 1 January	1,373,355	1,014,771
Movement during the financial year	(140,165)	358,584
At 31 December	<b>1,233,190</b>	<b>1,373,355</b>

The share option reserve represents the equity-settled share options granted to employees. This reserve is made up of the cumulative value of services received from employees recorded on grant of share options.

#### (b) Foreign currency translation reserve

The foreign currency translation reserve represents exchange differences arising from the translation of the financial statements of foreign operations whose functional currencies are different from that of the Group's presentation currency.

### 29. RETAINED EARNINGS OF THE COMPANY

The Company may distribute dividends out of its entire retained earnings as at 31 December 2020 and 31 December 2019 under the single-tier system.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 30. CAPITAL COMMITMENTS

Capital expenditure as at the reporting date is as follows:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Approved and contracted for:				
- Property, plant and equipment	21,973,069	27,497,111	-	-
Approved but not contracted for:				
- Property, plant and equipment	11,972,629	12,204,855	-	-
	<b>33,945,698</b>	<b>39,701,966</b>	<b>-</b>	<b>-</b>

### 31. FINANCIAL GUARANTEES

The Company has provided corporate guarantees to banks of RM31,107,544 (2019: RM35,239,714) for credit facilities granted to its subsidiaries.

As at the reporting date, no values were ascribed on corporate guarantees provided by the Company to secure bank loans and other banking facilities granted to its subsidiaries as these facilities are not fully utilised as at reporting date.

Fair value is determined based on probability weighted discounted cash flow method. The probability has been estimated and assigned for the following key assumptions:

- The likelihood of the guaranteed party defaulting within the guaranteed period;
- The exposure on the portion that is not expected to be recovered due to the guaranteed party's default; and
- The estimated loss exposure if the guaranteed party were to default.



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 32. RELATED PARTY TRANSACTIONS

#### (a) Sale and purchase of goods and services

In addition to the related party information disclosed elsewhere in the financial statements, the following significant transactions between the Group and related parties took place at terms agreed between the parties during the financial year:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Management service fees received from subsidiaries	-	-	4,204,216	4,149,600
Interest income on advances to subsidiaries	-	-	1,231,048	494,400
Dividend income received from subsidiaries	-	-	24,020,000	23,020,000
Interest income on advances to an associate	123,856	373,780	123,856	373,780
Rental expense paid to subsidiaries	-	-	(357,035)	(481,828)

Information regarding outstanding balances arising from related party transactions as at 31 December 2020 is disclosed in Note 21 and Note 25.

#### (b) Compensation of key management personnel

The remuneration of directors and other members of key management during the financial year was as follows:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Short-term employment benefits	8,661,360	8,601,396	1,560,228	1,661,927
Defined contribution plans	822,372	860,658	155,279	163,032
Other benefits	35,116	35,338	-	-
	<b>9,518,848</b>	<b>9,497,392</b>	<b>1,715,507</b>	<b>1,824,959</b>

Included in the total key management personnel is:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
Directors' remuneration (Note 10)	3,832,276	3,316,533	874,438	907,665

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 33. FAIR VALUE OF FINANCIAL INSTRUMENTS

#### (a) Financial instruments that are measured at fair value

The following table shows an analysis of financial instruments carried at fair value by level of fair value hierarchy:

Group	Level 1 RM	Level 2 RM	Level 3 RM	Total RM
<b>At 31 December 2020</b>				
<b>Financial assets:</b>				
Derivatives				
- Net forwarded currency contracts	-	42,387	-	42,387
<b>At 31 December 2019</b>				
<b>Financial assets:</b>				
Derivatives				
- Net forwarded currency contracts	-	11,687	-	11,687

#### Fair value hierarchy

The Group classifies fair value measurement using a fair value hierarchy that reflects the significance of the inputs used in making the measurements.

There have been no transfers between the fair value hierarchy during the financial years ended 2020 and 2019.

#### Derivatives

Forward currency contracts are valued using a valuation technique with market observable inputs. The most frequently applied valuation techniques include forward pricing, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, foreign exchange spot and forward rates.

#### (b) Financial instruments that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value

The following are classes of financial instruments that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value:

	Note
Trade and other receivables	21
Trade and other payables	25
Borrowings	26

## NOTES TO THE FINANCIAL STATEMENTS

### (CONT'D)

#### 33. FAIR VALUE OF FINANCIAL INSTRUMENTS (Cont'd)

##### (b) Financial instruments that are not carried at fair value and whose carrying amounts are reasonable approximation of fair value (Cont'd)

The carrying amounts of these financial assets and liabilities are reasonable approximation of fair values, either due to their short-term nature or that they are floating rate instruments that are re-priced to market interest rates on or near the reporting date.

#### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group and the Company are exposed to financial risks arising from their operations and the use of financial instruments. The key financial risks include foreign currency risk, interest rate risk, credit risk and liquidity risk.

The Board of Directors reviews and agrees policies and procedures for the management of these risks. The audit committee provides independent oversight to the effectiveness of the risk management process.

It is, and has been throughout the current and previous financial year, the Group's and the Company's policy that no derivatives shall be undertaken except for the use as hedging instruments where appropriate and cost-efficient. The Group and the Company do not apply hedge accounting.

The following sections provide details regarding the Group's and the Company's exposure to the above-mentioned financial risks and the objectives, policies and processes for the management of these risks.

##### (a) Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group has transactional currency exposures arising from sales and purchases that are denominated in a currency other than the respective functional currencies of Group entities, primarily RM and Singapore Dollar ("SGD"). The foreign currencies in which these transactions are denominated are mainly United States Dollar ("USD") and Euro ("EUR"). Foreign currency exposures in transactional currencies other than functional currencies of the operating entities are kept to an acceptable level.

Approximately 5% (2019: 3%) of the Group's sales are denominated in foreign currencies other than the respective functional currencies of the Group's entities. The currency profiles for the Group's trade receivables and trade payables are disclosed at Note 21(a) and Note 25 respectively.

The Group also holds cash and cash equivalents denominated in foreign currencies for working capital purposes. At the reporting date, such foreign currency balances which were denominated in currencies other than the functional currencies of the respective entities within the Group amount to RM2,689,530 (2019: RM3,565,022).

The Group requires all of its operating entities to use forward currency contracts to eliminate the currency exposures on any individual transactions in excess of RM50,000 for which payment is anticipated more than one month after the Group has entered into a firm commitment for a sale or purchase. The forward currency contracts must be in the same currency as the hedged item. It is the Group's policy not to enter into forward contracts until a firm commitment is in place. It is the Group's policy to negotiate the terms of the hedge derivatives to match the terms of the hedged item to maximise hedge effectiveness.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### (a) Foreign currency risk (Cont'd)

The Group is also exposed to currency translation risk arising from its net investments in foreign operations in the Republic of Singapore. The Group's net investments in Singapore are not hedged as currency positions in SGD are considered to be long-term in nature.

The net unhedged financial assets and financial liabilities of the Group that are not denominated in their functional currencies are as follows:

	Group 2020 RM	2019 RM
<b>Receivables</b>		
United States Dollar	3,208,474	5,283,729
Others	97,681	268,837
	<b>3,306,155</b>	<b>5,552,566</b>
<b>Payables</b>		
United States Dollar	(3,730,500)	(3,621,121)
Singapore Dollar	(2,666,275)	(2,914,609)
Euro	(1,090,195)	(494,196)
Others	-	(258,395)
	<b>(7,486,970)</b>	<b>(7,288,321)</b>

#### Sensitivity analysis for foreign currency risk

The following table demonstrate the sensitivity of the Group's profit net of tax to a reasonably possible change in the following foreign currencies:

	<i>Profit, net of tax</i> 2020 RM	2019 RM
<b>Group</b>		
USD/RM - strengthened 3% (2019: 1%)	(15,324)	21,504
SGD/RM - strengthened 0.4% (2019: 0.7%)	(9,581)	(19,972)
EUR/RM - strengthened 5% (2019: 2%)	(53,951)	(9,855)

The weakening of the currencies at a similar rate above will result in an equal but opposite effect to the Group's profit, net of tax.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### (b) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Group's and of the Company's financial instruments will fluctuate because of changes in market interest rates.

The Group's and the Company's exposure to interest rate risk arises primarily from their loan to an associate, amounts due from subsidiaries, short term deposits and investment. The Group's policy is to manage interest cost using a mix of fixed and floating rate debts.

At the reporting date, the interest rate profile of the interest-bearing financial instruments is as follows:

	Group		Company	
	2020 RM	2019 RM	2020 RM	2019 RM
<u>Fixed rate instruments</u>				
- Financial assets	<b>24,208,690</b>	32,010,874	<b>15,360,000</b>	16,134,052
<u>Floating rate instruments</u>				
- Financial assets	<b>65,887,339</b>	26,821,141	<b>65,887,339</b>	26,821,141
- Financial liabilities	<b>(21,214,272)</b>	(24,142,848)	-	-

#### Fair value sensitivity analysis for fixed rate instruments

The Group and the Company do not measure any fixed rate instruments at fair value through profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Sensitivity analysis for floating rate instruments

The directors have assessed that there are no reasonably possible change in interest rates that would result in a material impact to the financial results of the Group and of the Company.

#### (c) Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments should a counterparty default on its obligations. The Group's exposure to credit risk arises primarily from sales made on deferred credit terms. For other financial assets (including cash and bank balances and derivatives), the Group and the Company minimise credit risk by dealing exclusively with high credit rating counterparties.

The Group seeks to control credit risk by ensuring that sales of products are made to customers who have been subjected to stringent credit review, a process of the Group's credit control policy. Concentrations of credit risk with respect to trade receivables are limited due to the Group's large number of customers.

#### Exposure to credit risk

The Group considers the risk of material loss in the event of non-performance by customers to be unlikely.

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### (c) Credit risk (Cont'd)

##### Credit risk concentration profile

The Group determines concentrations of credit risk by monitoring the industry sector profile of its trade receivables on an ongoing basis. The credit risk concentration profile of the Group's trade receivables at the reporting date are as follows:

	Group			
	2020		2019	
	RM	% of total	RM	% of total
<b>By industry sectors</b>				
Malaysia private sector	86,294,721	70.91%	93,985,648	66.53%
Malaysia government sector	4,307,792	3.54%	10,850,278	7.68%
Singapore private sector	27,219,220	22.36%	30,649,531	21.70%
Export market	3,881,802	3.19%	5,774,516	4.09%
	<b>121,703,535</b>	<b>100.00%</b>	<b>141,259,973</b>	<b>100.00%</b>

##### Financial assets that are neither past due nor impaired

Information regarding trade and other receivables that are neither past due nor impaired is disclosed in Note 21. Deposits with banks, investment securities and derivatives that are neither past due nor impaired are placed with or entered into with reputable financial institutions or companies with high credit ratings and no history of default.

##### Financial assets that are either past due or impaired

Information regarding financial assets that are either past due or impaired is disclosed in Note 21.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on balances past due over an observation period. The calculation reflects the probability-weighted outcome, based on reasonable and supportable information that is available at the reporting date about past events.

The provision matrix is based on the Group's historical observed default rates, adjusted with forward looking information, if any. At every reporting date, the historical observed default rates and ECLs is a significant estimate. The Group's ECL provision matrix is guided by the Group's historical credit loss experience which may not be representative of customer's actual default in the future.

##### Financial guarantees

The Company provides unsecured financial guarantees to licensed banks in respect of credit granted to subsidiaries. The Company monitors on an ongoing basis the trend of repayments made by the subsidiaries.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### (c) Credit risk (Cont'd)

##### Financial guarantees (Cont'd)

The maximum exposure to credit risk amounts to RM31,107,544 (2019: RM35,239,714) representing banking facilities utilised as of the end of the reporting period.

At the end of the reporting date, there was no indication that the subsidiaries would default on repayment.

#### (d) Liquidity risk

Liquidity risk is the risk that the Group or the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Group's and the Company's exposure to liquidity risk arises primarily from mismatches of the maturities of financial assets and liabilities.

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the underlying businesses, the Group and the Company aim at maintaining flexibility in funding by keeping committed credit lines available.

##### Analysis of financial instruments by remaining contractual maturities

The table below summarises the maturity profile of the Group's and of the Company's liabilities at the reporting date based on contractual undiscounted repayment obligations:

	On demand or within one year RM	One year to five years RM	More than five years RM	Total RM
<b>Group</b>				
<b>31 December 2020</b>				
Financial liabilities:				
Trade and other payables	117,659,492	-	-	117,659,492
Borrowings	21,806,150	-	-	21,806,150
Lease liabilities	1,076,634	3,113,288	6,351,500	10,541,422
<b>Total undiscounted financial liabilities</b>	<b>140,542,276</b>	<b>3,113,288</b>	<b>6,351,500</b>	<b>150,007,064</b>
<b>31 December 2019</b>				
Financial liabilities:				
Trade and other payables	120,056,183	-	-	120,056,183
Borrowings	6,118,381	19,953,153	-	26,071,534
Lease liabilities	1,328,866	2,108,514	6,852,110	10,289,490
<b>Total undiscounted financial liabilities</b>	<b>127,503,430</b>	<b>22,061,667</b>	<b>6,852,110</b>	<b>156,417,207</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (Cont'd)

#### (d) Liquidity risk (Cont'd)

##### Analysis of financial instruments by remaining contractual maturities (Cont'd)

The table below summarises the maturity profile of the Group's and of the Company's liabilities at the reporting date based on contractual undiscounted repayment obligations (Cont'd):

	On demand or within one year RM	One year to five years RM	Total RM
<b>Company</b>			
<b>31 December 2020</b>			
Financial liabilities:			
Trade and other payables	3,213,721	-	3,213,721
<b>Total undiscounted financial liabilities</b>	<b>3,213,721</b>	<b>-</b>	<b>3,213,721</b>
<b>31 December 2019</b>			
Financial liabilities:			
Trade and other payables	3,472,589	-	3,472,589
<b>Total undiscounted financial liabilities</b>	<b>3,472,589</b>	<b>-</b>	<b>3,472,589</b>

The table below shows the contractual expiry of the Company's contingent liabilities and commitments. The maximum amount of the financial guarantee contracts are allocated to the earliest period in which the guarantees could be called.

	On demand or within one year RM
<b>Company</b>	
<b>31 December 2020</b>	
Financial guarantees	<b>31,107,544</b>
<b>31 December 2019</b>	
Financial guarantees	<b>35,239,714</b>



## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 35. CAPITAL MANAGEMENT

The primary objective of the Group's and of the Company's capital management is to ensure that they maintain a strong credit rating and healthy capital ratios in order to support their business and maximise shareholders' value.

The Group and the Company manage their capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group and the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the financial years ended 31 December 2020 and 31 December 2019.

The Group and the Company monitor capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group's and the Company's policy is to keep the gearing ratio to not more than 40%. The Group and the Company include within net debt, trade and other payables, less short term deposits and investment and cash and bank balances. Capital includes equity attributable to the owners of the parent.

	Note	Group		Company	
		2020 RM	2019 RM	2020 RM	2019 RM
Trade and other payables	25	<b>117,659,492</b>	120,056,183	<b>3,213,721</b>	3,472,589
Borrowings	26	<b>21,214,272</b>	24,142,848	-	-
Less: Short term deposits and investment	24	<b>(90,096,029)</b>	(55,057,963)	<b>(65,887,339)</b>	(26,821,141)
Less: Cash and bank balances	24	<b>(82,832,804)</b>	(65,331,606)	<b>(1,111,614)</b>	(367,152)
Net (cash)/debt		<b>(34,055,069)</b>	23,809,462	<b>(63,785,232)</b>	(23,715,704)
Equity attributable to the owners of the parent, representing total capital		<b>467,830,303</b>	425,062,903	<b>239,768,575</b>	227,409,204
<b>Capital and net debt</b>		<b>433,775,234</b>	448,872,365	<b>175,983,343</b>	203,693,500
<b>Gearing ratio</b>		*	5%	*	*

\* Not applicable as there is sufficient short term deposits and investment and cash and bank balances to cover the debt.

The Group and its subsidiaries are not subject to any externally imposed capital requirements.

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 36. SEGMENT INFORMATION

For management purposes, the Group is organised into three main business units based on their products, and has three reportable operating segments as follows:

- (i) Manufacturing and marketing of pharmaceutical products;
- (ii) Wholesale and distribution of pharmaceutical and healthcare products; and
- (iii) Corporate comprising investments, properties and others.

Except as indicated above, no operating segment has been aggregated to form the above reportable operating segments.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which, in certain respects as explained in the table below, is measured differently from operating profit or loss in the consolidated financial statements. Group financing (including finance costs) and income taxes are managed on a group basis and are not allocated to operating segments.

Transfer pricing between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

All the major operations of the Group are carried out in Malaysia. Accordingly, the segment reports as presented below had been reviewed by the chief operating decision maker.

# NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

## 36. SEGMENT INFORMATION (Cont'd)

	Manufacturing and marketing		Wholesale and distribution		Corporate		Adjustments and eliminations		Note	Per consolidated financial statements	
	2020 RM	2019 RM	2020 RM	2019 RM	2020 RM	2019 RM	2020 RM	2019 RM		2020 RM	2019 RM
<b>Revenue</b>											
External revenue	47,540,022	57,268,151	648,954,086	623,376,233	2,234,989	8,141,525	-	-		698,729,097	688,785,909
Inter-segment revenue	98,977,836	110,264,245	403,731	604,905	28,511,768	27,512,355	(127,893,335)	(138,381,505)	A	-	-
Total revenue	146,517,858	167,532,396	649,357,817	623,981,138	30,746,757	35,653,880	(127,893,335)	(138,381,505)		698,729,097	688,785,909
<b>Results</b>											
Interest income	887,238	922,553	170,723	182,697	730,318	1,042,821	-	-		1,788,279	2,148,071
Interest expense	(1,169,783)	(1,158,837)	(1,796,160)	(1,875,903)	(75,279)	(120,801)	1,896,156	1,570,619		(1,145,066)	(1,584,922)
Depreciation and amortisation	(13,432,690)	(12,650,303)	(3,208,592)	(3,294,156)	(445,046)	(675,522)	636,564	596,156		(16,449,764)	(16,023,825)
Share of results of an associate	-	-	-	-	8,661,908	7,301,797	-	-		8,661,908	7,301,797
Other non-cash expenses	(258,530)	(761,503)	(1,796,537)	(2,819,445)	(128,276)	(133,619)	-	-	B	(2,183,343)	(3,714,567)
Segment profit	34,263,912	39,185,275	33,842,361	26,632,639	4,513,176	4,237,484	(2,445,066)	(3,721,028)	C	70,174,383	66,334,370
<b>Assets and liabilities</b>											
Investment in an associate	-	-	-	-	33,781,925	25,120,017	-	-		33,781,925	25,120,017
Additions to non-current assets	13,376,653	13,171,715	2,449,808	1,505,857	27,988	956,696	-	-	D	15,854,449	15,634,268
Segment assets	208,419,954	210,526,098	295,077,082	304,320,581	121,574,052	76,877,700	(4,155,275)	(8,557,988)	E	620,915,813	583,166,391
Segment liabilities	(42,626,610)	(48,642,755)	(98,930,870)	(96,595,936)	(3,862,135)	(5,064,370)	(7,530,686)	(7,334,696)	F	(152,950,301)	(157,637,757)

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 36. SEGMENT INFORMATION (Cont'd)

**Notes: Nature of adjustments and eliminations to arrive at amounts reported in the consolidated financial statements**

- A Inter-segment revenues are eliminated on consolidation.
- B Other material non-cash expenses/(gains) consist of the following items as presented in the respective notes to the financial statements:

	Note	2020 RM	2019 RM
Trade receivables:			
- bad debts written off	8	188,365	1,130,474
- allowance for/(reversal of) expected credit losses	21(a)	675,120	(16,000)
Reversal of inventories written down	8	(635,653)	(646,094)
Inventories written off	8	81,810	1,284,595
Inventories written down	8	1,145,155	1,289,384
Property, plant and equipment written off	8	19,758	55,732
Net unrealised loss on foreign exchange	8	206,072	151,536
Fair value changes on derivatives instruments	23	(30,700)	49,472
Gain on disposal of property, plant and equipment	6	(182,965)	(371,784)
Share options granted	9	716,381	787,252
		<b>2,183,343</b>	<b>3,714,567</b>

- C Unallocated corporate expense of RM2,445,066 (2019: RM3,721,028) was deducted from segment profit to arrive at "Profit before tax" presented in the consolidated statement of comprehensive income.

- D Additions to non-current assets consist of:

	2020 RM	2019 RM
Property, plant and equipment	15,827,449	14,467,417
Intangible assets	27,000	255,024
Investment properties	-	911,827
	<b>15,854,449</b>	<b>15,634,268</b>

## NOTES TO THE FINANCIAL STATEMENTS

(CONT'D)

### 36. SEGMENT INFORMATION (Cont'd)

#### Notes: Nature of adjustments and eliminations to arrive at amounts reported in the consolidated financial statements (Cont'd)

- E The following items were (deducted from)/added to segment assets to arrive at total assets reported in the consolidated statement of financial position:

	2020 RM	2019 RM
Deferred tax assets	845,000	685,000
Tax recoverable	2,070,316	1,833,831
Property, plant and equipment	(7,070,591)	(11,076,819)
	<b>(4,155,275)</b>	<b>(8,557,988)</b>

- F The following items were added to segment liabilities to arrive at total liabilities reported in the consolidated statement of financial position:

	2020 RM	2019 RM
Income tax payable	1,503,525	1,399,911
Deferred tax liabilities	6,027,161	5,934,785
	<b>7,530,686</b>	<b>7,334,696</b>

#### Geographical information

Revenue and non-current assets (other than financial instruments, deferred tax assets and investment in an associate) information based on the geographical location of customers and assets respectively are as follows:

	Revenue		Non-current assets	
	2020 RM	2019 RM	2020 RM	2019 RM
Malaysia	463,178,543	466,075,561	147,392,536	146,634,586
Singapore	224,977,010	208,026,490	35,239,449	35,842,924
Others	10,573,544	14,683,858	-	-
	<b>698,729,097</b>	<b>688,785,909</b>	<b>182,631,985</b>	<b>182,477,510</b>

## NOTES TO THE FINANCIAL STATEMENTS (CONT'D)

### 36. SEGMENT INFORMATION (Cont'd)

#### Geographical information (Cont'd)

Non-current assets information presented above consists of the following items as presented in the consolidated statement of financial position:

	2020 RM	2019 RM
Property, plant and equipment	170,657,128	170,152,217
Investment properties	10,588,616	10,654,720
Intangible assets	1,386,241	1,670,573
	<b>182,631,985</b>	<b>182,477,510</b>

### 37. CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES

	As at 1 January 2020 RM	Repayment RM	Reclassifications RM	As at 31 December 2020 RM
<b>Group</b>				
Current borrowings	5,857,152	(2,928,576)	18,285,696	21,214,272
Non-current borrowings	18,285,696	-	(18,285,696)	-
Total liabilities from financing activities	<b>24,142,848</b>	<b>(2,928,576)</b>	<b>-</b>	<b>21,214,272</b>
	As at 1 January 2019 RM	Repayment RM	Reclassifications RM	As at 31 December 2019 RM
<b>Group</b>				
Current borrowings	5,857,152	(5,750,602)	5,750,602	5,857,152
Non-current borrowings	24,036,298	-	(5,750,602)	18,285,696
Total liabilities from financing activities	<b>29,893,450</b>	<b>(5,750,602)</b>	<b>-</b>	<b>24,142,848</b>

### 38. SIGNIFICANT EVENT DURING THE FINANCIAL YEAR AND SUBSEQUENT EVENT

The emergence and spread of the coronavirus Covid-19 in early 2020 has affected businesses and economic activities in Malaysia and beyond. The Group and Company have not been adversely affected as at the date of this report. No adjustments are required to the financial position and operating results for the current financial year. The Group and Company shall continue to monitor the developments of the Covid-19 situation closely, assess and react actively to its impacts on the financial position and operating results of the Group and Company for the financial year ending 31 December 2021. This includes continuous special attention to be given towards ensuring all standard operating procedures set by the government are complied with to minimise the risk of Covid-19 occurrences and addressing the acute labour shortages, which may impact the operations of the Group and the Company negatively.

# LIST OF PROPERTIES

## AS AT 31ST DECEMBER 2020

Registered Owner & Address	Land area sq.metres	Built-up area sq.metres	Existing use/ Description	Tenure/ (Expiry date) Age of building	Net Carrying Amount RM	Date of last revaluation/ acquisition
<b>APEX RETAIL SDN BHD</b>						
1 Unit No. F120 First Floor, Holiday Plaza Jalan Dato' Sulaiman Taman Century Johor Bahru Johor Darul Takzim	-	158	1 parcel of commercial space located on the 1st floor of Holiday Plaza	Freehold / 36 years old	680,313	Revalued Dec 2013
2 No 21 Jalan Permas Jaya 9/12 Bandar Baru Permas Jaya Masai Johor	279	369	1 1/2 - storey terraced warehouse cum office	Freehold / 21 years old	336,400	Revalued Dec 2011
3 No 83 Jalan Munshi Abdullah Melaka	130	330	Pharmacy outlet / 3- storey terraced shop office	Freehold / 58 years old	424,800	Revalued Dec 2011
4 No 134, 134/1, 134/2 and 134/3 Kompleks Perniagaan Munshi Abdullah Jalan Munshi Abdullah Melaka	137	524	Warehouse cum office / 4 1/2 - storey shop office	Leasehold / (exp. 2102) 30 years old	612,043	Revalued Dec 2011
5 Unit No. H-G-33 (D) AH - 106, Batu Kawah New Township Jalan Batu Kawa Kuching Sarawak	98	98	Warehouse / Ground Floor, Block H Commercial (D) Plot 14	Leasehold / (exp. 2058) 20 years old	235,387	Revalued Dec 2011
6 Unit No. H-G-33A (F1) AH - 107, Batu Kawah New Township Jalan Batu Kawa Kuching Sarawak	127	127	Warehouse cum office / Ground Floor Block H Commercial (D) Plot 14	Leasehold / (exp. 2058) 20 years old	320,179	Revalued Dec 2011

**LIST OF PROPERTIES**  
AS AT 31ST DECEMBER 2020  
(CONT'D)

	Registered Owner & Address	Land area sq.metres	Built-up area sq.metres	Existing use/ Description	Tenure/ (Expiry date) Age of building	Net Carrying Amount RM	Date of last revaluation/ acquisition
<b>XEPA-SOUL PATTINSON (MALAYSIA) SDN BHD</b>							
7	No 1-5 Jalan TTC 1 Cheng Industrial Estate Melaka	38,966	39,484	Factory Buildings / Car park	Leasehold / (exp. 2096) 28 years old	49,880,712	Revalued Dec 2009
<b>APEX PHARMACY MARKETING SDN BHD</b>							
8	No 2 Jalan SS 13/5 Subang Jaya Selangor Darul Ehsan	10,116	9,548	Industrial Land / Corporate Office and Warehouse	Freehold / 16 years old	14,250,249	Revalued Dec 2009
<b>APEX PHARMA MARKETING PTE LTD</b>							
9	49 Tannery Lane #04-01 & 04-07 Noble Warehouse Singapore	-	700	Industrial Land / Warehouse	Freehold / 35 years old	5,064,276	Revalued Dec 2009
10	4 Loyang Way 1 Singapore	3,673	4,879	Industrial Warehouse / 3 - storey detached buidling	Leasehold / (exp. 2052) 24 years old	27,950,637	Acquired 2013



# ANALYSIS OF SHAREHOLDINGS

## AS AT 18TH MARCH 2021

Total Number of Issued Shares	: 475,309,372
Class of Shares	: Ordinary Shares
Voting Rights	: One (1) vote per Ordinary Share
Number of Shareholders	: 4,158

### DISTRIBUTION OF SHAREHOLDINGS

Size of Shareholdings	No. of Shareholders	%	No. of Shares	%
Less than 100	73	1.76	2,047	0.00
100 to 1,000	1,211	29.12	808,062	0.17
1,001 to 10,000	1,956	47.04	9,354,781	1.97
10,001 to 100,000	747	17.97	24,025,336	5.05
100,001 – less than 5% of issued shares	168	4.04	108,980,442	22.93
5% and above issued shares	3	0.07	332,138,704	69.88
Total	4,158	100.00	475,309,372	100.00

### SUBSTANTIAL SHAREHOLDERS' SHAREHOLDINGS

Name of Substantial Shareholders	Direct Interest	No. of Shares Held		
		%	Indirect Interest	%
Apex Pharmacy Holdings Sdn. Bhd.	190,287,824	40.03	-	-
Washington H.Soul Pattinson and Company Limited	141,850,880	29.84	-	-
Xepa Holdings Sdn. Bhd.	3,559,000	0.75	190,287,824 <sup>(1)</sup>	40.03
Apex Holdings (Pte) Ltd	2,009,200	0.42	193,846,824 <sup>(1)</sup>	40.78
Xepa Holdings Pte Ltd	-	-	195,856,024 <sup>(1)</sup>	41.21
Kee Tah Peng @ Hee Teck Peng	-	-	195,856,024 <sup>(1)</sup>	41.21
Dr. Kee Kirk Chin	5,141,248	1.08	195,856,024 <sup>(1)</sup>	41.21
Yang Liew Fang	-	-	195,856,024 <sup>(1)</sup>	41.21
Kee Kirk Chuen	877,500	0.18	195,856,024 <sup>(1)</sup>	41.21
Dr Kee Loo	-	-	195,856,024 <sup>(1)</sup>	41.21
United Engineers Limited	-	-	190,287,824 <sup>(1)</sup>	40.03
UE UMC Pte Ltd	-	-	190,287,824 <sup>(1)</sup>	40.03
Yanlord Land Group Limited	-	-	190,287,824 <sup>(1)</sup>	40.03
Zhong Sheng Jian	-	-	190,287,824 <sup>(1)</sup>	40.03
Yanlord Investment (Singapore) Pte. Ltd.	-	-	190,287,824 <sup>(1)</sup>	40.03
Yanlord Commercial Property Investments Pte. Ltd.	-	-	190,287,824 <sup>(1)</sup>	40.03
Yanlord Holdings Pte. Ltd.	-	-	190,287,824 <sup>(1)</sup>	40.03

Notes:-

<sup>1</sup> Deemed interest by virtue of Section 8(4)(c) of the Companies Act 2016.

## ANALYSIS OF SHAREHOLDINGS

AS AT 18TH MARCH 2021  
(CONT'D)

### DIRECTORS' SHAREHOLDINGS

Name of Directors	Direct Interest	No. of Shares Held		%
		%	Indirect Interest	
Dr. Kee Kirk Chin	5,141,248	1.08	195,856,024 <sup>(1)</sup>	41.21
Robert Dobson Millner	93,748	0.02	-	-
Jackson Chevalier Yap-Kit-Siong	93,748	0.02	-	-
Heng Su-Ling Mae	-	-	-	-
Datuk Noharuddin Bin Nordin @ Harun	40,000	0.01	-	-
Datuk Phang Ah Tong	10,000	Negligible	-	-
Kee Kirk Chuen	877,500	0.18	195,856,024 <sup>(1)</sup>	41.21

Notes:-

<sup>1</sup> Deemed interest by virtue of Section 8(4)(c) of the Companies Act 2016.

### TOP THIRTY (30) SHAREHOLDERS

No.	Names	No. of Shares	%
1.	APEX PHARMACY HOLDINGS SENDIRIAN BERHAD	190,287,824	40.03
2.	WASHINGTON H.SOUL PATTINSON AND COMPANY LIMITED	74,243,748	15.62
3.	WASHINGTON H.SOUL PATTINSON AND COMPANY LIMITED	67,607,132	14.22
4.	LIM TEH REALTY SDN BERHAD	6,500,000	1.37
5.	MAYBANK NOMINEES (TEMPATAN) SDN BHD PLEDGED SECURITIES ACCOUNT FOR MD ALI BIN MD DEWAL	5,200,000	1.09
6.	LIEW YOON YEE	4,735,000	1.00
7.	TAN YAN MENG WARREN	4,007,924	0.84
8.	CIMB GROUP NOMINEES (ASING) SDN. BHD. EXEMPT AN FOR DBS BANK LTD (SFS-PB)	3,800,000	0.80
9.	XEPA HOLDINGS SDN.BHD.	3,559,000	0.75
10.	AMANAHRAYA TRUSTEES BERHAD PUBLIC ISLAMIC OPPORTUNITIES FUND	3,322,400	0.70
11.	MD ALI BIN MD DEWAL	2,800,000	0.59
12.	CITIGROUP NOMINEES (TEMPATAN) SDN BHD EMPLOYEES PROVIDENT FUND BOARD (NIAM EQ)	2,557,700	0.54

## ANALYSIS OF SHAREHOLDINGS

AS AT 18TH MARCH 2021

(CONT'D)

## TOP THIRTY (30) SHAREHOLDERS (Cont'd)

No.	Names	No. of Shares	%
13.	CHAN HENG KOON	2,484,000	0.52
14.	TEOH CHOON NEO @ IVY TEOH CHOON NEO	2,400,000	0.51
15.	SINGAM A/L KUMARASAMY	2,188,000	0.46
16.	CIMB COMMERCE TRUSTEE BERHAD PUBLIC FOCUS SELECT FUND	2,151,200	0.45
17.	AMANAHRAYA TRUSTEES BERHAD PB ISLAMIC SMALLCAP FUND	2,135,500	0.45
18.	APEX HOLDINGS (PTE) LTD	2,009,200	0.42
19.	CARTABAN NOMINEES (ASING) SDN BHD BBH AND CO BOSTON FOR FIDELITY PURITAN TRUST: FIDELITY SERIES INTRINSIC OPPORTUNITIES FUND	1,958,182	0.41
20.	YEO LEE HEE	1,872,000	0.39
21.	HSBC NOMINEES (TEMPATAN) SDN BHD HSBC (M) TRUSTEE BHD FOR MANULIFE INVESTMENT PROGRESS FUND (4082)	1,745,200	0.37
22.	CARTABAN NOMINEES (TEMPATAN) SDN BHD ICAPITAL.BIZ BERHAD	1,712,000	0.36
23.	OH SIEW HEONG	1,600,000	0.34
24.	PUBLIC NOMINEES (TEMPATAN) SDN BHD PLEDGED SECURITIES ACCOUNT FOR WONG YEE HUI (KLC/KEN)	1,600,000	0.34
25.	UOBM NOMINEES (ASING) SDN BHD UOBM FOR KEE KIRK CHIN (PBM)	1,341,248	0.28
26.	TAN JIN THAI	1,280,000	0.27
27.	RHB CAPITAL NOMINEES (TEMPATAN) SDN BHD PLEDGED SECURITIES ACCOUNT FOR SUSY DING (CEB)	1,224,700	0.26
28.	LEONG WAI KUEN	1,210,000	0.25
29.	PUBLIC NOMINEES (TEMPATAN) SDN BHD PLEDGED SECURITIES ACCOUNT FOR PHUA KIAP WITE (E-KTN)	1,116,800	0.23
30.	LIM KHUAN ENG	1,080,000	0.23



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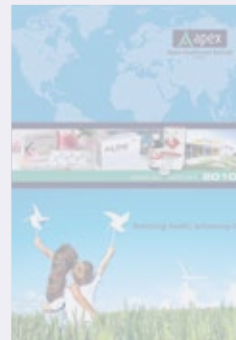
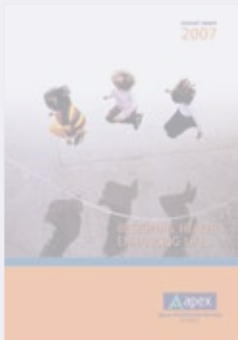
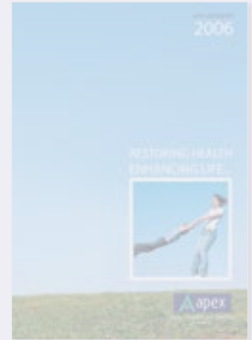
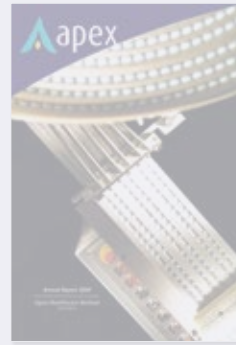


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